



2007 Employment Report

Career Management Center



Letter from Dean Hubbard	1
Global Representation	2
Graduate Employment	4
Internship Employment	8
The Columbia Network	10
Columbia Business School Board of Overseers	12
Hiring Organizations	14
Corporate Partners	22
Recruiting at Columbia Business School	24

Letter from Dean Hubbard



Columbia Business School is the business school for today's rapidly changing world. Its innovative community of scholars, its extraordinary network of faculty members, alumni and global business partners and its dynamic location distinguish it among its peers.

Our goal is to provide students with the mindset and the skill set that prepare them for a lifetime career. Our curriculum—including such groundbreaking initiatives as the Program on Social Intelligence and an array of project-based Master Class courses—fosters a team-oriented work ethic and an entrepreneurial mindset. Our programs bridge theory and practice to develop problem solvers who can integrate a variety of academic disciplines with global, real-world experiences. As a result, our students go on to positions that enable them to add immediate and sustainable value to their organizations and the world.

Diversity in our classroom is also a mainstay at Columbia Business School. The convergence of different professional, cultural and academic backgrounds provides an unparalleled learning experience for our students. Backed by this support network, our graduates go on to succeed in a wide range of organizations around the world—from start-ups to Fortune 500 companies to government agencies and nonprofits.

A highly competitive admissions process—only 16 percent of applicants make the cut—also ensures that every student has a distinguished academic and professional track record and that they come prepared to contribute actively to the learning community. It pays off. Employers report that Columbia MBAs hit the ground running and have the right mix of knowledge and skills needed to become effective business leaders.

Columbia Business School is undertaking a physical transformation with our planned move to Manhattanville, even as our academic offerings have evolved to anticipate the business world's needs. Whatever the size of your organization, I invite you to get to know our students and consider how their talents can benefit your organization.

With regards,

Glenn Hubbard

Dean and Russell L. Carson Professor
of Finance and Economics

Global Representation

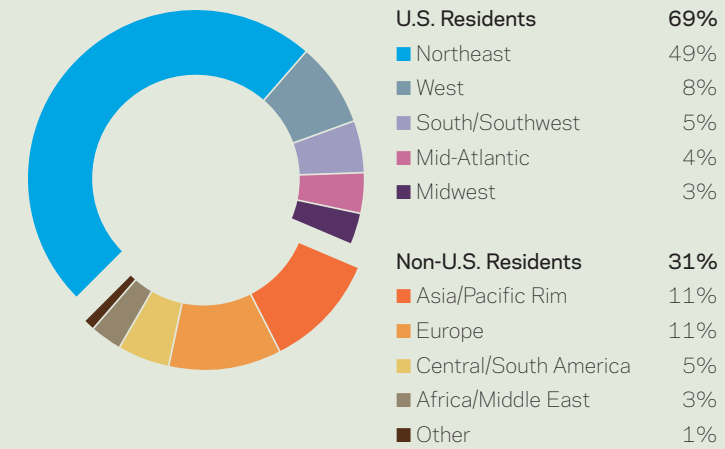


Columbia Business School's global perspective is reflected in and reinforced by its remarkably diverse student body. In recent classes, more than 30 percent of students have held non-U.S. passports. Students in the class that entered in 2007 come from more than 50 countries and speak more than 40 languages. Most of our students have lived, worked or studied abroad. The School further encourages this diversity through its exchange programs with 24 leading graduate management institutions around the world.

Because Columbia Business School is widely acknowledged as one of the finest international business schools in the world, it is a magnet for global business recruiters. Columbia was among the first business schools to weave international issues throughout the curriculum. This was largely a result of a \$10 million founding gift for the Chazen Institute of International Business in 1991 from Jerome A. Chazen, MBA '50, then head of Liz Claiborne, Inc. Many members of the graduating class accept positions that include a significant international component, and many accept full-time positions outside their home country.

Columbia Business School's teaching methodologies are enhanced by the School's innovative Program on Social Intelligence (PSI). The program trains students in the softer side of management and interpersonal interaction — a critical component of successful leadership. PSI is grounded in proven combinations of empirical assessment, experiential learning and executive coaching to help students sharpen their self-awareness, judgment and decision making.

Students by Geographic Region Class Entering in 2007



What Recruiters Say about Columbia Business School:

- "Diversity of students, competitiveness of curriculum"
- "Strong foundation of financial and interpersonal skills"
- "High quality and quantity of candidates"

*The Wall Street Journal/Harris Interactive Business School Year 7 Survey
September 2007*

Students' Countries of Origin



Graduate Employment



In 2007, Columbia MBA graduates saw strong employment rates, with student satisfaction about their new jobs high as well. Students took their jobs primarily for job content and responsibility, the firm's culture and people, and a desire to be in the particular industry. Fit and firm culture continue to be ever stronger drivers in the decision-making process. Thirteen sponsored students planned to return to their pre-MBA employers.

Our MBA curriculum inspires and develops entrepreneurial thinking, preparing our graduates to lead effectively, capture opportunity and respond dynamically to changes in business. The Entrepreneurship Program strives to make entrepreneurship a viable career option, helping students develop the skills required for venturing and providing opportunities for them to start an entrepreneurial career in four career paths: entrepreneurship in new ventures, entrepreneurship in large organizations, private equity financing and social entrepreneurship. Consequently, entrepreneurship among Columbia MBA students is on the rise, with 20 students starting their own businesses directly after graduation.

