Columbia Business School is the business school for today’s rapidly changing world. Its community of scholars, its location in one of the most dynamic places in the world and its extraordinary network of faculty, alumni and global business partners distinguish it among its peers.

Our goal is to provide students with the mindset and the skill set that prepare them for a lifetime career. Our curriculum encourages innovative thinking and fosters a team-oriented work ethic, an international perspective and an entrepreneurial mindset. Our programs bridge theory and practice to develop problem solvers who can integrate a variety of academic disciplines with global, real-world experiences. As a result, our students go on to positions that enable them to enact real, sustainable change in their organizations and the world.

Diversity in our classroom is also a mainstay at Columbia Business School. The convergence of different professional, cultural and academic backgrounds provides an unparalleled learning experience for our students. Backed by this support network, our graduates go on to succeed in a wide range of organizations—from start-ups to Fortune 500 companies to government agencies and nonprofits.

A highly competitive admissions process—only 15 percent of applicants make the cut—also ensures that every student has a distinguished academic and professional track record and that they come prepared to contribute actively to the learning community. It pays off. Employers report that Columbia MBAs hit the ground running and have the right mix of “street smarts” and leadership skills needed to become effective midlevel and senior managers.

Whatever the size of your organization, I invite you to get to know our students and consider how their talents can benefit your organization.

Regards,

Glenn Hubbard
Dean and Russell L. Carson Professor of Finance and Economics
Class of 2007 at a Glance

Number of Students Who Entered
in September 2005 515
in January 2006 196
Average Age at Entry 28
Age Range 21–41
Average Years of Work Experience 5
GMAT Range (middle 80%) 660–750
Average Undergraduate GPA 3.37
% Non-U.S. Citizens 32%
% Women 33%
% Minorities 24%

“My Columbia MBA provided me with the context and perspective to understand the economic forces that drive structural change, both in my own industry and in others. As a result, I feel I am better positioned to capitalize on change when it does occur.”

Erika Karp MBA ’91
Managing Director,
Global Head of Equity Research
Product Management
UBS Securities
The 2006 job market for Columbia MBAs was strong. Firms engaged with students through informal networking, club and classroom activities and formal on-campus recruiting. Some posted for interns and full-time positions.

Our location in the business capital of the world provides students with an outstanding opportunity for career exploration, with New York as a living laboratory. The School regularly taps into business leaders who engage students in discussion on global business issues. Graduates succeed in securing positions across industries and functions highly international in scope and location. The Columbia Business School community around the world contributes to employment success.
INVESTING IN QUALITY
The Forbes 2005 MBA survey—a ranking based upon return on investment—placed Columbia Business School No. 4 overall, as measured by the income of the class of ’00 in 2004.

EARNING A’S FOR TEAMWORK
In the 2006 Business Week survey, recruiters gave Columbia Business School graduates an A for teamwork and an A+ for communications and analytical skills. Students commented that they have “access to recruiters for everything from international companies to lesser known employers.”

THE BEST SEEK THE BEST—
A QUALITY BUSINESS ENVIRONMENT
Hundreds of employers actively recruited Columbia Business School students in 2006, conducting thousands of on-campus interviews and numerous corporate presentations. Columbia received thousands of job postings for off-campus full-time and intern positions.
Columbia Business School students are top prospects for recruiters because our MBAs are known for the depth and breadth of their education. The combination appeals especially to growth industries and sectors in transition, where employees are likely to wear many hats. The recruiter base at the School expanded throughout the past decade, giving Columbia Business School students options across industry sectors. Consulting and financial-services firms, especially investment banks and investment-management firms, continued to attract many students. Those interested in marketing and operations chose work in diverse fields, including entertainment, retail, consumer products and healthcare. Major industrials appealed to those seeking general management responsibilities. Many students expressed an interest in working in real estate and at social enterprises.
### 2002–2006 Graduates: Historical Employment Survey by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>2006*</th>
</tr>
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<tbody>
<tr>
<td><strong>Consulting</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management/Strategic</td>
<td>14%</td>
<td>17%</td>
<td>23%</td>
<td>19%</td>
<td>19%</td>
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<tr>
<td><strong>Financial Services</strong></td>
<td>58%</td>
<td>49%</td>
<td>52%</td>
<td>53%</td>
<td>55%</td>
<td>56%</td>
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<td>1.6</td>
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<tr>
<td>Diversified Financial Services</td>
<td>3.3</td>
<td>4.6</td>
<td>5.5</td>
<td>7.2</td>
<td>6.2</td>
<td>6.0</td>
</tr>
<tr>
<td>Insurance</td>
<td>+</td>
<td>+</td>
<td>+</td>
<td>+</td>
<td>+</td>
<td>+</td>
</tr>
<tr>
<td>Investment Banking/</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Brokerage</td>
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<td>28.5</td>
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<td>Investment Management</td>
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<td>5.8</td>
<td>10.4</td>
<td>10.6</td>
<td>11.3</td>
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<tr>
<td>Venture Capital/Private Equity</td>
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<td>3.3</td>
<td>5.3</td>
<td>4.7</td>
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<tr>
<td><strong>Manufacturing</strong></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Automotive/Transportation</td>
<td>13%</td>
<td>13%</td>
<td>6%</td>
<td>7%</td>
<td>7%</td>
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<tr>
<td>Chemicals/Petroleum/Energy</td>
<td>1.9</td>
<td>1.0</td>
<td>+</td>
<td>1.2</td>
<td>+</td>
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<td>Consumer Products</td>
<td>1.6</td>
<td>1.2</td>
<td>1.0</td>
<td>+</td>
<td>1.0</td>
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<tr>
<td>Pharmaceuticals/Biotech/</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Healthcare Products</td>
<td>4.2</td>
<td>5.0</td>
<td>2.6</td>
<td>3.4</td>
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<td>3.8</td>
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<tr>
<td>Other Manufacturing</td>
<td>+</td>
<td>1.0</td>
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<td>+</td>
<td>+</td>
<td>+</td>
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<tr>
<td><strong>Media/Technology (Nonhealth)</strong></td>
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<tr>
<td>Advertising</td>
<td>8%</td>
<td>8%</td>
<td>9%</td>
<td>9%</td>
<td>6%</td>
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<tr>
<td>Arts</td>
<td>+</td>
<td>+</td>
<td>+</td>
<td>+</td>
<td>+</td>
<td>+</td>
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<tr>
<td>Electronics/High Technology/</td>
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</tr>
<tr>
<td>Hardware</td>
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<td></td>
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</tr>
<tr>
<td>Entertainment/Leisure/</td>
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<tr>
<td>Sports Management</td>
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<tr>
<td>Information Technology/</td>
<td></td>
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<td></td>
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<td></td>
</tr>
<tr>
<td>Communications/Software</td>
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<tr>
<td>New Media/Internet</td>
<td>+</td>
<td>1.2</td>
<td>+</td>
<td>1.2</td>
<td>1.4</td>
<td>1.1</td>
</tr>
<tr>
<td>Printing/Publishing</td>
<td>+</td>
<td>1.2</td>
<td>+</td>
<td>1.2</td>
<td>1.4</td>
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<tr>
<td>Telecommunications</td>
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<td>1.8</td>
<td>1.0</td>
<td>+</td>
<td>+</td>
<td>+</td>
</tr>
<tr>
<td><strong>Other Services</strong></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounting</td>
<td>7%</td>
<td>13%</td>
<td>11%</td>
<td>12%</td>
<td>13%</td>
<td>12%</td>
</tr>
<tr>
<td>Healthcare Services</td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td>Law</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Not-for-Profit/Government</td>
<td>2.8</td>
<td>1.4</td>
<td>2.2</td>
<td>2.0</td>
<td>1.9</td>
<td>1.5</td>
</tr>
<tr>
<td>Real Estate</td>
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<td>3.9</td>
<td>3.6</td>
<td>5.0</td>
<td>5.1</td>
<td>5.5</td>
</tr>
<tr>
<td>Retail</td>
<td>+</td>
<td>+</td>
<td>+</td>
<td>3.0</td>
<td>3.6</td>
<td>3.5</td>
</tr>
<tr>
<td>Other Nonmanufacturing</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>n/a</td>
<td>3.0</td>
<td>4.4</td>
<td>+</td>
<td>1.2</td>
<td>1.2</td>
</tr>
</tbody>
</table>

