Elective Selection Process: Class of 2016BA
<table>
<thead>
<tr>
<th>Term 1: Fall 2014</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting I: Financial Accounting</td>
<td>3.0</td>
</tr>
<tr>
<td>Leadership &amp; Organizational Change</td>
<td>3.0</td>
</tr>
<tr>
<td>Managerial Statistics</td>
<td>3.0</td>
</tr>
<tr>
<td>Managerial Economics</td>
<td>1.5</td>
</tr>
<tr>
<td>Strategy Formulation</td>
<td>1.5</td>
</tr>
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</table>

Subtotal credits 12.0

<table>
<thead>
<tr>
<th>Term 2: Spring 2015&lt;sup&gt;1&lt;/sup&gt;</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Finance</td>
<td>3.00</td>
</tr>
<tr>
<td>Marketing Strategy</td>
<td>3.00</td>
</tr>
<tr>
<td>Business Analytics</td>
<td>1.50</td>
</tr>
<tr>
<td>Operations Management</td>
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<td>Managerial Economics</td>
<td>0.75</td>
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<tr>
<td>Global Economic Environment</td>
<td>2.25</td>
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</table>

Subtotal credits 12.0

An International Seminar may be taken in terms 2, 3, 4.

* Capital Markets is a co-requisite for finance electives

**Term 3: Summer 2015<sup>1</sup>**

<table>
<thead>
<tr>
<th>Credits</th>
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<tr>
<td>Capital Markets or other Elective*</td>
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<tr>
<td>Elective</td>
</tr>
<tr>
<td>Elective</td>
</tr>
<tr>
<td>Elective</td>
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</table>

Subtotal credits 12.0

**Term 4: Fall 2015<sup>1</sup>**

<table>
<thead>
<tr>
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<tr>
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<tr>
<td>Elective</td>
</tr>
<tr>
<td>Elective</td>
</tr>
<tr>
<td>Elective</td>
</tr>
</tbody>
</table>

Subtotal credits 12.0

**Term 5: Spring 2016<sup>1</sup>**

<table>
<thead>
<tr>
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</tr>
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</tr>
<tr>
<td>Elective</td>
</tr>
<tr>
<td>Elective</td>
</tr>
<tr>
<td>Elective</td>
</tr>
</tbody>
</table>

Subtotal credits 12.0

---

<sup>1</sup>An International Seminar may be taken in terms 2, 3, 4.

* Capital Markets is a co-requisite for finance electives
Elective Formats:

• Fri/Sat format electives
  - 2-3 electives per menu
  - Capital Markets, co-requisite for finance electives
    (may be a pre-requisite for full-time electives)

• Saturday format exchange

• Weekday evening electives (usually 6-9 pm)

• Global Electives (week-long elective, typically in NY, but can be in other locations, Sun-Thurs or Mon-Fri)

• International Seminar

• Non-EMBA:
  - Cross registration in full-time MBA courses (space available basis – bidding)
  - Independent study (full faculty or active adjunct faculty)
  - Cross registration at other CU Graduate Schools
## Sample Elective Menus:

### Summer 2020 EMBA Fri/Sat Elective Schedule

<table>
<thead>
<tr>
<th>Time</th>
<th>Menu</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:30-11:30 AM</td>
<td>A-1</td>
</tr>
<tr>
<td>Lunch 11:30-12:30</td>
<td></td>
</tr>
<tr>
<td>12:30-3:30 PM</td>
<td>D-1</td>
</tr>
<tr>
<td>Break 3:30-3:45</td>
<td></td>
</tr>
<tr>
<td>3:45-6:45 PM</td>
<td>B-1</td>
</tr>
</tbody>
</table>

**Fridays on campus 18-May**

- Breakfast 7:30-8:30
- Lunch 11:30-12:30
- Break 3:30-3:45
- Lunch 11:30-12:30

### A = Elective Menu A
- Quantitative Corporate Finance
- Organizational Culture Demystified
- Marketing Plans Workshop

### B = Elective Menu B
- Digital Marketing
- Banking & The Credit Markets
- Introduction to Venturing

### C = Elective Menu C
- Capital Markets and Investments Section 001
- Seminar in Managerial Negotiations
- Financial Statement Analysis

### D = Elective Menu D
- Capital Markets and Investments Section 002
- Corporate Growth and Development

### Saturdays on Campus 19-May

- Breakfast 7:30-8:30
- 8:30-11:30 AM B-2
- Lunch 11:30-12:30
- 12:30-3:30 PM A-2
- Break 3:30-3:45
- 3:45-6:45 PM C-1
What is Bidding?