Class of 2007 at a Glance

<i>Number of Students Who Entered in September 2005</i>	515
<i>in January 2006*</i>	196
<i>Total Students in the Class</i>	711
<i>Average Age at Entry</i>	28
<i>Age Range</i>	21 - 41
<i>Average Years of Work Experience</i>	5
<i>GMAT Range (middle 80%)</i>	660 - 750
<i>Average Undergraduate GPA</i>	3.4
<i>Percent Women</i>	33
<i>Percent Non-U.S. Citizens</i>	32
<i>Percent Minorities</i>	24

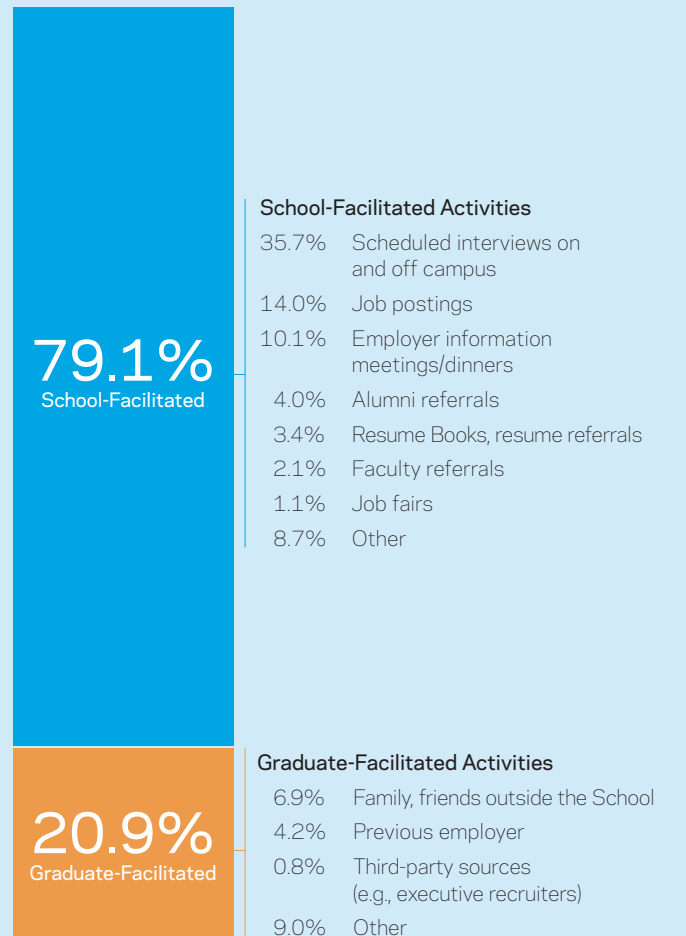
* January entrants complete an accelerated MBA program and do not participate in summer internships.

2007 Graduates Compensation Summary*

Base Salary		
Percent Receiving	Median	Range
100	\$100,000	\$46,500 - \$300,000
Signing Bonus		
Percent Receiving	Median	Range
74.4	\$30,000	\$2,000 - \$121,000
Other Guaranteed Compensation		
Percent Receiving	Median	Range
24.9	\$30,000	\$1,000 - \$200,000
Total Job Offers/Accepts by Three Months After Graduation		
	Percent of Class	
Offers	95.6	
Accepts	92.9	

Full-Time Job Acceptances by Source*

Students were able to take advantage of myriad on-campus resources to find jobs, but many students also made connections through their own initiatives, using personal networks outside the School to achieve their favored job.



* Data reflects students who reported compensation and source of their job. Guaranteed compensation does not include tuition reimbursement, relocation compensation, carry or non-guaranteed performance bonuses.

2007 Graduates
Compensation by Industry

Industry	%	Base Salary Range	Median	Other Compensation*		
				Range	Median	%
Consulting	21.1					
Management Consulting	21.1	70,000 - 165,000	120,000	7,500 - 140,000	20,000	93.7
Financial Services	56.0					
Commercial Banking	+	86,000 - 115,000	95,000	—	28,500	33.3
Diversified Financial Services	4.7	85,000 - 138,000	95,000	8,000 - 145,000	32,500	87.0
Investment Banking/Brokerage	33.1	80,000 - 150,000	95,000	10,000 - 216,000	40,000	93.1
Investment Management	12.0	70,000 - 175,000	120,000	10,000 - 200,000	55,000	6.7
Private Equity—Venture Capital/ Buyouts/Other	5.6	80,000 - 300,000	125,000	10,000 - 225,000	57,500	71.4
Manufacturing	6.8					
Consumer Products	3.8	63,000 - 120,000	90,000	2,500 - 32,000	21,000	90.0
Pharmaceuticals/Biotech/Healthcare	1.5	93,700 - 125,000	101,000	5,000 - 30,000	17,500	100.0
Other	1.5	92,000 - 120,000	115,000	4,000 - 20,000	12,000	25.0
Media/Technology (Nonhealth)	4.7					
Arts/Entertainment/ Sports Management/ Publishing/Telecommunications	1.9	75,000 - 200,000	92,500	5,000 - 150,000	36,000	40.0
E-Commerce/Internet	1.3	90,000 - 130,000	112,000	15,000 - 64,000	21,720	71.0
Electronics/Information Technology/ Hardware/Software	1.5	70,000 - 105,000	85,000	10,500 - 50,000	32,500	50.0
Other Services	11.4					
Accounting/Advertising/ Healthcare Services/Other	1.9	46,500 - 125,000	95,000	5,000 - 35,000	24,000	60.0
Law	1.5	145,000 - 300,000	160,000	25,000 - 40,000	32,500	50.0
Not-for-Profit/Government	1.3	80,000 - 112,000	95,000	—	—	—
Real Estate	4.4	70,000 - 250,000	100,000	10,000 - 130,000	25,500	78.3
Retail	2.3	80,000 - 120,000	90,000	5,000 - 40,000	10,000	54.5

* Includes sign-on, year-end and other guaranteed compensation besides base salary but does not include tuition reimbursement, relocation compensation, carry or non-guaranteed performance bonuses.

+ Indicates less than 1 percent.

Columbia Business School's employment data are reported here according to MBA CSC reporting standards. Student information is collected through September 30 each year only, and only includes data for jobs obtained by three months after graduation. These data do not include sponsored students returning to their employers or students starting their own businesses.