Some classifications combined for the purpose of historical comparison.

*Indicates less than 1 percent of accepted offers.

n/a Indicates that industry was not reported for that year.

*Columbia Business School’s employment data beginning in 2006 are reported here according to MBA CSC reporting standards. Student information is collected through September 30, 2006, only and only includes data for jobs obtained by three months post graduation. These data do not include sponsored students returning to their employers or students starting their own businesses; that information is cited on page 9.
Employment by Geography

Because Columbia Business School is widely acknowledged as one of the finest international business schools in the world, it is a magnet for global business recruiters. Forty-two percent of the entering class is from outside the United States—students represent 73 countries and speak more than 77 languages. Most of the graduating class accept positions that include a significant international component, and many of its members accept full-time positions outside their home country.

The Chazen International MBA Career Services Conference, the first forum devoted to international placement, brings together career services directors from around the world to focus on globalizing and enhancing business schools’ capabilities for international placement. About 100 guests from more than 70 schools attended the conference in 2006.

In addition to New York and the international capitals, Columbia MBAs also choose jobs in all the major business centers throughout the United States.

<table>
<thead>
<tr>
<th>LANGUAGE</th>
<th>NO. OF STUDENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spanish</td>
<td>142</td>
</tr>
<tr>
<td>French</td>
<td>112</td>
</tr>
<tr>
<td>Mandarin</td>
<td>65</td>
</tr>
<tr>
<td>German</td>
<td>48</td>
</tr>
<tr>
<td>Hindi</td>
<td>40</td>
</tr>
<tr>
<td>Italian</td>
<td>25</td>
</tr>
<tr>
<td>Korean</td>
<td>25</td>
</tr>
<tr>
<td>Hebrew</td>
<td>21</td>
</tr>
<tr>
<td>Cantonese</td>
<td>19</td>
</tr>
<tr>
<td>Japanese</td>
<td>19</td>
</tr>
<tr>
<td>Portuguese</td>
<td>18</td>
</tr>
<tr>
<td>Russian</td>
<td>17</td>
</tr>
<tr>
<td>Punjabi</td>
<td>10</td>
</tr>
<tr>
<td>Taiwanese</td>
<td>10</td>
</tr>
<tr>
<td>Gujarati</td>
<td>9</td>
</tr>
<tr>
<td>Telugu</td>
<td>9</td>
</tr>
<tr>
<td>Urdu</td>
<td>8</td>
</tr>
<tr>
<td>Dutch</td>
<td>7</td>
</tr>
<tr>
<td>Arabic</td>
<td>6</td>
</tr>
<tr>
<td>Bengali</td>
<td>6</td>
</tr>
<tr>
<td>Turkish</td>
<td>6</td>
</tr>
<tr>
<td>Greek</td>
<td>5</td>
</tr>
<tr>
<td>Tamil</td>
<td>4</td>
</tr>
<tr>
<td>Filipino/Tagalog</td>
<td>3</td>
</tr>
<tr>
<td>Indonesian</td>
<td>3</td>
</tr>
<tr>
<td>Romanian</td>
<td>3</td>
</tr>
<tr>
<td>Serbo-Croatian</td>
<td>3</td>
</tr>
</tbody>
</table>

The majority of Columbia Business School students speak at least two languages. The most common languages, other than English, spoken by 2006 graduates are
Asia is an important region for Columbia Business School. China is home to more than 335 Columbia Business School alumni, including more than 250 in Hong Kong.

Columbia was among the first business schools to weave international issues throughout the curriculum. This was largely a result of a $10 million gift in 1991 from Jerome A. Chazen, MBA ’50, then head of Liz Claiborne, Inc.

2005–2006 SELECT INTERNATIONAL HIRING ORGANIZATIONS

Acap Partners
Amazon de
American Express
Apax Partners
A. T. Kearney
Bain & Company, Inc. (China)
Banco de Crédito e Inversiones (BCI)
Banco Itaú SA
Bank of America
Barclays Capital
Bear Stearns
Booz Allen Hamilton
The Boston Consulting Group
CANTV
CEMEX
Certora—Medição do Tempo Lda
Citigroup
Credit Suisse
Darby Overseas Investments
Deutsche Bank
Deutsche Post World Net
Diapason Commodities Management
Doosan Corporation
Dow Chemical Co.
EcoLogic Finance, Proyecto
Porvenir Financiero
Fidelity Investments
Financial Services Agency,
Japanese Government
Financial Supervisory Service
GCI Asset Management
General Electric
Generation Investment Management LLP
Genpact
Goldman Sachs International
Grupo Mistral
Grupo Santander
HSBC
The Inditex Group
Infosys Technologies
Johnson & Johnson
JPMorgan Securities (Far East) Limited
Lehman Brothers International
LVMH
McKinsey & Company
Merrill Lynch
Monitor Group
Morgan Stanley
Ripplewood Holdings International
SK Telecom
Tarakson Capital Management
Tatweer, a subsidiary of Dubai Holding
Teachers’ Private Capital
Tecom Investments
T. Rowe Price
UBS Investment Bank
United Nations Development Programme
Graduate Employment

In 2006, Columbia MBA graduates had career choices at both large and small firms and at not-for-profit and government organizations. Investment banking and consulting attracted many students. More students went into investment management, especially buy-side research. Hedge funds drove some of this increase.

Most marketers chose brand management positions, while many found business development opportunities highly appealing.