- A **fair and transparent** system that gives students agency in the process of registering for the courses that are most important to them.

- We use a Dutch auction process where students **place bids to get into the course**. The lowest successful bid becomes the clearing price for all students who get into the class. Students who bid below the clearing price will not get a seat in that round, and must participate in future bidding, waitlist and/or add/drop rounds to attempt to get a seat.

- If a course is important to you, bid high for that course.

- BOSS is the **online system** that facilitates bidding, and houses information on past statistics as well as current interest in courses.
The Bidding Process

Timeline

- Informational Poll (Feb 19 – Mar 3)
  - Preparing for the Info Poll & Course Resources
- Preparing for Round 1
- Round 1 (Mar 25 – Apr 1)
  - Point Distribution & Clearing Price
  - Round 1 Results & What’s Next?
- Round 2 (Apr 6 – Apr 13)
  - Dropping Courses
- Waitlist Round (Apr 16 – Apr 23)
- Add/Drop (Apr 30 – May 21)
• Poll will run **Feb 19 to March 3**

• Info Poll link sent by email, asks you to:
  - Rank elective choices (non-binding)
  - Indicate interest in off-menu courses/questions

• How are poll results used?
  - Helps us schedule courses to reduce conflict based on your interest
  - Results of the poll will give you information on the current market to help with bidding strategy
  - Made available before Round 1 opens on **March 25**
Preparing for the Info Poll

- 2015 EMBA Electives Planning List
  - What is being offered by EMBA in Summer 2015 (first tab of spreadsheet)
  - Projected offerings for Fall 2015 and Spring 2016 based on previous terms

- CBS Course Catalog
  - Historical offerings & course descriptions for last 3 terms
  - EMBA course offerings tend to be similar for a given term from one year to the next (but always some changes based on faculty schedules, etc.)
Offerings for Summer 2015

Elective Schedules

Future Planning

2015 EMBA ELECTIVES PLANNING LIST
Anticipated EMBA course offerings

Course Information

CBS COURSE CATALOG
View the past three terms of CBS electives

EMBA COURSE DESCRIPTIONS
Compilation of EMBA elective descriptions

EMBA SYLLABUS LIBRARY
Elective syllabi organized by areas of study

Bidding Statistics

Alternative Course Formats

CROSS REGISTRATION
Registration guidelines for courses outside the Business School

INDEPENDENT STUDY
Independent Study/Team Project application form, regulations & guidelines

LEADING TEAMS AND ORGANISATION'S COURSE OUTLINE
Preparing for Round 1 (late March)

- **Course Information section on BOSS**
  - Updated descriptions and syllabi for Summer 2015 under “CBS Course Catalog”

- **Summer 2015 Fri/Sat Elective Schedule**
  - Menu information

- **Bidding Statistics**
  - Info Poll data: “EMBA-NY Fri/Sat Summer 2015 Pre-R1 Bidding Info” (also lists any seats for bidding in full-time courses)
  - Historical data on capacity/interest & clearing prices for last 3 terms (click through all tabs)
Will be updated for Summer 2015

Elective Schedules

SPR 2015 FRIDAY/SATURDAY ELECTIVE SCHEDULE
Friday/Saturday elective schedules

Future Planning

2015 EMBA ELECTIVES PLANNING LIST
Anticipated EMBA course offerings

Will be updated with Pre-R1 Info Poll data (and results after each round)

Bidding Statistics

Current Statistics
EMBA-NY FRID/SAT SPRING 2015 POST R3 BIDDING INFO
Clearing prices, max/min bids, seat capacity, course enrollment

Historical Statistics
EMBA-NY FRID/SAT FALL 2014 POST ROUND 3 DATA
EMBA-NY FRID/SAT SUMMER 2014 POST ROUND 3 DATA
EMBA-NY FRID/SAT SPRING 2014 POST ROUND 3 DATA

Alternative Course Formats

CROSS REGISTRATION
Registration guidelines for courses outside the Business School.