2007 Graduates
Compensation by Function

Function	%	Base Salary Range	Median	Other Compensation*		
				Range	Median	%
Consulting	26.9					
Management Consulting	23.1	70,000 - 165,000	120,000	7,500 - 140,000	20,000	91.9
Strategic Planning—Internal	3.8	70,000 - 115,000	110,000	5,000 - 76,000	20,860	75.0
Finance (Internal)	3.8					
Business Development	1.3	85,000 - 120,000	95,000	4,000 - 60,000	32,500	66.7
Other	2.5	80,000 - 95,000	95,000	2,500 - 55,000	23,750	66.7
Financial Services	50.0					
Corporate Finance/Mergers & Acquisitions	17.5	90,000 - 150,000	95,000	30,000 - 216,000	40,000	93.9
Investment Management— Nonresearch	1.5	95,000 - 125,000	100,000	35,000 - 84,500	55,000	85.7
Private Client Services	1.9	95,000 - 110,000	95,000	10,000 - 78,000	40,000	87.5
Private Equity/Venture Capital	6.3	80,000 - 300,000	125,000	10,000 - 225,000	43,500	75.9
Research (Buy Side)	7.9	75,000 - 175,000	125,000	10,000 - 200,000	55,000	67.6
Research (Sell Side)	2.7	90,000 - 130,000	95,000	15,000 - 121,000	40,000	92.3
Sales and Trading	7.9	90,000 - 120,000	95,000	10,000 - 125,000	41,250	94.7
Other	4.4	80,000 - 138,000	95,000	10,000 - 95,000	40,000	100.0
Marketing	7.5					
Brand/Product Management	4.4	63,000 - 102,000	90,000	5,000 - 32,000	22,000	90.5
Other	3.1	80,000 - 135,000	90,000	5,000 - 40,000	20,000	60.0
Other Functions	7.3					
General Management	3.1	80,000 - 300,000	110,000	5,000 - 150,000	25,000	73.3
Law	1.3	145,000 - 170,000	160,000	30,000 - 40,000	35,000	33.3
Other	2.9	46,500 - 130,000	95,000	5,000 - 50,000	25,000	64.3
Real Estate	4.6					
Development	1.3	90,000 - 250,000	100,000	18,000 - 30,000	20,000	50.0
Finance—Banking	1.7	90,000 - 120,000	95,000	12,000 - 132,000	40,000	87.5
Finance—Nonbanking	1.7	70,000 - 130,000	105,000	10,000 - 40,000	27,000	87.5

Internship Employment



Many first-year students used their summer internships to explore new functional or industry areas. They are able to apply the skills they learned in their first year at Columbia Business School and see real-life applications of theories they have studied. The summer internships also give students and companies the chance to assess a student's fit and potential for full-time employment with that firm after graduation. Some students continue to work for their summer employers part-time during the school year, allowing them to build their network of contacts and stay connected to the market throughout the year.

While the September entrants are in their summer internships, the January entrants are actively learning in their second term of study. Many companies take the opportunity during the summer to hold receptions and events to get to know this group of students separate from the rest of their MBA class.

Class of 2008 at a Glance

<i>Number of Students Who Entered in September 2006</i>	530
<i>Number of Students Who Entered in January 2007*</i>	183
<i>Total Students in the Class</i>	713
<i>Average Age at Entry</i>	28
<i>Age Range</i>	21 - 49
<i>Average Years of Work Experience</i>	5
<i>GMAT Range (middle 80%)</i>	660 - 760
<i>Average Undergraduate GPA</i>	3.4
<i>Percent Women</i>	32
<i>Percent Non-U.S. Citizens</i>	43
<i>Percent Minorities</i>	23

*January entrants complete an accelerated MBA program and do not participate in summer internships.

2007 Interns Salary by Industry

Industry	%	Monthly Salary Range	Median
Consulting	14.6		
Management Consulting	14.5	2,000 - 11,000	10,000
Financial Services	58.6		
Diversified Financial Services	6.2	1,200 - 7,917	6,400
Investment Banking/Brokerage	34.4	1,800 - 12,000	7,917
Investment Management	12.5	3,000 - 12,500	8,000
Private Equity-Venture Capital/Buyouts/Other	5.4	600 - 9,167	4,750
Manufacturing	8.4		
Consumer Products	4.4	5,400 - 7,400	5,833
Pharmaceuticals/Biotech/Healthcare	2.2	3,000 - 10,000	6,609
Other (including Automotive/Chemicals/Energy)	1.8	1,250 - 8,000	6,400
Media/Technology (Nonhealth)	8.2		
Arts/Entertainment/Sports Management/Publishing/Telecommunications	5.0	500 - 8,000	4,800
E-Commerce/Internet	2.0	4,000 - 7,000	7,000
Electronics/High Tech/Hardware/Information Technology/Software	1.2	600 - 7,000	6,000
Other Services	10.2		
Accounting/Advertising/Healthcare Services/Other	1.4	2,400 - 7,000	5,650
Law	+	12,400 - 12,500	12,400
Not-for-Profit/Government	3.2	2,080 - 6,000	2,800
Real Estate	2.8	1,500 - 7,800	6,000
Retail	2.2	1,600 - 7,200	5,450

+ Indicates less than 1 percent.

Data are collected by MBA CSC Standards (see page 6).

2007 Interns Salary by Function

Function	%	Monthly Salary Range	Median
Consulting	21.6		
Management Consulting	16.4	2,000 - 11,000	10,000
Strategic Planning—Internal	5.2	600 - 10,000	4,600
Finance (Internal)	3.6		
Business Development	1.1	4,000 - 7,000	6,500
Other	2.5	5,700 - 8,000	7,550
Financial Services	53.2		
Corporate Finance/Mergers & Acquisitions	20.7	1,200 - 12,000	7,917
Investment Management—Nonresearch	1.6	5,000 - 8,000	7,906
Lending/Relationship Management	+	1,750 - 8,000	7,500
Private Client Services	1.4	7,900 - 9,800	7,916
Private Equity/Venture Capital	5.2	600 - 9,550	4,750
Research (Buy Side)	10.0	3,000 - 12,500	8,000
Research (Sell Side)	2.3	3,125 - 9,500	7,959
Sales and Trading	8.4	2,045 - 10,000	7,917
Other	3.0	2,080 - 10,000	7,858
Marketing	11.8		
Brand/Product Management	5.2	5,400 - 7,300	6,000
Business Development	4.1	3,000 - 7,000	6,100
Market Research	1.8	2,000 - 7,550	6,000
Other	+	1,600 - 3,600	3,500
Other Functions	5.0		
General Management	1.6	6,400 - 8,000	7,000
Other	3.4	500 - 12,400	4,500
Real Estate	4.8		
Development	+	4,000 - 6,200	4,000
Finance—Banking	1.8	7,916 - 8,000	7,917
Finance—Nonbanking	2.0	1,200 - 8,333	6,900