With Columbia MBAs graduating in December, May and August, firms find that maintaining a year-round relationship with the Office of MBA Career Services can yield hires on an ongoing basis.

Adding spark to the City of Light and other French business centers, close to 400 Columbia Business School alumni are based in France.
2006 GRADUATES: COMPENSATION BY FUNCTION

<table>
<thead>
<tr>
<th>Function</th>
<th>%</th>
<th>Range of Initial Compensation*</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting—24%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management Consulting</td>
<td>20.7</td>
<td>96,500 – 175,000</td>
<td>130,000</td>
</tr>
<tr>
<td>Other (including Strategic Planning—Internal)</td>
<td>3.3</td>
<td>72,000 – 135,000</td>
<td>105,000</td>
</tr>
<tr>
<td>Finance (Corporations)—4%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Business Development</td>
<td>2.6</td>
<td>60,000 – 130,000</td>
<td>107,500</td>
</tr>
<tr>
<td>Treasury Analysis/Other</td>
<td>1.4</td>
<td>95,000 – 135,000</td>
<td>120,000</td>
</tr>
<tr>
<td>Financial Services—48%</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Corporate Finance/</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mergers &amp; Acquisitions</td>
<td>16.7</td>
<td>70,000 – 225,000</td>
<td>125,000</td>
</tr>
<tr>
<td>Investment Management/</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Research (Buy Side)</td>
<td>11.8</td>
<td>82,500 – 300,000</td>
<td>135,000</td>
</tr>
<tr>
<td>Lending/Relationship Management</td>
<td>+</td>
<td>125,000 – 200,000</td>
<td>125,500</td>
</tr>
<tr>
<td>Private Client Services</td>
<td>1.0</td>
<td>125,000 – 165,000</td>
<td>125,000</td>
</tr>
<tr>
<td>Private Equity/Venture Capital</td>
<td>5.5</td>
<td>99,000 – 575,000</td>
<td>150,000</td>
</tr>
<tr>
<td>Research (Sell Side)</td>
<td>1.8</td>
<td>100,000 – 156,000</td>
<td>125,000</td>
</tr>
<tr>
<td>Restructuring</td>
<td>1.0</td>
<td>100,000 – 135,000</td>
<td>130,000</td>
</tr>
<tr>
<td>Sales and Trading</td>
<td>6.3</td>
<td>25,000 – 170,000</td>
<td>130,000</td>
</tr>
<tr>
<td>Other</td>
<td>3.5</td>
<td>70,000 – 200,000</td>
<td>125,000</td>
</tr>
<tr>
<td>Marketing—9%</td>
<td></td>
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</tr>
<tr>
<td>Brand/Product Management</td>
<td>6.5</td>
<td>66,000 – 155,000</td>
<td>106,000</td>
</tr>
<tr>
<td>Business Development</td>
<td>1.2</td>
<td>75,000 – 190,000</td>
<td>86,300</td>
</tr>
<tr>
<td>Other (including Market Research/Sales)</td>
<td>1.0</td>
<td>95,000 – 105,000</td>
<td>97,500</td>
</tr>
<tr>
<td>Other Functions—10%</td>
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<td></td>
</tr>
<tr>
<td>General Management</td>
<td>4.9</td>
<td>50,000 – 140,000</td>
<td>105,000</td>
</tr>
<tr>
<td>Human Resources</td>
<td>+</td>
<td>105,000 – 200,000</td>
<td>135,000</td>
</tr>
<tr>
<td>Operations/Production</td>
<td>1.2</td>
<td>72,000 – 99,000</td>
<td>87,500</td>
</tr>
<tr>
<td>Other (including Economic Analysis/Info Systems/Law)</td>
<td>3.0</td>
<td>40,000 – 165,000</td>
<td>117,500</td>
</tr>
<tr>
<td>Real Estate—5%</td>
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</tr>
<tr>
<td>Asset Management</td>
<td>+</td>
<td>95,000 – 120,000</td>
<td>107,500</td>
</tr>
<tr>
<td>Development</td>
<td>1.6</td>
<td>65,000 – 250,000</td>
<td>105,000</td>
</tr>
<tr>
<td>Finance—Banking</td>
<td>1.4</td>
<td>85,000 – 145,000</td>
<td>125,000</td>
</tr>
<tr>
<td>Finance—Nonbanking</td>
<td>1.8</td>
<td>90,000 – 200,000</td>
<td>100,000</td>
</tr>
</tbody>
</table>

*Indicates less than 1 percent.

Six students from the class of 2006 are sponsored students who will return to their company, in both international and domestic markets, post graduation.

2006 GRADUATES: COMPENSATION BY INDUSTRY

<table>
<thead>
<tr>
<th>Industry</th>
<th>%</th>
<th>Range of Initial Compensation*</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting—19%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Consulting</td>
<td>19.3</td>
<td>90,000 – 175,000</td>
<td>130,000</td>
</tr>
<tr>
<td>Financial Services—56%</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Commercial Banking</td>
<td>1.6</td>
<td>72,000 – 136,000</td>
<td>106,000</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>6.0</td>
<td>80,000 – 161,000</td>
<td>125,000</td>
</tr>
<tr>
<td>Insurance</td>
<td>+</td>
<td>110,000 – 200,000</td>
<td>115,000</td>
</tr>
<tr>
<td>Investment Banking/ Brokerage</td>
<td>32.5</td>
<td>80,000 – 300,000</td>
<td>125,000</td>
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<tr>
<td>Investment Management</td>
<td>11.3</td>
<td>85,000 – 300,000</td>
<td>130,000</td>
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<tr>
<td>Private Equity-VC/ Buyouts/Other</td>
<td>4.4</td>
<td>99,000 – 575,000</td>
<td>150,000</td>
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<tr>
<td>Other (including Automotive/ Transportation)</td>
<td>+</td>
<td>25,000 – 100,000</td>
<td>62,500</td>
</tr>
<tr>
<td>Manufacturing—7%</td>
<td></td>
<td></td>
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<tr>
<td>Chemicals/Petroleum/Energy</td>
<td>+</td>
<td>82,500 – 160,000</td>
<td>108,750</td>
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<tr>
<td>Consumer Products</td>
<td>3.8</td>
<td>60,000 – 155,000</td>
<td>105,000</td>
</tr>
<tr>
<td>Pharmaceuticals/Biotech/ Healthcare</td>
<td>11.1</td>
<td>85,000 – 165,000</td>
<td>100,000</td>
</tr>
<tr>
<td>Other (including Automotive/ Transportation)</td>
<td>+</td>
<td>104,000 – 135,000</td>
<td>135,000</td>
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<tr>
<td>Media/Technology (Nonhealth)—6%</td>
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<td></td>
<td></td>
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<tr>
<td>Advertising</td>
<td>+</td>
<td>90,000 – 105,000</td>
<td>95,000</td>
</tr>
<tr>
<td>E-Commerce/Internet</td>
<td>1.1</td>
<td>90,000 – 190,000</td>
<td>107,500</td>
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<tr>
<td>Entertainment/Leisure/</td>
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<td></td>
<td></td>
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<td>Sports Management</td>
<td>2.4</td>
<td>50,000 – 115,000</td>
<td>82,500</td>
</tr>
<tr>
<td>Information Technology/</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Telecommunications</td>
<td>11.1</td>
<td>95,000 – 129,000</td>
<td>110,250</td>
</tr>
<tr>
<td>Printing/Publishing (Books, Magazines, Newspapers)</td>
<td>+</td>
<td>72,000 – 140,000</td>
<td>119,000</td>
</tr>
<tr>
<td>Other Services—12%</td>
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<tr>
<td>Government/Not-for-Profit</td>
<td>1.5</td>
<td>65,000 – 99,000</td>
<td>87,500</td>
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<tr>
<td>Real Estate</td>
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<td>85,000 – 250,000</td>
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<td>Retail</td>
<td>3.5</td>
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<tr>
<td>Other (including Healthcare Services/Hospitality-Tourism/Law)</td>
<td>1.6</td>
<td>40,000 – 165,000</td>
<td>95,500</td>
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</tbody>
</table>

