JD/MBA RESOURCE GUIDE 2017-2018

Information is subject to change.

Columbia Law School
435 West 116th Street
New York, NY 10027
Phone 212-854-2640

Columbia Business School
3022 Broadway
New York, NY 10027
Phone 212-854-5553
Dear JD/MBA Student,

Congratulations and welcome to the Columbia University JD/MBA Program! We are delighted to have you and expect that you will enjoy your time here.

This booklet was developed by staff and faculty at the Law School and the Business School, as well as the Richman Center for Business, Law, and Public Policy. It contains contact information for the various staff and faculty who are familiar with and involved in the JD/MBA program. This booklet is also a programmatic guide to the curriculum, an explanation of the Business School’s class bidding system and includes both schools’ academic calendars for your reference. In addition, you will find an introduction to career management including the services that are available to you as you engage in career planning.

We would also like to introduce you to the Richman Center, which is yet another resource available to you. In addition to its mission of informing policy decisions based on research, collaboration and dialogue between practitioners and academicians in law and business, the Richman Center believes that supporting Columbia’s JD/MBA students is an important part of developing future leaders. The Richman Center staff is looking forward to meeting you and supporting you throughout your JD/MBA experience!

We hope that you will take advantage of the resources that are available to you at both schools and through the Richman Center. If you have any questions or if there is anything we can do to assist you, please let us know. We are happy to help!

Best of luck!

Columbia Business School Administration
Columbia Law School Administration
Richman Center for Business, Law, and Public Policy Administration
TABLE OF CONTENTS

Resources

Business School Administration
Law School Administration
JD/MBA Faculty Committee
Richman Center
  Overview
  Leadership
  Senior Fellows
  Administration
  Events
  Students

Academics

Overview
  Law School curriculum
  Business School curriculum
  Cross-Listed Courses
  Academic Calendars

Career Management

Introduction
**RESOURCES**

Business School Administration

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**Michael Malone**, Associate Dean for the MBA Program
After various experiences in higher education, Michael has returned to Columbia Business School to work with the MBA and EMBA programs, as well as Admissions. He holds regular office hours in Uris Hall, at which he would be happy to chat with you about resources and general advice.
Contact: mm297@gsb.columbia.edu

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**Zelon Crawford**, Assistant Dean and Dean of Students
Zelon is responsible for managing the overall student experience. She leads all aspects of Academic Affairs and Student Life for the Full-Time MBA Program and manages and executes the disciplinary process for academic and behavioral cases.
Contact: zec2001@gsb.columbia.edu

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**Scott Van Pelt**, Associate Director, Advising and Academic Success
Scott is the primary contact for JD/MBA dual degree students at CBS. Please feel free to reach out if you have any questions regarding your time at the Business School.
Contact: sjv2110@gsb.columbia.edu

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**Dan Gabriel**, Director, Employer Relations, Career Management Center
Dan oversees on-campus recruiting, the job board, and business development. He serves as CMC liaison to several student clubs, and is pleased to work with JD/MBA student students.
Contact: dg2043@gsb.columbia.edu
Yadira Ramos-Herbert, Assistant Dean and Dean of Students
Yadira is responsible for managing the overall student experience (academic affairs and student life) at the Law School for J.D. students.

Contact: yramos-herbert@law.columbia.edu

Marta Ricardo, Assistant Dean and Dean of Career Services
The Office of Career Services and Professional Development helps students and alumni evolve and flourish as professionals and explore opportunities in the private sector. Dean Ricardo also holds an JD from Columbia Law School.

Contact: marta.ricardo@law.columbia.edu

Hazel May, Assistant Dean and Dean of Registration Services
Registration Services assists students with registering for courses, academic rules and requirements, and bar certification. We also manage the requirements for examinations and proctoring arrangements, and serve as liaison with the central University for academic records.

Contact: hmay@law.columbia.edu

Jordana Confino, Assistant Director, Academic Counseling
Jordana is the primary contact for JD/MBA dual degree students at the Law School. Please feel free to reach out if you have any questions regarding your time at the Law School.

Contact: jc4951@columbia.edu
RESOURCES
JD/MBA Faculty Committee

In conjunction with the Law School Dean of Students and the Business School Associate Dean for the MBA Program, these faculty members thoroughly review courses for potential cross-listing.