The Columbia Network



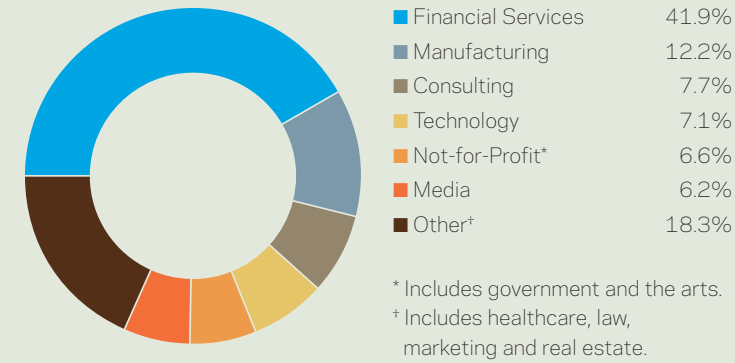
A network of more than 36,000 Columbia Business School alumni, many at the highest levels of business leadership worldwide, contributes to the School's success. Alumni are actively involved in all aspects of the student experience, from interviewing prospective students for admission and guest lecturing in the classroom to speaking on panels at club-sponsored events and coming back to recruit the next class of MBA graduates.

The Business Alumni Network Community (BANC) database, an online directory of alumni that is searchable by firm and geographic location, gives students and alumni the opportunity to connect and talk informally with graduates about jobs, career paths, industries and specific companies. Given the breadth of industries and functions that our alumni represent, students can find Columbia Business School graduates in virtually any industry and any location.

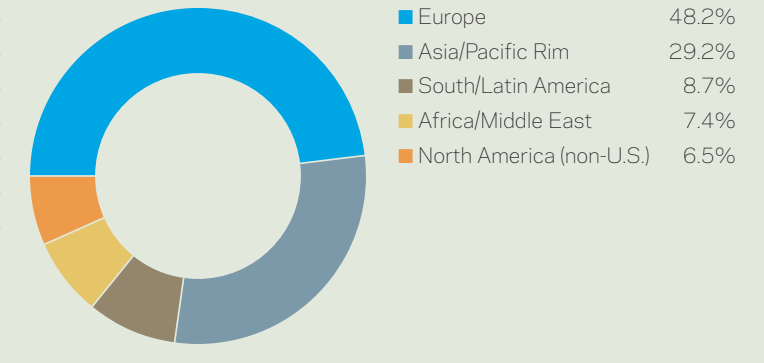
The Master Class program integrates concepts learned across the School's core curriculum with actual business problems through hands-on, project-driven classes. Students' strategic recommendations are carefully evaluated — and in many cases implemented — by partner businesses.

Columbia CaseWorks develops teaching materials that leverage the intellectual capital of the School, connecting theoretical and practical business knowledge through faculty research and alumni experience. The resulting materials are oriented around real-world questions and decisions that challenge students to make sense of varied sources of information.

Where Alumni Work in 2007 by Industry



Where International Alumni Are Located



Select Top Employers of Alumni

From CEOs and managing directors to new associates, Columbia MBAs permeate the ranks of our core employers, providing the starting point for broad and deep relationships with the School.

- | | | | |
|--|----------------------------------|-------------------------------------|------------------------|
| A.T. Kearney, Inc. | CIBC | Johnson & Johnson | Pfizer Inc. |
| Alcatel | Citi | JPMorgan Chase & Co. | PricewaterhouseCoopers |
| Alliance Capital Management Holding LP | Colgate-Palmolive Company | KPMG International | Prudential Financial |
| Altria Group, Inc. | Credit Suisse Group | Lazard | Sony Corp. |
| American Express Company | Deloitte Touche Tohmatsu | Lehman Brothers | Time Warner |
| American International Group | Deutsche Bank | The McGraw-Hill Companies | UBS AG |
| AT&T | Ernst & Young International | McKinsey & Company | Unilever |
| Bain & Company | Exxon Mobil Corporation | Merck & Co., Inc. | Verizon |
| Bank of America | Federal Reserve Bank of New York | Merrill Lynch & Co. | Wachovia Corporation |
| Bank of New York | Fidelity Investments | Metropolitan Life Insurance Company | |
| Barclays plc | Ford Motor Company | Microsoft | |
| Bear, Stearns & Co. | General Electric Company | Moody's Investor Services, Inc. | |
| Booz Allen Hamilton | Goldman Sachs Group Inc. | Morgan Stanley | |
| The Boston Consulting Group | HSBC | New York Life Insurance Company | |
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Chairman, Fitzgibbon Toigo Associates
California

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Vice Chairman, Schroders plc
UK

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Massachusetts

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Columbia Business School
New York

Lulu C. Wang '83
Founder and CEO,
Tupelo Capital Management L.L.C.
New York

A. Lorne Weil '71
Chairman and CEO
Scientific Games Corporation
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Cofounder, Hill Street Capital, LLC
New York

Peter Kwong-Ching Woo '72
Chairman, Wheelock and Company
Ltd and the Wharf (Holdings) Ltd
Hong Kong

Alfonso T. Yuchengco '50
Chairman,
Yuchengco Group of Companies
Philippines

David W. Zalaznick '78
Founding and Managing Principal,
The Jordan Company LP and
Jordan/Zalaznick Capital Company
New York

Martin E. Zimmerman '61
President and CEO, LFC Capital, Inc
Illinois

Members Emeriti

Charles E. Exley, Jr. '54
Retired Chairman and CEO,
NCR Corporation
Michigan

Joseph V. Vittoria '59
Retired Chairman and CEO, Avis, Inc.
Florida

Hiring Organizations



A broad range of organizations hired Columbia Business School students in 2007. Organizations hiring three or more students for full-time and/or summer positions are **bolded**.