*Data are reported according to MBA CSC reporting standards (see page 5). Figures include base salary and sign-on and other guaranteed bonuses but do not include such other compensation as tuition reimbursements, relocation compensation, carry or performance or other year-end bonuses.

Thirteen students from the class of 2006 started their own company in the nonprofit, marketing, manufacturing and other sectors. Many students have indicated their interest in starting their own company later in their career.
Intern Employment

In 2006, students entered the MBA Program at Columbia Business School with an average of five years of full-time work experience. Summer-term internships allow MBA students to apply their skills to a new industry, company or functional area and also give employers the opportunity to assess potential full-time hires firsthand in the workplace. Some students continue working part-time for their summer employers during the academic year, and many return to them for full-time employment after graduation.

Additionally, many students accepted internal internships as well as positions at investment management firms and media companies. Marketing students were attracted to brand-management, business-development and market-research positions.

2006 INTERNS BY INDUSTRY

- Consulting 12%
- Financial Services 62%
- Manufacturing 9%
- Media/Technology (Nonhealth) 8%
- Other Services 10%

TOP EMPLOYERS OF 2006 INTERNS

- Goldman Sachs 22
- Citigroup 21
- JPMorgan Chase 21
- Lehman Brothers 17
- McKinsey & Company 15
- Deutsche Bank 14
- Merrill Lynch 14
- Booz Allen Hamilton 12
- Morgan Stanley 11
- The Boston Consulting Group 10
- American Express 9
- UBS 8
- Credit Suisse Group 7
- Bear Stearns 6
- Deloitte Consulting 6
- General Electric 6
- Unilever 6
- Bank of America 5
- Barclays Capital 5
- Colgate-Palmolive 4
- Google 4
- Amgen 3
- Fidelity Investments 3
- Harris Nesbitt 3
- IBM 3
- Infosys 3
- L’Oréal USA 3
- Pfizer 3
- United Nations Development Programme 3
- Wachovia Securities 3
- Yahoo! 3
## 2006 Interns: Salary by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>%</th>
<th>Monthly Compensation Range*</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting—18%</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Management Consulting</td>
<td>11.9</td>
<td>550 – 10,000</td>
<td>10,000</td>
</tr>
<tr>
<td>Strategic Planning—Internal</td>
<td>6.0</td>
<td>3,000 – 9,000</td>
<td>6,000</td>
</tr>
<tr>
<td>Finance (Corporations)—3%</td>
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<td></td>
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<tr>
<td>Business Development</td>
<td>1.3</td>
<td>5,600 – 7,900</td>
<td>7,050</td>
</tr>
<tr>
<td>Other (including Treasury Analysis)</td>
<td>1.6</td>
<td>2,000 – 7,900</td>
<td>6,500</td>
</tr>
<tr>
<td>Financial Services—57%</td>
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<tr>
<td>Corporate Finance/Mergers &amp; Acquisitions</td>
<td>14.8</td>
<td>1,825 – 9,150</td>
<td>7,900</td>
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<tr>
<td>Investment Management/Research (Buy Side)</td>
<td>13.7</td>
<td>2,000 – 9,000</td>
<td>7,500</td>
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<tr>
<td>Private Client Services</td>
<td>1.6</td>
<td>7,000 – 8,000</td>
<td>7,900</td>
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<tr>
<td>Private Equity/Venture Capital</td>
<td>9.1</td>
<td>2,500 – 10,000</td>
<td>6,000</td>
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<tr>
<td>Research (Sell Side)</td>
<td>3.9</td>
<td>1,800 – 12,000</td>
<td>7,900</td>
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<tr>
<td>Sales and Trading</td>
<td>9.6</td>
<td>1,825 – 8,900</td>
<td>7,900</td>
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<tr>
<td>Other (including Public Finance/Restructuring)</td>
<td>3.9</td>
<td>1,800 – 10,100</td>
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<tr>
<td>Marketing—14%</td>
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<td>Advertising/Direct Marketing</td>
<td>1.3</td>
<td>3,000 – 8,300</td>
<td>6,150</td>
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<tr>
<td>Brand/Product Management</td>
<td>7.5</td>
<td>2,000 – 7,000</td>
<td>6,000</td>
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<tr>
<td>Business Development</td>
<td>2.8</td>
<td>3,000 – 6,525</td>
<td>5,600</td>
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<tr>
<td>Market Research</td>
<td>1.6</td>
<td>2,000 – 5,200</td>
<td>4,000</td>
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<tr>
<td>Sales</td>
<td>*</td>
<td>1,500 – 7,550</td>
<td>6,300</td>
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<tr>
<td>Other Functions—4%</td>
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<tr>
<td>Other (including General Management/Law/Operations)</td>
<td>4.4</td>
<td>4,000 – 10,900</td>
<td>6,125</td>
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<tr>
<td>Real Estate—4%</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Asset Management</td>
<td>*</td>
<td>n/a</td>
<td>n/a</td>
</tr>
<tr>
<td>Development</td>
<td>1.6</td>
<td>2,000 – 7,400</td>
<td>4,300</td>
</tr>
<tr>
<td>Finance—Banking</td>
<td>1.0</td>
<td>2,000 – 8,000</td>
<td>7,800</td>
</tr>
<tr>
<td>Finance—Nonbanking</td>
<td>1.6</td>
<td>3,850 – 7,500</td>
<td>5,000</td>
</tr>
</tbody>
</table>

*Indicates less than 1 percent.

n/a Indicates fewer than three data points.

