

LEADERSHIP DEVELOPMENT | COURSES

INDIVIDUALS

TEAMS

ORGANIZATIONS

Lead Class Capabilities	Perspective-Taking	Decision-Making	Motivation and Vision	Persuasion and Communication	Negotiation and Cooperation	Teamwork and Team Leadership	Culture and Structure	Networks and Diversity	Organizational Change
Lead 360 Project	360 Assessment and Coaching			360 Assessment and Coaching			360 Assessment and Coaching		
Current Electives	<i>Leadership Through Fiction</i> <i>Leadership Immersion</i>	<i>Decision Making</i> <i>Napoleon's Glance</i> <i>Strategic Intuition</i>	<i>Motivation Science</i> <i>Systematic Creativity</i> <i>Leadership Immersion</i>	<i>Managerial Negotiations</i> <i>Entrepreneurial Selling</i>	<i>Managerial Negotiations</i> <i>Power and Influence</i>	<i>Top Management Process</i> <i>Organizational Change</i>	<i>Organizational Culture</i> <i>Top Management Processes</i> <i>New Ventures</i> <i>Consulting Immersion</i>	<i>Social Networks</i> <i>Power and Influence</i> <i>Top Management Processes</i>	<i>Organizational Change</i> <i>Advanced Org Change</i> <i>Power and Influence</i> <i>Consulting Immersion</i>
Bernstein Center for Leadership and Ethics	Executive Ethics			Fundamentals of Governance			Governance and Ethical Choices	Executive Ethics	
Sponsored by Leadership Lab	<i>Personal Leadership</i>		<i>The Leader's Voice</i>	<i>The Leader's Voice</i>	<i>Patagonia Expedition</i>				

LEADERSHIP DEVELOPMENT | EXTRACURRICULARS¹

INDIVIDUALS

TEAMS

ORGANIZATIONS

	Lead Class Capabilities	Perspective-Taking	Decision-Making	Motivation and Vision	Persuasion and Communication	Negotiation and Cooperation	Teamwork and Team Leadership	Culture and Structure	Networks and Diversity	Organizational Change
FIRST YEAR	Leading Teams Program (OSA)	CUTRI Assessment Feedback		<i>Team Case Presentation</i>	<i>Talking in Teams</i>	Ice Breakers with Peer Advisers	<i>Learning Team Jumpstart</i>	Developing Cluster Cultures	<i>Diversity and Inclusive Leadership</i>	
	Navigating Careers Program (CMC)	Career Leader Assessment, <i>Mapping Your Career</i>	CMC ACE Advisers		<i>Interview Essentials</i>	<i>Dealing with Difficult Bosses, Salary Negotiations</i>		<i>Cultural Conversations</i>	<i>Alumni Networking Night, Networking Nuances</i>	<i>Credit and Blame, Dealing With Change</i>
	Career Coaching (CMC)	CMC ACE Advisers		Career Groups	Alumni Career Coaches	CMC Advisers	Career Groups	Executives in Residence*	CMC ACE Advisers	Executives in Residence*
SECOND YEAR	Peer Adviser Training and Service (OSA)			Presentations	Meetings	Difficult Conversations	Helping Teams Construct Charters	Socialization		One Month Checkup Meetings
	Second-Year Kickoff	Goal-setting, Growth 360, and Executive Coaching			Goal-setting, Growth 360, and Executive Coaching			Goal-setting, Growth 360, and Executive Coaching		
BOTH YEARS	Action Learning Ventures²			<i>Rock Climbing</i>	<i>Tandem Kayaking</i>	<i>Survival Challenge</i>	<i>Whitewater Rafting</i>	<i>Dinner Duel</i>		
	Workshops and Author Talks³	<i>Managing Your Mind</i>	<i>Cultivating Creativity</i>	<i>Workshop on Stress</i>	<i>Leadership Presence</i>	<i>Verbal Judo</i>	<i>Improv: Talking in Teams</i>		<i>Breaking through Bias</i>	<i>Managing Change</i>
	Bernstein Center for Leadership and Ethics	<i>Montrone Seminar Series on Ethics</i>		<i>Leadership Luncheons</i>	<i>Military in Business Speaker Series</i>	<i>Business Ethics Case Competition</i>	<i>Student Leadership and Ethics Board</i>	The Botwinick Prize in Business Ethics	<i>Aspen Institute Business & Society Case Competition</i>	<i>The Klion Forum</i>

¹ There are many other schoolwide opportunities for leadership development, such as participating in clubs and serving as a club officer. Other Business School departments and centers also offer programming around leadership. There are also many opportunities at Columbia University, such as the World Leaders Forum.

² Action Learning Ventures change frequently. For the most recent offerings, visit the Leadership Lab website.

³ Workshops listed in this document are not offered every term. However, you may view many of them in videos within the Leadership Lab website.

* Executives in Residence program works in tandem with CMC to provide career coaching to students.