A&E Television Networks International
 Abbott Capital Management
 ABC Digital Media
 ABC Television Networks
 ABN AMRO Bank NV
 Accenture
 Access Industries
 Acciona Energy North America Corporation
 a-connect
 Actis
 Aeropostale
 Agora Partnerships
 Agora Partnerships/Venture Fund
 AIG Global Investment Group
 Aladdin Capital Management
 Allied Capital Corporation
 Alson Capital
American Century Investments
American Express
 American Express Interactive
 Amgen, Inc.
 Ann Taylor
 Antheus Capital
 Apax Partners

Apple, Inc
 ARAME
Archstone Consulting
 Artimus Construction
 Ashoka
 Asian Century Quest Capital
 Asian Development Ban
A.T. Kearney
 Audible, Inc.
 Automated Data Processing (ADP)
 AvalonBay Communities
 Avon Products, Inc.
 Back To Nature
Bain & Company
Bank of America
 The Bank of Korea
 Bank of Montreal Capital
 The Bank of New York Mellon Corporation
Barclays
 Barclays Capital
 Barclays Global Investors
 Barclays GRCB
 BearingPoint
Bear, Stearns & Co. Inc.

Bear Stearns Asset Management
 Becton Dickinson
 Black River Asset Management
BlackRock Inc.
 Bloomingdale's
 BMO Capital Markets
BNP Paribas
Booz Allen Hamilton
 Borders Group
The Boston Consulting Group
 Bottlenotes, Inc.
 Bradesco
 Brahman Capital
 Brevet Capital
 The Bridgespan Group
 Brigade Group
 Bristol-Myers Squibb Company
 Brookfield Properties
 Bunge
 Cadwalader, Wickersham & Taft LLP
 Cahill Gordon & Reindel LLP
 CalPERS, Global Fixed Income
 Cantillon Capital Management

Capgemini
 The Capital Group Companies
 CapitalSource Finance
 Capri Capital Partners
 Caribbean Property Group, LLC
 Carthage Capital
 Castle Point Capital
 Catalyst Investors
 CEMEX
 Centrica plc
 CGI Group Inc.
 Church & Dwight
CIBC World Markets
 Cinven
Citi
 Citi Alternative Investments
 Citibank (China) Co. Ltd.
 Citi EMEA
 Citi Global Markets Inc.
 Citi Singapore Limited
 Citi Sustainable Development Investments
 Clayton, Dubilier & Rice
 Cleary Gottlieb Steen & Hamilton LLP



ALUMNI IN PRACTICE: MARKETING

Ashley Lee '07
 Manager, B2B Industry Development, American Express

"I learned a great deal about the basic principles of marketing in the introductory core classes, and then in my second year I augmented my knowledge through courses I knew would serve me well at my full-time job at American Express. I focused on marketing classes, including Marketing Research and Marketing Plans Workshop, and balanced those with finance and strategy courses essential to success in any line of business. Also, being both a strong leader and a collaborative team member is key in marketing; my work as the chair of student Peer Advising prepared me for these roles."

Marketing at Columbia Business School offers a balanced curriculum encompassing consumer behavior, marketing strategy, retailing leadership, marketing management and quantitative modeling, all taught by world-class marketers from academia and industry. With a wealth of marketing-focused companies in New York City, our marketing students enjoy unparalleled opportunities to interact with recruiters as well as alumni in marketing positions at these companies.

Hiring Organizations

Continued

Coach, Inc.
 Cobalt Capital
 Cognitive Capital
 Coldwell Banker Commercial NRT
 Cole Haan
Colgate-Palmolive
 Collier Capital
 Comcast
 Communicorp Ukraine
 Community Resource Exchange
 Conduit Capital Partners
 Copper Arch Capital
 Courtyard Group, Inc.
Cowen & Company
 CRA International
 CR Intrinsic
 Credit Agricole Asset Management
Credit Suisse
 Credit Suisse/DLJ Merchant Banking Partners
 Credit Suisse Securities
 Daiichi Sankyo
 Dalberg Inc., Global Advisors
 Davidson Kempner Capital Management
 De Beers

Deloitte & Touche US
Deloitte Consulting
Deutsche Bank
 Deutsche Bank Securities Inc.
 Deutsche Post World Net
 DFJ Gotham Ventures
Diageo
 Diamond Management & Technology Consultants
 Digitas
 DKR Ibox Management LP
 Dodge & Cox
 Dolphin Capital Partners
 Doosan
 The Dow Chemical Company
 Dow Jones & Co
 Dresdner Kleinwort
 DTZ Rockwood
 The Duberstein Group
 Durham Asset Management, LLC
 Education Pioneers
 EG Capital Group, LLC
 Endeavor
 Endeavour Capital
 Enel North America

Enel Servicii
 Epic Asset Management
 Ernst & Young
 Ernst & Young Financial Advisory Services
 Ethicon (a Johnson & Johnson company)
 Evercore Partners
 Exxon Mobil Corporation
 Eyeblander, Inc.
Fidelity
 Fidelity Management and Research
 Fine Capital Partners
 Fitch Ratings
 Forest City Ratner Companies
 Forest Labs
 Fortis Capital Corp.
 Forum
 Founders Equity
 The Frankel Group
 Franklin Resources, Inc.
 Freeman & Co.
 Fried, Frank, Harris, Shriver & Jacobson LLP
 FT Partners
 FXMarketSpace, CME & Reuters
 Gabelli & Company
 GAM
General Electric
 General Electric/Energy Financial Services
 General Electric/GE Commercial Finance
 General Electric/Real Estate
 General Mills
General Motors Corporation
 Gerson Lehrman Group
 Gibson Dunn & Crutcher
Goldman, Sachs & Co.
 Goldman Sachs International
 Good Morning Africa/Busy Internet
Google, Inc.
 Grantham, Mayo, Van Otterloo & Co. (GMO)
 Great Hill Partners, LLC
 Greenbriar Equity Group LLC
 Greycroft Partners
 Groupe Foncière des Régions
 Hain Capital Group
 Healthcare Enterprise Partners
 Hearst Corporation (Hearst Argyle Television)
 Helaba