## 2006 Interns: Salary by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>%</th>
<th>Monthly Compensation Range*</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting—12%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Consulting</td>
<td>11.9</td>
<td>3,000 – 10,000</td>
<td>9,875</td>
</tr>
<tr>
<td>Financial Services—62%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commercial Banking</td>
<td>3.9</td>
<td>3,000 – 7,900</td>
<td>6,100</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>3.9</td>
<td>3,000 – 7,900</td>
<td>6,100</td>
</tr>
<tr>
<td>Insurance</td>
<td>14.8</td>
<td>1,800 – 12,000</td>
<td>7,900</td>
</tr>
<tr>
<td>Investment Banking/Brokerage</td>
<td>14.4</td>
<td>2,000 – 10,350</td>
<td>7,500</td>
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<tr>
<td>Private Equity-VC/Buyouts/Other</td>
<td>5.7</td>
<td>3,000 – 10,000</td>
<td>6,000</td>
</tr>
<tr>
<td>Manufacturing—9%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Chemicals/Petroleum/Energy</td>
<td>*</td>
<td>6,525 – 10,900</td>
<td>10,100</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>5.5</td>
<td>3,600 – 7,900</td>
<td>6,100</td>
</tr>
<tr>
<td>Pharmaceuticals/Biotech/Healthcare Products</td>
<td>2.5</td>
<td>1,500 – 8,000</td>
<td>6,400</td>
</tr>
<tr>
<td>Other (including Automotive/Transportation)</td>
<td>*</td>
<td>n/a</td>
<td>n/a</td>
</tr>
<tr>
<td>Media/Technology (Nonhealth)—8%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-Commerce/Internet</td>
<td>2.3</td>
<td>5,800 – 7,300</td>
<td>6,300</td>
</tr>
<tr>
<td>Electronics/High Tech/Hardware/Software</td>
<td>1.6</td>
<td>3,200 – 9,000</td>
<td>6,000</td>
</tr>
<tr>
<td>Entertainment/Leisure/Sports Management</td>
<td>2.3</td>
<td>2,000 – 5,200</td>
<td>4,400</td>
</tr>
<tr>
<td>Printing/Publishing (Books, Magazines, Newspapers)</td>
<td>*</td>
<td>5,000 – 7,500</td>
<td>7,500</td>
</tr>
<tr>
<td>Other (including Advertising/Arts/Telecommunications)</td>
<td>*</td>
<td>3,800 – 6300</td>
<td>4,400</td>
</tr>
<tr>
<td>Other Services—10%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Government/Not-for-Profit</td>
<td>3.1</td>
<td>550 – 6,250</td>
<td>2,800</td>
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<tr>
<td>Real Estate</td>
<td>3.1</td>
<td>2,000 – 7,500</td>
<td>5,000</td>
</tr>
<tr>
<td>Retail</td>
<td>2.1</td>
<td>3,000 – 6,600</td>
<td>5,600</td>
</tr>
<tr>
<td>Other (including Healthcare Services/Hospitality/Law)</td>
<td>1.4</td>
<td>3,000 – 10,400</td>
<td>7,200</td>
</tr>
</tbody>
</table>
The Columbia Network

A network of more than 36,000 Columbia Business School alumni, some at the highest levels of business worldwide, is part of the School’s formula for success—from intake to outcome. Some 3,900 alumni in 60 countries and 42 states interviewed 84 percent of the class that entered in 2006. Alumni participate in the School as guest lecturers, work with students on class projects and speak at student club events throughout the year. The Business Alumni Network Community (BANC) database, an online directory of alumni searchable by firm and geographic location, gives students the opportunity to talk informally with graduates about jobs, careers, industries and companies. Students can find Columbia Business School graduates in virtually any field at almost any time.

WHERE ALUMNI ARE LOCATED

- United States 81%
  - Mid-Atlantic 52%
  - New England 10%
  - West 8%
  - South/Southwest 7%
  - Midwest 4%

- International 19%
  - Europe 8%
  - Asia/Pacific Rim 5%
  - Latin America 3%
  - Africa/Middle East 1.5%
  - North America (non-U.S.) 1.5%

WHERE ALUMNI WORK IN 2006 by Industry

- Consulting 8%
- Financial Services 39%
- Manufacturing 14%
- High Tech 10%
- Other Services* 29%

*Includes accounting, advertising, healthcare, law, not-for-profit/government and real estate.
The Center on Japanese Economy and Business at Columbia Business School, designed to enhance understanding of the Japanese and Asia-Pacific economies, encourages close ties between the New York campus and the 450 alumni working in Japan.

SELECT DISTINGUISHED ALUMNI

César Alierta MBA ’70
Chairman and CEO, Telefonica S.A.

Louis M. Bacon MBA ’81
Chairman, Moore Capital Management

Robert R. Bennett MBA ’82
President and CEO, Liberty Media Corporation

Wolfgang Bernhard MBA ’88
Member of the Board of Management, Volkswagen AG

Warren E. Buffett MS ’51
Chairman and CEO, Berkshire Hathaway Inc.

Ahmass L. Fakahany MBA ’81
Vice Chairman and Chief Administrative Officer, Merrill Lynch & Co., Inc.

Lew Frankfort MBA ’69
Chairman and CEO, Coach, Inc.

Mario J. Gabelli MBA ’67
Chairman, CEO and Chief Investment Officer, GAMCO Investors, Inc.

Michael A. Gould MBA ’68
Chairman and CEO, Bloomingdale’s

Paul B. Guenther MBA ’64
Chairman, New York Philharmonic

Matthew J. Hart MBA ’76
President and COO, Hilton Hotels Corporation

Arie L. Kopelman MBA ’62
Vice Chairman, Chanel, Inc.

Henry R. Kravis MBA ’69
Founding Partner, Kohlberg Kravis Roberts & Co.

Sallie L. Krawcheck MBA ’92
CFO and Head of Strategy, Citigroup Inc.

Eugene M. Lang MS ’40
Chairman, Eugene M. Lang Foundation

Rochelle B. Lazarus MBA ’70
Chairman and CEO, Ogilvy & Mather Worldwide

Jeffrey H. Loria MBA ’68
Owner, The Florida Marlins

Li Lu MBA ’96
Founding Partner and President, Himalaya Capital

Mark P. Mays MBA ’89
President and CEO, Clear Channel Communications, Inc.

William von Mueffling MBA ’95
Founder, President and CEO, Cantillon Capital Management

Benjamin M. Rosen MBA ’61
Chairman Emeritus, Compaq Computer Corporation

David J. Sainsbury MBA ’71
Parliamentary Under-Secretary of State for Science and Innovation, British Government

Arthur J. Samberg MBA ’67
Chairman and CEO, Pequot Capital Management, Inc.

Paolo Scaroni MBA ’73
CEO, Eni S.p.A.

Keith Sherin MBA ’91
Senior Vice President, Finance, and CFO, General Electric Company

Jerry I. Speyer MBA ’64
President and CEO, Tishman Speyer Properties

Robert J. Stevens MBA ’87
Chairman, President and CEO, Lockheed Martin Corporation

Patrick Stokes MBA ’66
President and CEO, Anheuser-Busch Companies, Inc.