INDEPENDENT STUDY
Independent Study/Team Project application form, regulations & guidelines

LBS Elective Course Outlines:
LEADING TEAMS AND ORGANISATION'S COURSE OUTLINE
**Pre-R1 Prep: Info Poll Data**

### Capacity vs. Stated Interest – Fri/Sat

<table>
<thead>
<tr>
<th>Subject Area</th>
<th>Course Title</th>
<th>Course Number</th>
<th>Faculty</th>
<th>Capacity</th>
<th>Stated Interest</th>
<th>Add/Drop Deadline</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>Capital Markets and Investments</td>
<td>B7306-001</td>
<td>Mark Zaraak</td>
<td>72</td>
<td>36</td>
<td>21-May</td>
<td>YES</td>
</tr>
<tr>
<td>Management</td>
<td>Top Management Process</td>
<td>B7515-001</td>
<td>Matthew Feely</td>
<td>66</td>
<td>53</td>
<td>21-May</td>
<td>YES</td>
</tr>
</tbody>
</table>

**Sample data from Summer 2014 – does not reflect 2015 offerings**

### Capacity vs. Stated Interest – Off-Menu

<table>
<thead>
<tr>
<th>Subject Area</th>
<th>Course Title</th>
<th>Course Number</th>
<th>Faculty</th>
<th>Capacity</th>
<th>Stated Interest</th>
<th>Add/Drop Deadline</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>off menu courses</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Sample data from Summer 2014 – does not reflect 2015 offerings**
You are given **12,000 points** to bid with for the entire program (1,000 points for each of the 12 electives you must take to complete the EMBA Program).

Points are given upfront for all of your electives over the duration of the program. Unused points carry over from term to term.

You will earn 200 points for each **elective** that you take for use in the subsequent terms.

Use the Info Poll data and course information to determine your **priorities** and allocate points accordingly.
Round 1: Bidding Process

- Round 1 runs from March 25 at 10:00 am to April 1 at 4:00pm

- You may place or change bids as many times as you’d like before the end of the round.

- Students may bid for up to 6 electives. (If you are registered for an International Seminar this will count as one of the 6.)

- The system will allow you to bid for more than one course in a menu (if you get into both you will need to drop one before the end of registration).
### Round 1: Bidding Process

**Enter amount; click “bid”**

**Clicking star = save to “My Favorites” – NOT bidding**

<table>
<thead>
<tr>
<th>Area</th>
<th>Course Number</th>
<th>Title</th>
<th>Period</th>
<th>Time</th>
<th>Instructors</th>
<th>Actions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>B7325 001</td>
<td>Mergers &amp; Acquisitions 3.0 Credits</td>
<td>2015</td>
<td>Spring</td>
<td></td>
<td>[bid]</td>
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<tr>
<td></td>
<td></td>
<td>30/67 Capacity</td>
<td></td>
<td></td>
<td>Hitscherich</td>
<td></td>
</tr>
<tr>
<td>Finance</td>
<td>B7373 002</td>
<td>Applied Value Investing 3.0 Credits</td>
<td>2015</td>
<td>Spring</td>
<td></td>
<td>[bid]</td>
</tr>
<tr>
<td></td>
<td></td>
<td>22/34 Capacity</td>
<td></td>
<td></td>
<td>Ajdler, Arnaud</td>
<td></td>
</tr>
<tr>
<td>Finance</td>
<td>B7377 100</td>
<td>Value Investing 3.0 Credits</td>
<td>2015</td>
<td>Spring</td>
<td></td>
<td>[bid]</td>
</tr>
<tr>
<td></td>
<td></td>
<td>30/66 Capacity</td>
<td></td>
<td></td>
<td>Santos, Tano</td>
<td></td>
</tr>
<tr>
<td>Management</td>
<td>B7531 001</td>
<td>Power &amp; Influence 3.0 Credits</td>
<td>2015</td>
<td>Spring</td>
<td></td>
<td>[bid]</td>
</tr>
<tr>
<td></td>
<td></td>
<td>20/62 Capacity</td>
<td></td>
<td></td>
<td>Abrahamson, Eric</td>
<td></td>
</tr>
<tr>
<td>Management</td>
<td>B7553 001</td>
<td>Managerial Decision Making 3.0 Credits</td>
<td>2015</td>
<td>Spring</td>
<td></td>
<td>[bid]</td>
</tr>
<tr>
<td></td>
<td></td>
<td>23/65 Capacity</td>
<td></td>
<td></td>
<td>Brockner, Joel</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>3.0 Credits 33/65 Capacity</td>
<td></td>
<td></td>
<td>Kegan, Jeremy</td>
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<td>MBA Students</td>
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<td>EMBA Students</td>
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<tr>
<td>PhD Course Schedule</td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
</tbody>
</table>
### Round 1: Bidding Process