Avery Katz, Milton Handler Professor of Law and Vice Dean

Pierre Yared, Professor of Business

Jeffrey Gordon, Richard Paul Richman Professor of Law

Larry Glosten, S. Sloan Colt Professor of Banking and International Finance

James Liebman, Simon K. Rifkind Professor of Law

Eric L. Talley, Isidor and Seville Sulzbacher Professor of Law
RESOURCES
Richman Center

The Richman Center is a joint initiative between Columbia Law School and Columbia Business School. The Center fosters dialogue on emerging policy questions where business and markets intersect with the law. The Richman Center organizes and hosts lectures, research conferences and forums to bring students, faculty members, alumni, and industry representatives together to exchange perspectives on timely topics of interest. Outreach initiatives include: Conferences, Forums and Debates, Executive Education Program, Faculty Workshops, and a Public Lecture Series. In addition, the Richman Center supports the JD/MBA program by providing a mentorship program, alumni breakfasts and networking events. The JD/MBA Facebook page is available for current students (closed group). JD/MBA students have access to invitation-only events hosted by the Richman Center.

Conferences and Forums
The Richman Center organizes invitation-only conferences, forums, faculty workshops, and public symposia that engage prominent academics, industry professionals, policymakers, and journalists to exchange ideas on timely topics at the intersection of Business and Law.

Conferences have included:
- Government Debts: Constraints and Choices (Chicago, April 2017)

Executive Education
The Richman Center continues to develop Executive Education programs to present current research and applications to policy makers.

Executive Education programs include:
- November 6-7, 2015: “Reviving US Economic Growth”

Public Lecture Series
The Public Lecture Series aims to bridge theory and practice by inviting distinguished practitioners and policy makers to share their perspectives and engage in active dialogue on social, political, and economic issues. The Series targets topics of current importance and seeks to explain the facts and issues underlying the topic.

Public lecture speakers have included:
- “Energy Industry Developments and Trump Administration Policy”
- “Tax Reform Under the Trump Administration”
- “Is the Glass Ceiling Cracked, Broken or Firmly in Place?”
- Cliff Asness, Managing and Founding Principal, AQR “Risk and Return in Today’s World”
- Martin Schroeter, CFO, IBM “Capital Structure in Major Corporations”
• Dave Bozeman, SVP, Caterpillar Enterprise Systems “Competitiveness in US Manufacturing”
• Neal Soss, Chief Economist, Investment Banking, Credit Suisse “The New Economic Path Ahead: Exploring the three Mega Trends in World Economies”

RESOURCES
Richman Center

Mentorship Program
The mentorship program pairs current students with JD/MBA alumni working in the mentee’s area of interest. All students are eligible to apply; applications are available through the Richman Center at the beginning of the academic year. The pairings are based on students’ and mentors’ responses to a questionnaire and an in-person interview with each mentee. The mentor-mentee relationship is designed to last for one academic year and may be renewed. Students are encouraged to reach out to their mentors at least three times a year through phone calls, emails, or in-person meetings. The program is intended to help enrich the JD/MBA curriculum with a particular focus on career guidance. It is not tied to an internship or job opportunity.

JD/MBA Career Panel
The Richman Center hosts several events each year to bring students and alumni together for career advice and planning.

Spring 2016
Cynthia Mullock, JD/MBA ’04, General Counsel and CCO, Artivest
Lex Sokolin, JD/MBA ’13, COO and Partner, Vanare,
Lee Cooper, JD/MBA ’15, Associate Director, Business Development, Moderna Therapeutics.
Jesse Greene, JD/MBA ’75, Columbia Business School Executive in Residence and Richman Center Senior Fellow
RESOURCES
Richman Center Leadership

R. Glenn Hubbard
Dean and Russell L. Carson
Professor of Finance and Economics
Columbia Business School

Edward R. Morrison
Charles Evans Gerber Professor of Law
Columbia Law School

Jeffrey Gordon,
Richard Paul Richman
Professor of Law
Columbia Law School

Pierre Yared
Professor of Business
Columbia Business School

David M. Schizer
Dean Emeritus and Professor of Law and Economics
Columbia Law School
RESOURCES
Richman Center Senior Fellows

Jesse J. Greene Jr.
Senior Fellow

Jesse Greene is currently a senior fellow at the Richard Paul Richman Center for Business, Law, and Public Policy and serves on the board of directors for Caterpillar. He is also an executive in residence at the Columbia Business School.