Top Employers of 2007 Graduates

	Total		
McKinsey & Company	42	American Express	8
Citi	24	Bain & Company	7
Goldman, Sachs & Co.	24	Barclays	7
Deutsche Bank	22	Unilever	6
Booz Allen Hamilton	18	Deloitte Consulting	5
JPMorgan	18	General Electric	5
Merrill Lynch	14	BNP Paribas	4
Lehman Brothers	13	Google, Inc.	4
Morgan Stanley	13	L.E.K. Consulting LLC	4
The Boston Consulting Group	12	A.T. Kearney	3
Bank of America	10	BlackRock Inc.	3
Bear, Stearns & Co, Inc.	10	Fidelity	3
Credit Suisse	9	General Motors Corporation	3
UBS	9	Macquarie Securities	3
		Standard & Poor's	3

Hermès Of Paris
 H.I.G. Capital
 Highland Capital Management, L.P.
 Hoffmann-La Roche, Inc.
 Hogan & Hartson LLP
 Honeywell
 Hotchkis and Wiley Capital Management
 Houlihan Lokey
 HR&A Advisors, Inc.
 HSBC Securities
 Humana Inc.
 IAG Research
IBM Corporation
 Impala Asset Management
 IMS Health
 Industry Ventures
 Infosys
 ING
 ING Clarion
 Institute for OneWorld Health
 InsWeb Corporation
 Integra Strategic Transformation Consulting
 Intel Corporation



ALUMNI IN PRACTICE: HEALTHCARE

David R. Epstein '87
 President and CEO, Novartis Oncology

"The Columbia MBA not only gave me the critical thinking and business skills necessary to excel within the quickly changing healthcare industry, but being an alumnus has provided me with the opportunity to share my experience with current students."

The Healthcare and Pharmaceutical Management Program provides students with a real-world understanding of the increasingly complex healthcare environment through innovative healthcare courses and learning/networking opportunities with industry leaders. The program prepares students with the knowledge to become effective leaders and builders of healthcare enterprises, as well as the insight and expertise to invest in and provide new products and services to this large and growing sector. Students have valuable interactions with faculty members and eminent practitioners in pharmaceuticals, biotechnology, medical devices, hospitals/health services, banking, venture capital/private equity, insurance and nonprofit organizations.

Hiring Organizations

Continued



ALUMNI IN PRACTICE: SOCIAL ENTERPRISE

Tricia Morente '07
Fellow, Acumen Fund

"I'm spending this upcoming year in Hyderabad, India, working to help scale up Lifespring, a hospital focused on maternal and child health. Through my years at Columbia and beyond, the Social Enterprise Program has been incredibly supportive. I learned about the Acumen Fund through the Social Entrepreneurship class and was able to intern at social enterprise organizations through the summer internship program."

The Social Enterprise Program aims to inspire and prepare leaders who create social value in businesses and nonprofit, government and nongovernment organizations locally, nationally and internationally. The program supports a broad range of activities that expose students to social innovations happening in business, help them develop a perspective on how to apply business skills to social enterprise endeavors and help them align personal and professional values to navigate careers that result in social benefits to a broader community.

Intermedia Partners LLC
Invesco
Investor Growth Capital
ION Marketing
Iridian Asset Management
Janus
J. Crew
Jefferies & Co., Inc.
Jennison Associates
J.F. Lehman & Company
Johnson & Johnson
Jones Lang LaSalle
JOSS Realty Partners LLC
JPMorgan
JPMorgan Cazenove
JPMorgan Chase & Co.
JPMorgan Securities (Asia)
Jupiter Finance
Kaleidoscope (a division of Interpublic Group)
Katzenbach Partners LLC
Kennedy Wilson
Khaner Capital
King Street Capital
KIPP NYC (via Education Pioneers)
KMG Partners

Kraft Foods
Kurt Salmon Associates
Lazard
Lehman Brothers
Lehman Brothers Investment Management
Lehman Brothers Merchant Bank
L.E.K. Consulting LLC
LG Electronics
LinkShare
Lion's Gate Capital, LP
Litespeed Partners
Loews Hotels
Loomis Sayles
Louis Dreyfus Energy Services
Louis Dreyfus Highbridge Energy, LLC
Louis Vuitton
M&T Bank
MacFarlane Partners
MacKay Shields LLC
Macquarie Bank
Macquarie Holdings (USA) Inc.
Macquarie Securities
Magnum
Man Global Strategies (a division of Man Group)
Marble Arch Investments

Matthews International Capital Management
Maverick Capital
MCG Global, LLC
The McGraw-Hill Companies
McKee Nelson LLP
McKinsey & Company
McKinsey & Company International
Meadowlands Management LLC
Medco Health
Medtronic
MeetMoi
Merck
Merrill Lynch
Merrill Lynch Asia Pacific
MetLife Investments
Metzler Real Estate Advisors, Inc.
Mid-Atlantic Builders, Inc.
Monarch Casino and Resort
Monitor Group
Monitor Group Korea
Moody's Investors Service
Morgan Stanley
Morgan Stanley Investment Management
Morgan Stanley Real Estate
Morgens, Waterfall & Vintiadis
Morris, Manning & Martin, LLP
MSCI Barra

MTV Networks
National Basketball Association
Natural Resources Defense Council
NBC Universal
News International Newspapers
New York City Department of Education
NewYork-Presbyterian Hospital
The New York Times
Next Jump
Nicusa/UBS
Nine Peaks Capital Management
Nordstrom
NorthStar Realty Finance
Novartis Pharmaceuticals
NVIDIA
Oak Hill Advisors L.P.
Oak Hill REIT Management
Omnicom
Onex Real Estate Partners
Opera Solutions
Oppenheimer Capital
ORB Management
Ore Hill Partners
Orpheus Chamber Orchestra
Ostra Capital
Out2Play
Overseas Private Investment Corporation



ALUMNI IN PRACTICE: MEDIA

Robert Bakish '89
President, MTV Networks International

"The rate of change and increasing globalization in the media industries make the Columbia experience more valuable than ever. Columbia provides unique access to cutting-edge businesses and practices in a supportive and diverse environment."

The Media Program at Columbia Business School combines a rich and varied curriculum with incomparable exposure to the New York-based global media community. Through access to faculty members across all business disciplines, leading media executives and a vast alumni network, the Media Program provides students with the opportunity to fully explore all aspects of this rapidly evolving sector. Events like the annual MBA Media and Entertainment Conference and the Mentoring Breakfast Series allow students to network with industry leaders while staying on top of the latest trends in media.