**Confirmation of last action:**
- Your item was processed successfully: bid on B7325 001

**Can change or drop bid during same round:**
- Finance B7325 001
- Description/Syllabus: Mergers & Acquisitions
- Credits: 3.0
- Capacity: 3067

- Finance B7373 002
- Description/Syllabus: Applied Value Investing
- Credits: 3.0
- Capacity: 22/34

- Finance B7377 100
- Description/Syllabus: Value Investing
- Credits: 3.0
- Capacity: 30/66

- Management B7531 001
- Description/Syllabus: Power & Influence
- Credits: 3.0
- Capacity: 20/62

- Management B7553 001
- Description/Syllabus: Managerial Decision Making
- Credits: 3.0
- Capacity: 23/65

- Marketing B7640 001
- Description/Syllabus: Digital Marketing: Strategy & Tactics
- Credits: 3.0
- Capacity: 33/65
Round 1: Results

- Results available within 24-48 hours after round ends.
- Successful bids from this round result in registration in courses.
- All successful bidders pay the clearing price and excess bid points are refunded. The clearing price is the lowest successful bid for the course.
- Successful bids above the clearing price have the difference refunded.
- If the course has open seats remaining after the round, we will lower the clearing price to zero.
### Enrolled Courses

<table>
<thead>
<tr>
<th>Area</th>
<th>Number</th>
<th>Section</th>
<th>Title</th>
<th>Period</th>
<th>Time</th>
<th>Room</th>
<th>Credits</th>
<th>Capacity</th>
<th>Actions</th>
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</thead>
<tbody>
<tr>
<td>Finance</td>
<td>B7373</td>
<td>002</td>
<td>Applied Value Investing</td>
<td>2015, Spring</td>
<td>EMBA Wednesday Evening Electives (6:00-9:00pm unless otherwise noted)</td>
<td>3.0</td>
<td>36</td>
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<tr>
<td>Finance</td>
<td>B7325</td>
<td>001</td>
<td>Mergers &amp; Acquisitions</td>
<td>2015, Spring</td>
<td>Menu C</td>
<td>3.0</td>
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<td></td>
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<tr>
<td>Finance</td>
<td>B7377</td>
<td>100</td>
<td>Value Investing</td>
<td>2015, Spring</td>
<td>EMBA Global Elective March 2 - 6 -</td>
<td>3.0</td>
<td>72</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Bid Courses

- Max Bid Credits 300.0
- Current Bid Credits 9.0
- Enrolled Credits 9.0
- Remaining Bid Credits 291.0

### Waitlist Bids

- Enrolled Credits 9.0
Will be updated with results after each round

**Bidding Statistics**

**Current Statistics**
EMBA NY Fri/Sat Spring 2015 Post R3 Bidding Info
Clearing prices, max/min bids, seat capacity, course enrollment

**Historical Statistics**
EMBA NY Fri/Sat Fall 2014 Post Round 3 Data
EMBA NY Fri/Sat Summer 2014 Post Round 3 Data
EMBA NY Fri/Sat Spring 2014 Post Round 3 Data

**Alternative Course Formats**

**CROSS REGISTRATION**
Registration guidelines for courses outside the Business School.

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**LBS Elective Course Outlines**
Leading Teams and Organizational Course Outline
Round 1: Bidding Statistics