Sidney Taurel MBA ’71
Chairman and CEO, Eli Lilly and Company

Joseph Michael Tucci MBA ’84 (EMBA)
President and CEO, EMC Corporation

Lulu C. Wang MBA ’83
CEO, Tupelo Capital Management L.L.C.
Recruitment Program

The business community plays an active role in almost all that transpires at Columbia Business School, recognizing the importance of interacting with and contributing to the development of a highly talented, worldly and skilled student population. There is an undeniable dynamism that results when students engage with leading executives in the many varied activities that take place each day. A typical day may include a speech by a corporate CEO, a student club panel featuring international executives and a policy forum with government leaders. The School offers a myriad of career development resources—including the Office of MBA Career Services, the Executives in Residence Program, the Program on Social Intelligence, research centers and hundreds of speakers from the business, government and not-for-profit sectors.

Regina Resnick
Assistant Dean and Managing Director of MBA Career Services

AGGRESSIVE RECRUITING

The Office of MBA Career Services offers students:
- counseling in one-on-one and small groups by professionals with industry experience as well as recruiting expertise;
- a “career services curriculum” covering the nature of the MBA job market, writing résumés and cover letters, identifying job-search resources and building business relationships, and the logistics of on-campus recruiting;
- numerous career education and recruiting events in collaboration with student professional club groups;
- presentation- and interviewing-skills workshops;
- comprehensive online resources, including a virtual career center, recruiting company links, job site links and the Career Online Information Network, an intranet system providing job descriptions and interview scheduling;
- Résumé Books for first- and second-year students as well as select Executive MBAs (available in print and on the Web), featuring an index with extensive search capabilities;
- hundreds of corporate presentations a year;
- thousands of formal interviews conducted on campus;
- numerous opportunities for interviews off-site;
- active outreach to companies and industries attracting student interest—in 2005–06, the office continued to reach out to and develop relationships with new employers, many of whom responded by posting jobs and participating in on-campus recruiting.

The Career Resource Center features a broad range of career-related information:
- thousands of job postings annually;
- more than 100 company/corporation profiles;
- 15 industry-specific career information guides;
- international career information;
- more than 30 industry periodicals;
- an extensive library of more than 600 books, including dozens of career-skills books;
- an Internet site linking company and industry information for students.
VOICES OF EXPERIENCE

The Executives in Residence Program, the David and Lyn Silfen Leadership Series and myriad speaking events capitalize on Columbia’s strategic location in New York and strengthen its relationship with the corporate community.

- A cadre of senior business leaders, executives in residence teach and advise students on academic and career goals and carry out special projects. They also develop a variety of business-related programs for faculty members, students and alumni.
- Columbia MBA students are privileged to hear top management perspectives on the hottest issues of the day. Recent speakers include David Barger, president and CEO of JetBlue Airways; Ann Moore, chairman and CEO of Time, Inc.; David Stern, commissioner of the National Basketball Association; and Mickey Drexler, chairman and CEO of J. Crew.

SELECT TOP EMPLOYERS OF ALUMNI

From CEOs and managing directors to new associates, Columbia MBAs permeate the ranks of our core employers, providing the starting point for broad and deep relationships with the School.

<table>
<thead>
<tr>
<th>Employer</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Citigroup</td>
<td>614</td>
</tr>
<tr>
<td>JP Morgan Chase</td>
<td>453</td>
</tr>
<tr>
<td>Goldman Sachs</td>
<td>308</td>
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<tr>
<td>Morgan Stanley</td>
<td>280</td>
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<tr>
<td>Lehman Brothers</td>
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<tr>
<td>Credit Suisse Group</td>
<td>262</td>
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<tr>
<td>Deutsche Bank</td>
<td>244</td>
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<tr>
<td>Merrill Lynch</td>
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<tr>
<td>UBS</td>
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<tr>
<td>IBM</td>
<td>198</td>
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<tr>
<td>American Express</td>
<td>195</td>
</tr>
<tr>
<td>McKinsey &amp; Company</td>
<td>194</td>
</tr>
<tr>
<td>Time Warner</td>
<td>161</td>
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<tr>
<td>Bear Stearns</td>
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<td>General Electric</td>
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<td>Deloitte</td>
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<td>PricewaterhouseCoopers</td>
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<tr>
<td>Ernst &amp; Young</td>
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<tr>
<td>Bank of America</td>
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<tr>
<td>Booz Allen Hamilton</td>
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<tr>
<td>Pfizer</td>
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<tr>
<td>AT&amp;T</td>
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<td>Prudential Financial</td>
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<tr>
<td>American International Group</td>
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<td>Barclays Capital</td>
<td>62</td>
</tr>
<tr>
<td>Johnson &amp; Johnson</td>
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</tr>
<tr>
<td>The Boston Consulting Group</td>
<td>59</td>
</tr>
<tr>
<td>The McGraw-Hill Companies *</td>
<td>53</td>
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<tr>
<td>CIBC</td>
<td>52</td>
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<tr>
<td>HSBC</td>
<td>49</td>
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<tr>
<td>Altria Group</td>
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<tr>
<td>KPMG</td>
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<td>The Bank of New York</td>
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<tr>
<td>Bristol-Myers Squibb</td>
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<tr>
<td>Bain &amp; Company</td>
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<tr>
<td>Merck &amp; Co.</td>
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<tr>
<td>Lazard</td>
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<td>ING Direct *</td>
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<tr>
<td>Ford Motor Company</td>
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<td>A. T. Kearney</td>
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<tr>
<td>Moody’s Investor Service</td>
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<tr>
<td>Metropolitan Life Insurance Company</td>
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<tr>
<td>New York Life Insurance Company</td>
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<td>Fidelity Investments</td>
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<td>Alcatel *</td>
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<td>Colgate-Palmolive</td>
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<td>Microsoft</td>
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<tr>
<td>Federal Reserve Bank of New York</td>
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<tr>
<td>ExxonMobil *</td>
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<tr>
<td>Wachovia</td>
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<tr>
<td>Unilever *</td>
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<td>Verizon *</td>
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<tr>
<td>Alliance Capital Management</td>
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<tr>
<td>Sony BMG Music Entertainment *</td>
<td>25</td>
</tr>
<tr>
<td>Nomura</td>
<td>24</td>
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</tbody>
</table>

* New companies on the list.

Of the Columbia Business School alumni living in the United States, 64 percent live outside the tri-state region, with one of the largest concentrations in the Boston area.
The Office of MBA Career Services at Columbia Business School is committed to helping recruiters and their organizations effectively recruit the School’s outstanding graduates. The office provides access to some of the most talented men and women in the MBA market. Companies can interact with students and faculty members in the classroom and during on-campus prerecruiting functions, drop-in sessions and interviews. Firms can also take advantage of opportunities for showcasing their organization and/or industry by developing programs in conjunction with student clubs.

