CHAZEN TRIP
BUENOS AIRES, ARGENTINA
REAL ESTATE, LENDING, AND LIVING
About The Trip

As the world reopens it is critical that we expand our learning to include international experiences. Learning and living in the US, we are limited by the experiences that our country offers. To solidify our business knowledge we must engage in expanding and foreign economies.

With that in mind, we invite you to join for a week long trip to Buenos Aires, Argentina! We will explore all business related to real estate, lending, and living. We visit master planned communities to understand how developers think about proving new housing. We'll meet with local government officials to understand how they have approached revitalization of urban neighborhoods into thriving live-work-play destinations. Lastly, we'll engage with international investors to understand how they view capital returns in an inflationary environment.

After full days of professional content, we live in the cities as locals. Polo games, asado, river excursions, tango classes are all on the schedule. Come hungry as well! Argentina offers some of the finest dining in Latin America and world renowned wines. This is sure to be an exceptional experience for CBS students of all backgrounds, interests, and dancing abilities.
What’s included in the cost?

$2000 program fee (*Does not include flights, visas, pre/post-trip COVID tests)

- 7 Nights Hotel Accommodation // 4 & 5 Star (double occupancy)
- Complimentary Hotel Breakfast Everyday
- Multiple Group Lunches
- Welcome and Farewell dinner at exclusive Buenos Aires restaurants
- Deluxe coach transportation between all business meetings, group meals and cultural activities
- 2 cultural events: polo match, city tour, gaucho day tour, river boat cruise, tango show (to be confirmed)
- 8-10 Mandatory Company visits
- Full time English Translators
- Covid support staff

Flight Guidance:

- Arrive by morning of Monday, May 23 into Buenos Aires
- Depart any time on Monday, May 30 (checkout is ~11am)
Sample Itinerary & Dates

Dates: 5/23/2022 - 5/30/2022

- **Monday, 5/23** - Arrive to Buenos Aires, check in to hotel. Walking tour of the city & welcome dinner
- **Tuesday, 5/24** - RE Company visits: Political, Social and Economic Export Promotion, Foreign Direct Investment, International Business, and Market Research, group lunch at local spot (daily), social activities in the evening (optional)
- **Wednesday, 5/25** - Export Promotion, Foreign Direct Investment, International Business, and Market Research, evening cultural activity (Tango Show)
- **Thursday, 5/26** - International Luxury Real Estate Investment, Commercial Real Estate, International RE Marketing and Consulting
- **Friday, 5/27** - Public Infrastructure and Local Road Construction; Shopping Centers, Premium Offices and Residential Development; Brokerage and Agency; Cultural Activity: Soccer Stadium Tour
- **Saturday, 5/28** - Tigre Boat Excursion and Kayaking, Cultural Activity: ESMA Memorial Museum
- **Sunday, 5/29** - Cultural Activity Day: Visit to Estancia in Pampas to enjoy BBQ and Gaucho demo with music and dancing. San Telmo Market
- **Monday, May 30** - Departure
Professional

- Local Master Plan Community Developers
- IRSA
- City Real Estate Council
- Political, Social & Economic Overview of Argentina
- Brokerage and Agency, Real Estate Management Services, Landlord Capital Markets and Commercial Real Estate
- Luxury Apartment Investors
- Consulting, Auditing & Investments in Argentina
- Export Promotion, Foreign Direct Investment, International Business, and Market Research
- Commercial Real Estate, Property Management and Corporate Real Estate
- Public Infrastructure & Local Road Construction
- Shopping Centers, Premium Offices and Residential Developments
Why Argentina?

Beautiful, defiant and intense, Argentina seduces with its streetside tango, wafting grills, fútbol (soccer), gaucho culture and the mighty Andes. It's one formidable cocktail of wanderlust. The capital of Argentina is a dynamic place whose sophistication and fashionable locals echo Western capitals like Milan, and where reinvention is as valued as the past. Suffused with European flavour, but with strong Latino spirit, it's both refined yet chaotic, self-confident but unpredictable, where evocative tango rhythms fill crumbling colonial plazas and cutting-edge cultural centres integrate with an increasingly diverse food scene and a legendary nightlife that keeps bouncing until dawn.
Social

Both included and optional

- Tango Classes
- River Kayaking
- Polo Match
- Local Alumni Happy Hour
- Horseback Riding
- Visit to Estancia
- Gaucho demonstration
- Wine Tasting and Food Pairing
- San Telmo Market
- Visit to Colon Theatre
- Museum of Modern Art
Culinary

- Wine
- Asado
- Popular Restaurants (Viejo Almacen)
- Argentine Steakhouse
Optional Social / Nighttime Activities

- Night Clubs (e.g. Afrika, Jet, Rosebar)
- Street markets
- Wine tastings
- Bar crawl
- Optional group dinners
- Rooftop bars
Covid Update as of 3/2/22

- Current vaccination rate is 88.36% (https://covidvax.live/location/arg)
- Entry protocols: No quarantine, negative test required to enter and upon return to the US.
- Indoor dining, bars, clubs all fully open.
- Mask requirements in indoor public spaces.
About the Team

Bryce Cason ('22)

Sam Mitrani ('22)

Dani Glouberman ('23)

Benjy Goldberg ('23)
Faculty Sponsor: Professor Brian Lancaster


Previous Chazen Trips: Professor Lancaster has previously led student study tours to Southeast Asia and East Africa

RE Industry Experience
Key Dates and Reminders

Friday, March 4: Sign-ups open for all MBAs (full payment due upon registration)

Monday, March 21: Sign-ups close

To be confirmed: Pre-trip dinner

Other Notes:

- The trip IS open to graduating second years
- 1st year J-term students will not be able to attend (conflicts with class schedule)
- Priority will be given to Full-time MBA students; EMBA sign-up availability TBD
- Students cannot have any holds on their account
- Shadow trips are not allowed
- Check your schedule for conflicts in advance