### Summer 2014: Round 1 bidding data

#### Friday/Saturday Electives

<table>
<thead>
<tr>
<th>course title</th>
<th>course #</th>
<th>Instructor</th>
<th>clearing price</th>
<th>max bid</th>
<th>min bid</th>
<th>avg bid</th>
<th>capacity</th>
<th>total bids</th>
<th>seats filled</th>
<th>seats available</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applied Regression Analysis</td>
<td>B7114-001</td>
<td>David Juran</td>
<td>1</td>
<td>3000</td>
<td>1</td>
<td>860</td>
<td>66</td>
<td>45</td>
<td>45</td>
<td>20</td>
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<tr>
<td>Banking and the Credit Markets</td>
<td>B7422-001</td>
<td>R. Philip Giles</td>
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<td></td>
<td></td>
<td>823</td>
<td>66</td>
<td>15</td>
<td>15</td>
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<tr>
<td>Capital Markets &amp; Investments</td>
<td>B7306-001</td>
<td>Mark Zurack</td>
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<td>2100</td>
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<td>559</td>
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<tr>
<td>Capital Markets &amp; Investments</td>
<td>B7306-002</td>
<td>Mark Zurack</td>
<td>1</td>
<td>3000</td>
<td>1</td>
<td>848</td>
<td>72</td>
<td>58</td>
<td>58</td>
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<tr>
<td>Corporate Growth &amp; Development</td>
<td>B7308-001</td>
<td>Kathryn Harrigan</td>
<td>1</td>
<td>3000</td>
<td>1</td>
<td>1273</td>
<td>70</td>
<td>33</td>
<td>33</td>
<td>37</td>
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<tr>
<td>Financial Statement Analysis and Valuation</td>
<td>B7009-001</td>
<td>Norman Bartczak</td>
<td>1</td>
<td>3000</td>
<td>1</td>
<td>905</td>
<td>66</td>
<td>49</td>
<td>49</td>
<td>17</td>
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<tr>
<td>Launching New Ventures</td>
<td>B7519-001</td>
<td>Jack Kaplan</td>
<td>100</td>
<td>6050</td>
<td>100</td>
<td>1551</td>
<td>72</td>
<td>30</td>
<td>30</td>
<td>42</td>
</tr>
<tr>
<td>Marketing Plans Workshop</td>
<td>B7011-001</td>
<td>Donald Sexton</td>
<td>1</td>
<td>2400</td>
<td>1</td>
<td>837</td>
<td>66</td>
<td>33</td>
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<tr>
<td>Organization Demystified: Leading and Creating a Winning Organization</td>
<td>B7537-001</td>
<td>Peter Meola</td>
<td>100</td>
<td>4055</td>
<td>100</td>
<td>1589</td>
<td>66</td>
<td>33</td>
<td>33</td>
<td>33</td>
</tr>
<tr>
<td>Top Management Process</td>
<td>B7515-001</td>
<td>Matthew Feely</td>
<td>1</td>
<td>3000</td>
<td>1</td>
<td>1134</td>
<td>66</td>
<td>53</td>
<td>53</td>
<td>13</td>
</tr>
</tbody>
</table>

#### Weeknight Courses

<table>
<thead>
<tr>
<th>course title</th>
<th>course #</th>
<th>Instructor</th>
<th>clearing price</th>
<th>max bid</th>
<th>min bid</th>
<th>avg bid</th>
<th>capacity</th>
<th>total bids</th>
<th>seats filled</th>
<th>seats available</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Finance, Restructurings &amp; LBOs</td>
<td>B7327-001</td>
<td>Michael Grad</td>
<td>500</td>
<td>8000</td>
<td>1</td>
<td>1745</td>
<td>63</td>
<td>79</td>
<td>63</td>
<td>0</td>
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<tr>
<td>Real Estate Finance</td>
<td>B7331-001</td>
<td>Christopher Mayer</td>
<td>25</td>
<td>4750</td>
<td>25</td>
<td>1443</td>
<td>52</td>
<td>33</td>
<td>33</td>
<td>19</td>
</tr>
</tbody>
</table>