HIRING COLUMBIA BUSINESS SCHOOL MBAS

For a copy of the Recruiter’s Guide, to post jobs or to take advantage of other recruiter services,
- call (212) 854-5471;
- fax (212) 222-0390;
- e-mail mbacareerservices@gsb.columbia.edu;
- visit www.gsb.columbia.edu/recruiters;
- visit www.gsb.columbia.edu/jobpost for online job postings;
- write to Office of MBA Career Services, Columbia Business School, Uris Hall, 3022 Broadway, Room 206, New York, NY 10027-6902.

RECRUITERS’ EDGE

Columbia Business School offers recruiters
- advice on devising recruiting strategies tailored specifically to fit their organizations’ needs;
- the opportunity to recruit full-time MBAs, Executive MBAs and alumni for full-time, part-time and internship work;
- available candidates year-round, with students graduating in December, May and August;
- flexibility in scheduling interviews with students;
- specialized résumé collections for specific hiring needs;
- Résumé Books that provide detailed, searchable indexes of student profiles and career preferences, available in print or on the Web;
- opportunities to post jobs (at www.gsb.columbia.edu/jobpost) or recruit on campus (www.gsb.columbia.edu/recruiters);
- a robust group of student clubs with whom they can arrange to participate in panel discussions, conferences, brown-bag lunches and many other types of events;
- the ability to see and manage their on-campus recruiting schedules online;
- extensive online recruiter information at www.gsb.columbia.edu/recruiters, including step-by-step information on the recruiting process at Columbia Business School.

India is increasingly important to both Columbia Business School and the global economy. During the 2005–06 midsemester break, students visited India through a Chazen International Study Tour and met with venture capitalists and entrepreneurs throughout the country.
Selected Recruiters

The Abernathy MacGregor Group
Acap Partners
Accenture
Actium Capital Management
AdBrite
ADP
Agora Partners
AIG
AIG Global Real Estate
AlixPartners
Alson Capital Partners, LLC
Alvin Ailey American Dance Theater
Amazon.de
Amber Capital
American Century Investments
American Express
American Stock Exchange
Amgen
The Andrew W. Mellon Foundation
Apax Partners
APL
Apollo Management
Apple
Archstone Consulting
Archstone-Smith
Ardin Furniture
Aristone Capital
Arizona Diamondbacks
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A. T. Kearney
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Auda Advisor Associates
AvalonBay Communities, Inc.
Avaya
Avon
Azure Capital Partners
Bain & Company
Banamex
Banca Intesa
Banco de Crédito BCP
Banco de Crédito e Inversiones (BCI)
Banco Itaú
Bank of America
The Bank of New York
The Bank of Nova Scotia
Barclays
Bayer AG
Bear Stearns
BearingPoint
BD (Becton, Dickinson and Company)
The Biomimicry Guild
BlackRock
The Blackstone Group
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BMO Capital Markets
Booz Allen Hamilton
The Boston Consulting Group
Boston Public Schools
Bridge Base Inc.
Bristol-Myers Squibb
The Broad Foundation
Brocair Partners LLC
Bunge
Cambridge Associates, LLC
Cambridge Pharma Consultancy
Campbell Alliance
Cantor Fitzgerald
CANTV
Capgemini
Capstone Holdings, LLC
Causeway Capital Management
CB Richard Ellis
CBS Television
CEMEX

More than 1,000 Columbia Business School graduates reside in the United Kingdom, and more than 650 call London home.
“The school calls itself a ‘global village,’ with students from more than 60 countries and worldly faculty members who integrate international issues into their research and classes. The M.B.A. program has achieved diversity in other respects, too, with women making up 34% of the student body and minorities 25%.”

Wall Street Journal/Harris Interactive National September 2006
Freeman & Co. LLC
FreshDirect
Friedberg Milstein LLC
Gabelli & Company
Gabelli Asset Management
Galatioto Sports Partners
GAMCO Investors, Inc.
Gap
Gardner Russo & Gardner
GCI Asset Management
GE Capital
GE Commercial Finance
General Electric
General Electric/Energy Financial Services
General Electric/Transportation
General Motors Treasurer’s Office
Generation Investment Management LLP
Genpact
Georgetown University
Gerber Products Company
Global Environment Fund
Glu Mobile
Goldman Sachs
Goldman Sachs Asset Management
Goldman Sachs International
Goldsmith Agio Helms
Google
Great Hill Partners
Greycroft Partners, LLC
Greywolf Capital Management LP
Groton Partners LLC
Grupo Mistral
Halcyon Ventures
Hamilton, Rabinovitz & Alschuler, Inc.
Harbinger Capital Partners
Harbor Hills Partners
Hawkshaw Capital Management
HBK Investments, L.P.
HBO
Hess Corporation
Hickey Freeman
Hicks Holdings, LLC
Hines
Holly Hunt
Honeywell
Hotchkis and Wiley Capital Management
Houlihan Lokey Howard & Zukin
HSBC
Hunt Oil Company
IBM
IBM Global Finance
Indigo
Inditex
Infosys Technologies Ltd.
ING Clarion
ING Investment Management
Intel
Inter-American Development Bank
International Finance Corporation/World Bank
Interpublic Group
Investools
Iptivia
Iridian Asset Management LLC
Iron Flower Machinery Inc.
iStar Financial
Ivy Exec
JCK Partners
J. Crew
Jefferies
J. F. Lehman & Company
Johnson & Johnson
Jonathan Adler
Jones Lang LaSalle
Joss Realty Partners
JPJ
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MMC
Monday Properties
Monitor110
The Monitor Group Inc.
Monster Worldwide
Moore Capital Management
Morgan Stanley
Morgens, Waterfall, Vintiadis & Co.
MPF Investment Company
MSD Capital
Mt. Eden Investment Advisors
MTV Networks
MVC Capital
Natori Company
Natsource
NBC/Universal
Nestlé
New York City Department of Education
New York City Economic Development Corporation
New York Life
New York Mercantile Exchange
New York Philharmonic
Nielsen BuzzMetrics
Nikko Asset Management
Nomura Holdings, Inc.
Nonprofit Finance Fund
North Castle Partners
North Fork Bank
OC&C Strategy Consultants
O’Connor Capital Partners
Olympus Partners
Omega Advisors LLC
Omnicom
Opera Solutions
Oppenheimer Capital
ORB Management
Orrick, Herrington & Sutcliffe
Owl Creek Asset Management
Pacific Investment Management Company LLC (PIMCO)
Pegasus Capital Advisors
Peninsula House LLC
PepsiCo
Peter J. Solomon Company
Pfizer
Philips
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Polo Ralph Lauren
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Progressive Asset Management
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Prudential Equity Group, LLC
Prudential Financial
PTS America
PUMC Pharmaceutical
Quilvest USA
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Ramius Capital Group, LLC
Random House
RCA Music Group
Reckitt Benckiser
RecycleBank
Reed Elsevier
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Revlon
Rhone Group
Riley Investment Management
Ripplewood Holdings
Risk Capital Management
Riva Ridge Capital Management LP
Robin Hood Foundation
The Rohatyn Group
Rothschild
Ruane, Cunniff & Goldfarb Inc.
Russell Investment Group
Saks Fifth Avenue
Salesforce.com
San Diego Padres
Sanford C. Bernstein
Santander
Sasco Capital, Inc.
Schering-Plough
Schnitzer Northwest
SchoolNet
Scitor Corporation
Scotia Capital
Seaport Capital
SeaView Capital Advisors, LLC
Sentinel Real Estate Corporation
SG Cowen
SG Partners
Silverline Partners
Simpson Thacher & Bartlett LLP
Sire Management Corporation
Sirios Capital Management
SK Telecom
Solera Capital LLC
Sony BMG Music Entertainment
Spear Street Capital
Spectrum Equity Investors
Spencer Capital Management
S-Squared Technical Consulting
STAG Capital Partners
Standard & Poor’s
Stanford Financial Group
Staples
Starwood Hotels & Resorts
Steinberg Asset Management, LLC
Stern Capital
Stone Point Capital LLC
Susquehanna International Group, LLP
Target
Teachers’ Private Capital
Tecom Investments
Telsey Advisory Group
ThinkStrategy Capital Management
Thomson
Tiffany & Co.
Tishman Speyer Properties
Tocqueville Asset Management LP
Toll Brothers
Touradj Capital Management LP
Tricadia Capital LLC
Trickle Up Program
Troika Dialog
T. Rowe Price
UBS
Uncommon Schools
Unilever
UNIQLO
United Nations Development Programme
University of Texas Medical Branch
Updata Partners
Veronis Suhler and Stevenson
VF Corporation
Victory Schools
VoodooVox
Vornado Realty Trust
Wachovia
The Walt Disney Company
Warburg Pincus
The Water Fund, LP/Terrapin Asset Management, LLC
Wellington Management
WestLB
White River Partnership
Windjammer Capital Investors LLC
W. R. Huff
Wyndham Worldwide
Yahoo!
York Capital Management
ZelnickMedia
ZS Associates
Columbia Business School’s Board of Overseers continues to play an integral role in furthering the School’s national and international outreach.
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With support from our Corporate Partners, Columbia Business School offers an unparalleled business education. Our corporate partnerships bridge the academic and business worlds and enable us to develop our renowned research centers, expand our cutting-edge curriculum and enhance our student support. Corporate Partners regularly interact with our outstanding students and faculty and gain a branding and recruiting edge on campus. For more information about our Corporate Partners Program, please contact the Office of Corporate & Foundation Relations at (212) 854-8071 or at corprel@gsb.columbia.edu.

