

Barry Salzberg

Professor of Professional Practice
Columbia Business School
3022 Broadway
Uris Hall, Room 711
New York, NY 10027
Cell 732-688-0693
barrybems@gmail.com

Profile

I am a full time Professor of Professional Practice at Columbia Business School. As a member of the Management Division of the School, I teach two courses and guest lecture in numerous others. Additionally, at the school, I am the Director of the Executive in Residence program. Previously, I was the Global Chief Executive Officer of Deloitte responsible for a \$34 billion professional services organization with over 200,000 professionals operating in over 150 countries. I have proven strategic, operational, and communication leadership capabilities, with particular expertise in business planning, practice management, risk management, human and financial capital, global operations and management. With both Deloitte Board and operating experiences, I have a keen understanding of the differences between governance and management. I have substantial experience which has accrued from membership on various Boards of Directors for not-for-profit organizations, including being Chairman for three of them, and as audit committee member for two of them. I am also a Board member, and member of the audit committee of The Thomson Reuters Corporation.

Professional Experience

Current:

Professor of Professional Practice, Columbia Business School; New York, NY 2015-Current

I am a full time professor, where I currently teach Top Management Process to second year MBA students and NYC Immersion Course: Management Consulting to MBA students.

Director, Executives in Residence, Columbia Business School; New York, NY 2015-Current

I am responsible for coordinating, and overseeing the program including recruiting new Executives for the program, coordinating the Executives activities in the program, and connecting the Executives to faculty.

Prior:

Chief Executive Officer, Deloitte Touche Tohmatsu Limited; New York, NY 2011 – 2015

I was responsible for all aspects of running a \$34 billion global professional services organization with an emphasis in Audit, Tax and Consulting services. Additionally, I was responsible for creating and executing strategy, driving innovation across the entire Deloitte network, business development and growth, quality and cross-border client service excellence.

- Led Deloitte to its then #1 position by revenue, becoming the largest private professional services organization in the world.
- Drove a major audit technology investment (nearly \$500 million) and presided over its successful global rollout in 2012.
- Directed a \$750 million investment in a number of geographic markets, scaling our service capacity dramatically.
- Led a significant multi-country business acquisition strategy.

Chief Executive Officer, Deloitte, LLP (USA); New York, NY 2007- 2011

Managing Partner, USA, Deloitte LLP; New York, NY 2003 – 2007

I was responsible for all aspects of running a \$10 billion professional services organization with an emphasis in Audit, Tax and Consulting. Specifically, I was directly responsible for many aspects of effective operational management, including:

- P&L growth (growing from \$5 billion to \$10 billion during this period).
- Completing acquisitions, including Deloitte's largest acquisition ever.
- Building from ground zero Deloitte's offshore capabilities in India
- Human capital, including construction and operation of, the Deloitte University and Leadership Center

Barry Salzberg

Professor of Professional Practice
Columbia Business School
3022 Broadway
Uris Hall, Room 711
New York, NY 10027
Cell 732-688-0693
barrybems@gmail.com

Outside Activities: Board of Director Experience

Deloitte Touche Tohmatsu Limited, 2007 - 2015

Deloitte LLP (USA), 1996 - 1999, 2003 – 2015

Thomson Reuters Corporation, 2015-current

Member of this public company Board of Directors and member of the Audit Committee

10EQS, 2017-current

Chairman of the Board

YMCA of Greater New York – Board Member 2002-2011; Chairman 2005 - 2007

Successfully chaired the board, significantly enhancing its governance processes, overseeing a major systems implementation, a major strategy refresh, and significant contingency planning during a difficult economic environment.

College Summit – Board Member 2007- 2016; Chairman 2010 -2015

Successfully chaired the board during very challenging fundraising environment and led the Founder/CEO transition; contributed personally to its eminence in various forums speaking publicly on college access.

United Way Worldwide – Board Member 2011 - 2015; Chairman 2012 -2014

Successfully chaired the board of one of the largest not-for-profits in the world during its initial globalization phase, personally contributing to visioning a global organization of this kind, eminence building and geographic expansions in places like Japan, China, and Brazil.

New Profit - Board Member 2013 - 2016

Other - Jackie Robinson Foundation, CECP, Japan Society

Specific experiences outside of Deloitte include:

- Goal setting, appraisal and compensation for the CEO of three of the above organizations.
- Audit committee membership for two of the above organizations.
- Overseeing the development of strategy for three of the above organizations.
- Mentoring and coaching the CEO for three of the above organizations.

Education & Licensure

New York University Law School, LLM in Taxation, 1981

Brooklyn Law School, JD, 1977

Brooklyn College, BS in Accounting, 1974

Certified Public Accountant, Attorney at Law - New York

Awards and Affiliations

Recognized with numerous awards for commitment to diversity and to philanthropy including special recognition from President Bush regarding commitment to corporate responsibility; received the Stevie Award for CEO of the year in 2010; NYSSCPAs; AICPA; NY County Lawyers Association

Referrals

Available upon request