#### Global Elective Block Weeks

<table>
<thead>
<tr>
<th>course title</th>
<th>course #</th>
<th>Instructor</th>
<th>clearing price</th>
<th>max bid</th>
<th>min bid</th>
<th>avg bid</th>
<th>capacity</th>
<th>total bids</th>
<th>seats filled</th>
<th>seats available</th>
</tr>
</thead>
<tbody>
<tr>
<td>Economics of Healthcare and Pharmaceuticals</td>
<td>B7221-100</td>
<td>Frank Lichtenberg</td>
<td>100*</td>
<td>3000</td>
<td>505</td>
<td>1835</td>
<td>18</td>
<td>3</td>
<td>3</td>
<td>15</td>
</tr>
<tr>
<td>Entrepreneurial Finance**</td>
<td>B7345-100</td>
<td>R. Glenn Hubbard, Michael Keeher, Morten Sorensen</td>
<td>100*</td>
<td>5575</td>
<td>600</td>
<td>2801</td>
<td>17</td>
<td>11</td>
<td>11</td>
<td>6</td>
</tr>
<tr>
<td>Globalization &amp; Markets &amp; the Changing Economic Landscape</td>
<td>B7223-100</td>
<td>Bruce Greenwald, Joseph Stiehlitz</td>
<td>100*</td>
<td>5551</td>
<td>100</td>
<td>2459</td>
<td>45</td>
<td>33</td>
<td>33</td>
<td>12</td>
</tr>
</tbody>
</table>

**Sample data from Summer 2014 – does not reflect 2015 offerings**
What if I don’t get into a course in Round 1?

• Try bidding again in Round 2

• If the course is full after Round 2, participate in the Waitlist Round

• Watch the course during Add/Drop
  – If a seat opens up on BOSS during Add/Drop, you can take it (no bid points are charged).
• Round 2 runs from April 6 at 10:00 am to April 13 at 4:00pm

• Can bid on courses in the same way as Round 1.

• You may also drop courses you registered for in Round 1, and bid points spent are refunded.

• Successful bids from this round result in registration. All successful bidders pay the clearing price and excess bid points are refunded.
  – There is a new clearing price for Round 2.

• Results and bidding stats posted within 24-48 hours after Round 2 ends.
Click "drop"; pop-up window will ask you to confirm drop.
The Waitlist Round runs from April 16 to April 23.

Opportunity to bid for a spot on the waitlist for:

- Any courses that reached capacity after Round 2
- Any full-time MBA courses that were not available for EMBA bidding during Rounds 1 & 2

Students may bid for two or more course waitlists during this round, up to 8 total courses (including registration from the bidding rounds).

Courses cannot be dropped during this round.
Check the Waitlist Guide section for courses in this round

Bidding Statistics

Current Statistics
EMBA NY Fri/Sat Spring 2015 Post R3 Bidding Info
Clearing prices, max/min bids, seat capacity, course enrollment

Historical Statistics
EMBA NY Fri/Sat Fall 2014 Post Round 3 Data
EMBA NY Fri/Sat Summer 2014 Post Round 3 Data
EMBA NY Fri/Sat Spring 2014 Post Round 3 Data
## Waitlist Round

Enter amount; click "bid waitlist".

### View Sections

<table>
<thead>
<tr>
<th>Area</th>
<th>Course Number</th>
<th>Title</th>
<th>Period</th>
<th>Time</th>
<th>Instructors</th>
<th>Actions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Decision, Risk and Operations</td>
<td>B8125 002</td>
<td>Digital Literacy for Decision Makers 1.5 Credits Capacity(Full) Please note that students on the waitlist for this course should plan to attend the first class session.</td>
<td>2015, Spring</td>
<td>Digital Literacy B-Term: 4/03, 4/10, 4/17, 10:00-17:30</td>
<td>Bell, Peter</td>
<td>[bid waitlist]</td>
</tr>
<tr>
<td>Management</td>
<td>B7563 100</td>
<td>Leading Others from the Inside Out 3.0 Credits Capacity(Full)</td>
<td>2015, Spring</td>
<td>EMBA Global Elective April 13 - 17</td>
<td>Wadhwa, Hitendra</td>
<td>[bid waitlist]</td>
</tr>
<tr>
<td>Management</td>
<td>B8538 006</td>
<td>The Leader's Voice: Communication Skills for Leading Organizations 1.5 Credits Capacity(Full) First class attendance is mandatory for all students, including those on a waitlist and those hoping to add the class via add/drop.</td>
<td>2015, Spring</td>
<td>T - B Term 17:45-21:00</td>
<td>Hoeppner, Michael</td>
<td>[bid waitlist]</td>
</tr>
</tbody>
</table>
Waitlist Round: Results