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<thead>
<tr>
<th>CEO ($100,000 and above)</th>
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<tbody>
<tr>
<td>Citigroup Inc.</td>
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<tr>
<td>Deutsche Bank</td>
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<td>The Ford Foundation</td>
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<td>General Electric</td>
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<td>Henry Luce Foundation Inc.</td>
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<td>IBM Corporation</td>
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<td>JP Morgan</td>
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<td>Nomura Holdings America Inc.</td>
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<td>Pumpkin Foundation</td>
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<td>Sumitomo Corporation of America</td>
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<td>Swift Foundation</td>
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<td>Telefónica, S.A.</td>
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<th>PRINCIPAL ($50,000–99,999)</th>
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<tr>
<td>Advantage Partners, Inc.</td>
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<td>American Express Company</td>
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<td>The Clark Foundation</td>
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<td>Credit Suisse</td>
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<td>Daido Life Insurance Company</td>
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<td>Eli Lilly &amp; Company</td>
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<td>Ewing Marion Kauffman Foundation</td>
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<td>GAMCO Investors, Inc.</td>
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<td>Lotte Confectionery Co., Ltd.</td>
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<td>Noble Foundation</td>
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<td>PepsiCo, Inc.</td>
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<td>Robert A. Toigo Foundation</td>
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<td>Robert Wood Johnson Foundation</td>
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<td>World Bank Group</td>
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<td>World International Capital Limited</td>
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<th>MANAGING DIRECTOR ($25,000–49,999)</th>
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<td>Bell Canada International Inc.</td>
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<td>Caxton Associates, LLC</td>
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<td>Hewlett Foundation</td>
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<td>Kikkoman Corporation</td>
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<td>Lockheed Martin Corporation</td>
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<td>Luxury Education Foundation</td>
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<td>Mitsubishi Trust &amp; Banking Corporation</td>
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<td>Moody’s Investors Service, Inc.</td>
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<td>Qualcomm</td>
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<td>Takata Corporation</td>
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<td>Tsuchiya Co., Ltd.</td>
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<td>Verizon Communications Inc.</td>
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<td>Wachovia Securities</td>
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<td>The Zeron Group Inc.</td>
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<th>ASSOCIATE ($10,000–24,999)</th>
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<tr>
<td>American International Group, Inc.</td>
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<tr>
<td>Bank of America</td>
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<td>The Bank of New York</td>
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<td>Chanel, Inc.</td>
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<td>Deloitte Consulting</td>
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<td>Deutsche Telekom, Inc.</td>
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<td>Exxon Mobil Corporation</td>
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<td>Federated Department Stores, Inc.</td>
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<td>German Marshall Fund</td>
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<td>Honeywell</td>
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<td>Japanese Chamber of Commerce and Industry of New York, Inc.</td>
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<td>KDDI Corporation</td>
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<td>Lehman Brothers</td>
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<td>Mercedes-Benz</td>
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<td>Miller, Buckfire, Lewis, Ying &amp; Company LLC</td>
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<td>Mitsui Sumitomo Insurance Company Ltd.</td>
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<td>Mortgage Bankers Association</td>
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<td>Ogilvy &amp; Mather Worldwide</td>
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<td>Rauch Foundation Inc.</td>
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<td>SBC Communications Inc.</td>
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<td>Shin Nihon Ernst &amp; Young</td>
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<td>Tokyo Electric Power Co., Inc.</td>
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<td>Toshiba International Foundation</td>
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<td>The Aspen Institute</td>
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<td>Booz Allen Hamilton</td>
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<td>Standard &amp; Poor’s</td>
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<td>Sumitomo Chemical Company</td>
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<td>TD Securities</td>
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<td>US Council for International Business</td>
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Bold denotes 2006 Annual Dinner Sponsor
(Dinner funding not included in the Corporate Partners Program).
Global–New York Advantage
The School’s location in a global business capital contributes to employment success.

Employment by Industry
The depth and breadth of Columbia MBAs pays off.

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The School is a magnet for global recruiters—most students accept positions with an international component.

Graduate Employment
A wide range of companies met with hiring success.

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The Columbia Network
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Distinctive opportunities for students match top-notch services for recruiters.

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Hundreds sought Columbia MBAs in 2006.

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People who have a strong influence and a wide reach.