Mr. Greene retired from IBM at year end 2010 as Chief Financial Risk Officer and VP Financial Management, where he was responsible for the identification, assessment, and monitoring of financial risks and the company’s Enterprise Risk Management Program. He also was responsible for pension asset management, Treasury, Tax, Investor relations and real estate during his most recent tenure at IBM. He began his career at the company in 1971 and has served as an engineer, tax attorney, and financial executive. In 1994, Greene left IBM to join Eastman Kodak as treasurer and later served as vice president of finance, acting CFO, then senior vice president of strategy and information technology. In 2000, he joined Compaq Computer Corporation as CFO and senior vice president of strategic planning before returning to IBM as Vice President and Treasurer in 2002.

Mr. Greene earned his MBA from Columbia Business School and his JD from Columbia Law School in 1975. He also holds degrees in mechanical engineering from New York University’s School of Engineering and Science.

RESOURCES
Richman Center Senior Fellows (cont.)

Jason Bordoff
Professor of Professional Practice in International and Public Affairs.
Director, Center on Global Energy Policy
Senior Fellow

Jason Bordoff joined the Columbia faculty after serving until January 2013 as Special Assistant to the President and Senior Director for Energy and Climate Change on the Staff of the National Security Council, and, prior to that, holding senior policy positions on the White House’s National Economic Council and Council on Environmental Quality. One of the world's top energy policy experts, he joined the Administration in April 2009.

At Columbia’s School of International and Public Affairs, Bordoff is a professor of professional practice and serves as founding Director of SIPA’s Center on Global Energy Policy. Bordoff's research and policy interests lie at the intersection of economics, energy, environment, and national security. He is a frequent commentator on TV and radio, including NPR, Bloomberg,
CNBC and BBC, has appeared on the Colbert Report, and has published in the New York Times, Wall Street Journal, Financial Times and other leading news outlets. Prior to joining the White House, Bordoff was the Policy Director of the Hamilton Project, an economic policy initiative housed at the Brookings Institution. He is a member of the Council on Foreign Relations and the National Petroleum Council, a consultant to the National Intelligence Council, and serves on the boards of Winrock International (a leading nonprofit organization that works to empower the disadvantaged, increase economic opportunity, and sustain natural resources), the New York Energy Forum and the Association of Marshall Scholars.

During the Clinton Administration, Bordoff served as an advisor to the Deputy Secretary of the U.S. Treasury Department. He was also a consultant with McKinsey & Company, one of the leading global strategy consultancies. Bordoff graduated with honors from Harvard Law School, where he was treasurer and an editor of the Harvard Law Review, and clerked on the U.S. Court of Appeals for the D.C. Circuit. He also holds an MLitt degree from Oxford University, where he studied as a Marshall Scholar, and a BA magna cum laude and Phi Beta Kappa from Brown University.
RESOURCES
Richman Center Administration
Uris Hall, 2M

Joshua Safier
Executive Director
Contact: jms131@gsb.columbia.edu

Kathleen Rithisorn
Senior Associate Director
Contact: kr2315@gsb.columbia.edu

Camille Korschun
Administrative Manager
Contact: ck518@gsb.columbia.edu
RESOURCES
Students

In addition to the resources provided by the University, students are encouraged to meet their fellow JD/MBAs.

The JD/MBA program has a closed Facebook group page for current students only: facebook.com/groups/338581472971284/

2017-18 Academic Calendars

Law School Calendar
Business School Calendar
ACADEMICS

Overview

JD/MBA Program
Columbia University offers a three-year and a four-year JD/MBA program. Students in the three-year program spend the first year at the Law School, the second year at the Business School, and the third year taking a combination of law and business courses, some of which will count toward both degree requirements.

For the four-year program, students have a choice of staying at the Law School during their second year before proceeding to the Business School or spending their second year at the Business School then structuring their remaining two years to be a combination of law and business courses.

The three-year program is an accelerated program with little time for in-depth study. The four-year program enables students to take more electives and fully explore the opportunities at both schools.

Graduation Requirements
Upon graduation, JD/MBA students will have earned a total of 71 credits towards their JD and 45 credits towards their MBA. This includes cross-listed courses, which count toward both degrees.

Students must complete all JD requirements, including the first-year Foundation Curriculum, a mandatory 40-hour pro bono requirement, major writing, minor writing, the experiential credit requirement1, and a Professional Responsibility course. Once at the Business School, students are able to "test out" of certain core curriculum classes through exemption exams prior to the beginning of the term and may replace them with elective credits.