- Bids from this round result in a place on the EMBA waitlist.
- Waitlist is ranked in order of points bid (person who bids the most points is at the top of the EMBA waitlist).
- If a student drops the course during the Add/Drop period, the system will automatically register the next person on the list and charge them the amount of points they bid.
- The waitlisted student will receive an email that they have 24 hours to decline the seat in the course and have their bid points refunded.
- The waitlist has a clearing price for each course, determined at the end of add/drop. Be prepared for your bid to be the clearing price.
The Add/Drop period will run from April 30 to May 21 (through the first weekend of EMBA courses).

Any changes to registration must be made during Add/Drop:
- Process is first come, first served
- Bid points are not used during Add/Drop (except for successful enrollments from the waitlist)
- No adjustments can be made to Fri/Sat or weeknight courses after May 21
- Global electives may be dropped on a case by case basis before class begins
## Add/Drop Round

### Create/Alter Schedules

<table>
<thead>
<tr>
<th>Area</th>
<th>Course Number</th>
<th>Title</th>
<th>Period</th>
<th>Time</th>
<th>Instructors</th>
<th>Actions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>B7327 001</td>
<td>Corporate Finance, Restructurings &amp; LBOs 3.0 Credits 51/60 Capacity</td>
<td>2015, Spring</td>
<td>Menu A</td>
<td>Grad, Michael</td>
<td>[add]</td>
</tr>
<tr>
<td>Finance</td>
<td>B7373 002</td>
<td>Applied Value Investing 3.0 Credits 22/34 Capacity</td>
<td>2015, Spring</td>
<td>EMBA Wednesday Evening Electives (6:00-9:00pm unless otherwise noted)</td>
<td>Ajdler, Arnaud</td>
<td>[add]</td>
</tr>
<tr>
<td>Finance</td>
<td>B7377 100</td>
<td>Value Investing 3.0 Credits 31/66 Capacity</td>
<td>2015, Spring</td>
<td>EMBA Global Elective March 2 - 6</td>
<td>Santos, Taro</td>
<td>drop</td>
</tr>
<tr>
<td>Management</td>
<td>B7531 001</td>
<td>Power &amp; Influence 3.0 Credits 20/62 Capacity</td>
<td>2015, Spring</td>
<td>Menu A</td>
<td>Abrahamson, Eric</td>
<td>[add]</td>
</tr>
<tr>
<td>Management</td>
<td>B7553 001</td>
<td>Managerial Decision Making 3.0 Credits 24/65 Capacity</td>
<td>2015, Spring</td>
<td>Menu G</td>
<td>Brockner, Joel</td>
<td>drop</td>
</tr>
<tr>
<td>Management</td>
<td>B7563 100</td>
<td>Leading Others from the Inside Out 3.0 Credits Capacity (Full) Waitlist size = 7</td>
<td>2015, Spring</td>
<td>EMBA Global Elective April 13 - 17</td>
<td>Wadhwa, Hitendra</td>
<td>[add]</td>
</tr>
</tbody>
</table>

- **Click “add” to immediately add; no points spent**
- **Click “drop”; pop-up window will ask you to confirm drop**
• BOSS
  – EMBA-New York Fri/Sat homepage
  – FAQ/Help – EMBA Bidding FAQ

• Make an academic advising appointment with Academic & Student Affairs staff:
  AskEMBA-NewYork@gsb.columbia.edu

• EMBA Career Management staff:
  embacareers@gsb.columbia.edu

• Columbia Business School web site:
  http://www.gsb.columbia.edu
  – Browse faculty by topic area under “Directory”