Hiring Organizations

Continued

Owl Creek Asset Management
 Palm Bay Imports
 The Parthenon Group
 Peace Cup Organizing Committee
 Peek & Cloppenburg KG
 Pegasus Capital Advisors
 Pennant Capital Management
 PepsiCo
 Peter J. Solomon Company
 Petro-Tech Peruana
Pfizer Inc.
 Phillips de Pury
 PIMCO
 Piper Jaffray
 Planet Finance
 Porter Orlin LLC
 Post Capital Partners
 Post Rock Advisors, LLC
 Prada USA/Kirna Zabete
 PricewaterhouseCoopers
 Primafuel
 Principal Global Investors
 Procter & Gamble
 Promethean Investments
 Pzena Investment Management, LLC

RAF Industries
 Ramius Capital Group
 RBC Capital Markets
 RBS Greenwich Capital Markets
Reckitt Benckiser
 Reservoir Labs Inc.
 Resource Land Holdings
 RHJ International
 Richcourt Fund Advisors
 Riva Ridge Capital Management
 Robinson Lerer & Montgomery
 Rothschild
 RRE Ventures
 RRS Tradebe Group
 Ruane, Cunniff, & Goldfarb, LLC
 Samsung
 Samsung Global Strategy Group
 Sanford C. Bernstein & Co.
 SAP Global Marketing, Inc.
 Sapient Corporation
 Scanbuy
 SC Fundamental
 Schering-Plough
 Schultze Asset Management, LLC
 Seaport Capital

Sentinel Real Estate Corporation
 Sequoia Capital (HK)
 SFI Financial Group
 Shuaa Capital
 Siemens Management Consulting
 Silvermine Capital Management
 Simon Development Group
 SJF Ventures
 Skadden, Arps, Slate, Meagher & Flom
 SK E&C
 SK Telecom
 Small Enterprise Assistance Funds
 Smart Solutions, Inc.
 Société Générale (SG)
 Sony BMG
 St. Luke's Roosevelt Hospital
Standard & Poor's
 Standard Chartered Bank
 Star Energy Corporation
 State Enterprise Policy Office
 The Sterling Group
 Stone Arch Capital
 Stonehenge Capital Partners
 Streetwise Partners
 Sullivan & Cromwell
 SunTrust Capital Markets
 Swiss Reinsurance
 Sycamore Ventures
 Symantec
 Tango Media
 Teewinot Funds, LLC
 Telsey Advisory Group
 Theory LLC
 ThinkStrategy Capital Management LLC
 Thomson Corporation
 Time Warner Inc.
 Tishman Speyer
Toys "R" Us
 TransFair USA
 Trident International Holdings FZCO
 Trinity Foundation
 Tripology and Independent Study SEC
 Triton Pacific Capital Partners
T. Rowe Price
UBS
 UBS Global Asset Management

Top Employers of 2007 Interns

	Total		
Goldman, Sachs & Co.	32	Barclays	6
Lehman Brothers	22	Google, Inc.	6
Morgan Stanley	21	Unilever	6
JPMorgan	20	Bank of America	5
McKinsey & Company	19	Deloitte Consulting	5
Citi	15	BNP Paribas	4
Deutsche Bank	15	CIBC World Markets	4
American Express	13	Kraft Foods	4
Merrill Lynch	13	Toys "R" Us	4
The Boston Consulting Group	12	A.T. Kearney	3
Booz Allen Hamilton	10	Bear, Stearns & Co, Inc.	3
Credit Suisse	10	Diageo	3
General Electric	8	Monitor Group	3
UBS	8	Pfizer Inc.	3
Bain & Company	6	Wachovia Securities	3
		The Walt Disney Company	3

Unibanco SA
Unilever
 Udata Venture Partners
 VF Corporation
 Viacom Inc.
 Vision Capital
 Vornado Realty Trust
Wachovia Securities
The Walt Disney Company
 The Walt Disney Studios
 Washington Post
 The Water Fund (Terrapin Partners)
 Wellington Management Company
 WestLB Capital Markets
 What If Innovation
 White & Case LLP
 William J. Clinton Foundation
 WR Hambrecht
 Xerion Capital
Yahoo! Inc.
 Yahoo! Media Group
 Young & Rubicam



ALUMNI IN PRACTICE: REAL ESTATE

Joseph C. Smith '99
 Founding Partner, Glenmont Capital Management, LLC

"I have always found that Columbia graduates possess both a comprehensive understanding of real estate fundamentals and the analytical and strategic skills necessary to hit the ground running and create immediate value."

The Paul Milstein Center for Real Estate is the home for Columbia Business School's MBA Real Estate Program, one of the top-ranked programs of its kind. Established in 2001, the Milstein Center continues the School's decades-old tradition of real estate education, with a focus on capital markets, entrepreneurship and global business. Students emerge with a strong real estate expertise complemented by the sophisticated business and finance tools they will need to succeed in an increasingly complex world. Leading real estate practitioners, many of whom are alumni, lend their support to the Milstein Center through classroom interaction with students, participation in activities and contributions to case production and research.

2006 – 2007 Corporate Partners of Columbia Business School



With support from our Corporate Partners, Columbia Business School offers an unparalleled business education.

Our corporate partnerships bridge the academic and business worlds and enable us to develop our renowned research centers, expand our cutting-edge curriculum and enhance our student support. Corporate Partners regularly interact with our outstanding students and faculty and gain a branding and recruiting edge on campus.

For more information about our Corporate Partners Program, please contact the Office of Corporate & Foundation Relations at 212 854 8071 or at corprel@gsb.columbia.edu.

Established in 2007, the Building Relationships with Industry and Defining Graduate Education in Business (BRIDGE) Fellowship Program at Columbia Business School supports two faculty members who are proactive in their outreach to business practitioners and earnest in their efforts to bring those practitioners into the classroom. The program facilitates direct student access to the insights of those who have worked in — and changed — a variety of complex industries. The first recipients of the fellowship are the founding directors of the Private Equity Program and the Healthcare and Pharmaceutical Management Program.

