

## REQUIREMENTS FOR SPECIAL CONCENTRATION IN BUSINESS MANAGEMENT

	Course ID	Course Title	Frequency	Pre-requisites
<b>PREREQUISITES</b> <b>One in each category</b> (higher or equivalent courses <i>may</i> be acceptable)*	1	STAT UN1001 STAT UN1101	2 /sem 3 /sem	intermed high school algebra intermed high school algebra
		STAT W1201	3 /sem	one sem of calculus
		PSYC UN1610	fall	(co-req) PSYC W1001 or W1010
		SOCI W3020	1 /sem	none
	2	ECON UN1105	Principles of Economics	3 /sem
3	PSYC UN1001	The Science of Psychology OR	2 /sem	none
	PSYC UN1010	Mind, Brain and Behavior OR	1 /sem	none
	SOCI UN1000	The Social World	1 /sem	none

<b>FINANCIAL CORE</b> Choose <b>one</b>	1	BUSI W3013	Financial Accounting	1 / sem	none
	2	ECON GU4280	Corporate Finance	2 /sem	ECON W3211, W3213, STAT W1211

<b>MANAGERIAL CORE</b> Choose <b>two</b>	1	BUSI W3021	Marketing Management	1 /sem	none
	2	BUSI W3701	Strategy Formulation	spring	none
	3	BUSI UN3703	Leadership in Organizations	fall	none

Plus <b>at least two</b> of these ELECTIVE COURSES	1	ECON UN3025	Financial Economics	Spring/Fall	ECON W3211, W3213, STAT W1201
	2	ECON UN3265	Economics of Money and Banking	Spring/Fall	ECON W3211, W3213
	3	PSYC BC 1136/1138^	Social Psychology	Spring	BC 1001 or instructor permission
	4	PSYC BC2151	Organizational Psychology	Spring	BC 1001 or instructor permission
	5	PSYC W2235	Thinking and Decision Making	Fall	PSYC W1001 or W1010
	6	PSYC UN2630^	Social Psychology	Fall	none
	7	PSYC W2640	Intro to Social Cognition	Spring/Fall	PSYC W1001 or W1010
	8	PSYC W2650	Intro to Cultural Psychology	Fall	none
	9	SOCI W2240	Economy and Society	Spring/Fall	none
	10	SOCI W3490	Mistake, Misconduct, Disaster: How Orgs Fail	Fall	none
	11	SOCI W3670	Culture, Markets, & Consumption	Fall	none
	12	SOCI UN3675	Organizing Innovation	spring	none
	13	SOCI G4032	Sociology of Labor Markets	Spring	none
	14	URBS UN3550	Community Building & Economic Development	Spring	Instructor permission required
	15	BUS W3702	Venturing into the World	Spring	none
	16	POLS V3615	Globalization and International Politics		none
	17	ECON W4505	International Macroeconomics		ECON W3211, W3213
	18	ECON UN3025	Financial Economics	Spring/Fall	ECON W3211, W3213, STAT W1201

^ Students cannot receive credit for Both: PSYC BC 1136/1138 and PSYC W2630

### GRADING REQUIREMENTS:

- All courses must be taken for a letter grade.
- Students who matriculated at Columbia University in Fall 2012 and beyond must earn a minimum average GPA of 3.0 in all courses counted for Business Management (prerequisite, core, and elective classes).
- Students who matriculated at Columbia University before Fall 2012 must EITHER:
  - earn a B+ or better in at least two of the prerequisites and minimum average GPA of 3.0 in core and elective classes
  - OR
  - earn a minimum average GPA of 3.0 in all courses counted for Business Management
- Students that do not meet course prerequisites or who do not receive a passing grade will not receive credit for a class towards Business Management.
- Only the prerequisites may be double-counted for other majors or concentrations. The core and elective courses CANNOT be double counted (i.e. they must be counted separately from your major or concentration requirements).
- AP and transfer credit are only accepted for the prerequisite courses and only according to the policies of Columbia's respective departments. Core and elective courses must be taken at Columbia

For more information, please visit our website: <http://www.gsb.columbia.edu/mendelson>

\* Email [BusinessManagement@gsb.columbia.edu](mailto:BusinessManagement@gsb.columbia.edu) regarding other acceptable courses.