CEO (\$100,000 and above)

Citi
Credit Suisse
Daido Life Insurance Company

Deutsche Bank

Eni S.p.A.

GE

Goldman, Sachs & Co.

Korea Foundation

Lehman Brothers

Lotte Group

Merrill Lynch & Co., Inc.

Morgan Stanley

Nomura Holdings America Inc.

The Summit Fund of Washington

SAP

The Alfred P. Sloan Foundation

Sumitomo Corporation of America

Swift Foundation

Telefónica S.A.

World Bank Group

Principal (\$50,000 – \$99,999)

Accenture

ACP Group

Advantage Partners, Inc.

Advantage Title

American Express

Bank of America

The Clark Foundation

Coach, Inc.

Eli Lilly and Company

France Telecom

Gabelli Funds

Generali Group

Ivy Asset Management

JPMorgan

The Lucius N. Littauer Foundation

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Mediobanca

PepsiCo, Inc.

Robert A. Toigo Foundation

Samsung Electronics of America

Schroders plc

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Tsuchiya Co., Ltd.

Wachovia Securities

Managing Director (\$25,000 – \$49,999)

Booz Allen Hamilton

W.P. Carey & Co.

Cain Brothers

Deloitte Consulting LLP

EMC Corporation

Hess

Kikkoman Corporation

The Kobrand Foundation

Leucadia National Corporation

Lockheed Martin

Luxury Education Foundation

Macy's and Bloomingdale's

The McGraw-Hill Companies/Standard and Poor's

McKinsey & Company

Mitsubishi Trust & Banking

Moody's Investors Service

Perspecta Trust

The Ripplewood Foundation, Inc.

Saga Investments

Shinsei Bank, Limited

Telecom Italia

UBS

Verizon Communications Inc.

Vertice

Associate (\$10,000 – \$24,999)

AFLAC

American International Group

Angelo Gordon & Co.

AT&T

Automatic Data Processing, Inc.

The Bank of New York

Barclays Capital

BD

Bear, Stearns & Co. Inc.

Bell Canada

The Blackstone Group

Bowne & Company

Bramwell Capital Management

The Capital Group Companies

Capital Trust, Inc.

Caxton Associates

Chanel, Inc.

Cisco Systems

Con Edison

Ernst & Young LLP

Exxon Mobil Corporation

Fibernet Telecom Group, Inc.

GAP Inc.

Harrah's Entertainment, Inc.

Honeywell

Lexington Partners

Konan University Library

Latona Associates

Milbank, Tweed, Hadley & McCloy

Miller, Buckfire, Ying & Company

Mitsubishi International Corporation

Mitsui Sumitomo Insurance Company

Mitsui USA Foundation

Mori Building Company

Mortgage Bankers Association

Ogilvy & Mather Worldwide

Pfizer Inc.

RF|Binder Partners, Inc.

Sony Corporation of America

TD Securities

Unilever USA

World Evolved

Yaskawa Electric

Zeron Group

Affiliate (\$5,000 – \$9,999)

Apprise Media LLC

A.T. Kearney

Boehringer Ingelheim

Pharmaceuticals Inc.

The Boston Consulting Group

Capital IQ

Chilton Investment Company, LLC

Dentsu, Inc.

Deutsche Telekom, Inc.

Extell Development Company

Fidelity Management & Research Co.

Financial Women's Association

Foundation for Creativity

in Dispute Resolution

Interface, Inc.

Johnson & Johnson

Merck & Co., Inc.

PricewaterhouseCoopers

Ramius Capital Group, LLC

Rauch Foundation

Softbank Capital

Sony BMG Music Entertainment

Sumitomo Chemical America, Inc.

Uch Power Limited

Bold denotes 2007 sponsor of the Columbia Business School Annual Dinner.

Recruiting at Columbia Business School



Regina Resnick

Assistant Dean and Managing Director
Career Management Center

The Career Management Center is committed to partnering with hiring organizations across the public, private and not-for-profit sectors to develop strategies to effectively and efficiently recruit at Columbia Business School. We are continually assessing, adapting and optimizing how recruiting is conducted to make the process work well for both employers and students.

Recruiters can get to know our talented students in a variety of ways. Many interact with students and faculty members in the classroom and during on campus job fairs, prerecruiting functions, drop-in sessions and interviews. Educational sessions with clubs help to further inform students about various sectors. Our collaboration with academic centers and the Executives in Residence Program also provides access to perspectives from these knowledgeable professionals.

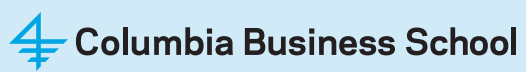
Our candidates include full-time MBA students, executive MBA students and alumni. Along with the students who enter school in September, about 195 students enter the following January to complete an accelerated program. Given that the "J-Term" students do not have summer internships, they are a tremendous source of new talent for full-time positions. Specific summer receptions to get to know the January-term class can be arranged through the Career Management Center.

Hiring Columbia MBAs

- A new Career Opportunity Information Network (COIN) system helps you manage all of your recruiting activity in one place.
- Dedicated account managers for on-campus recruiting activity.
- Job posting Web site for internship, full-time, part-time and alumni opportunities.
- Resume Books that provide detailed, searchable indexes of student profiles and career preferences, available in print or online.
- The opportunity to showcase your firm's literature in our Career Management Library or online.

For a copy of the Recruiter's Guide, to post jobs or to take advantage of other recruiter services,

- call 212 854 5471 or fax 212 222 0390
- e-mail CareerManagementCenter@gsb.columbia.edu
- visit www.gsb.columbia.edu/recruiters
- visit www.gsb.columbia.edu/jobpost for online job postings
- write to Career Management Center, Columbia Business School, Uris Hall, 3022 Broadway, Room 206, New York, NY 10027-6902



Career Management Center

Columbia Business School

Uris Hall

3022 Broadway, Room 206

New York, NY 10027-6902

212 854 5471

E-mail: careermanagementcenter@gsb.columbia.edu

Post positions online: www.gsb.columbia.edu/jobpost

Recruiters Web site: www.gsb.columbia.edu/recruiters