1 Experiential credit requirement impacts the Class of 2019 and the Class of 2020.
ACADEMICS
Law School Curriculum

First Year Law School - Fall

Legal Methods, the centerpiece of the Foundation Curriculum, serves as an introduction to legal institutions and processes, as well as to the skills necessary in the professional use of case law and legislation

Legal Practice Workshop I, which provides training in the analysis of legal problems and in the hands-on use of a variety of legal materials

Civil Procedure, which establishes the fundamental aspects of the civil litigation process in the United States

Contracts, which provides a thorough introduction to the law of contracts, including the examination of fraud and the bargaining process, and among other things

Torts, which introduces our students to non-contractual wrongs for which private compensation is sought under the common law

First Year Law School - Spring

Foundation Year Moot Court, which represents, for some, their first practical exposure to the dynamics of a courtroom

Constitutional Law, which introduces students to constitutional law, providing a foundation for more specialized courses on the Constitution and for public law courses generally

Criminal Law, which explores major problems of the criminal law and its administration, with an emphasis on the issues that necessarily arise in the formation and application of a satisfactory penal code

Legal Practice Workshop II, which serves as a continuation of the research, writing, and analysis skills built in Legal Practice Workshop I

Property, which poses fundamental questions about efficiency and fairness in dealing with ownership that are mediated through the legal system

First-Year Elective, which provides our students with the opportunity to explore the vast breadth and depth of our curriculum as early as their first year.
ACADEMICS
Law Curriculum (cont.)

Graduation Requirements to Guide Course Selection for Upper Level Years:

- 71 academic credits (minimum)
- Satisfactory completion of all required foundation courses.
- Satisfactory completion of a course in the area of professional responsibility.
- Two (2) writing credits, at least one of which meets the criteria of the Major Writing Credit, as defined under Rule 1.4 of the Rules for the J.D. Degree.
- Mandatory Pro Bono service of a minimum of 40 hours. To certify completion of an established pro bono project, students must complete an exit questionnaire and their supervising attorneys must submit a supervisor's report to Social Justice Initiatives.
- Six (6) points of Experiential Credit

JD/MBA Residency Breakdown

The four-year program consists of five semesters (71 credits) at Columbia Law School, in combination with three terms (45 credits) at Columbia Business School. Students in the three-year program will still complete the same number of credits, but spend four semesters in residence at Columbia Law School and two at Columbia Business School.

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2 This requirement impacts the Class of 2019 and the Class of 2020.
# ACADEMICS

**Business School Curriculum**

**First Year Business School - First Semester Core Courses (some classes meet on Fridays)**

<table>
<thead>
<tr>
<th>Pre-Term</th>
<th>1st half (A-term)</th>
<th>2nd half (B-term)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>B6500: LEA: People, Teams, Organizations (1.5 credits, during Orientation)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>B6001: Accounting 1: Financial Accounting (3 credits)</td>
<td>B6100: Managerial Statistics (1.5 credits)</td>
</tr>
<tr>
<td></td>
<td>(this course begins during Orientation, and goes through the semester)</td>
<td>B6502: Strategy Formulation (1.5 credits)</td>
</tr>
<tr>
<td></td>
<td>B6101: Business Analytics (1.5 credits)</td>
<td>B6200: Managerial Economics (1.5 credits)</td>
</tr>
<tr>
<td></td>
<td>B6102: Operations Management (1.5 credits)</td>
<td>B6601: Marketing (1.5 credits)</td>
</tr>
<tr>
<td></td>
<td>½ term elective</td>
<td>B6201: Global Economic Environment (1.5 credits)</td>
</tr>
</tbody>
</table>

*Note: LEAD occurs during Orientation, and all sessions are mandatory.*

**First Year Business School - Second Semester Core Courses (Electives are not core classes*)**

<table>
<thead>
<tr>
<th>1st half (A-term)</th>
<th>2nd half (B-term)</th>
</tr>
</thead>
<tbody>
<tr>
<td>B6102: Operations Management (1.5 credits)</td>
<td>½ term elective</td>
</tr>
<tr>
<td>½ term elective</td>
<td>½ term elective</td>
</tr>
</tbody>
</table>

*You may choose to add a mixture of full-term electives or half-term electives as you see fit. Note that enrollment in twelve credits makes you a full-time student. Cross-listed electives and other B-school electives can be used to fulfill the remainder of your 45 required credits.*
ACADEMICS
Business School Curriculum cont.

Bidding and Bid Point Allocation:

- At the Business School, enrollment in non-Core classes occurs through a process in which students “bid” for open seats. Dual-degree students are granted a lifetime allocation of 9,000 bid points.
- In your first term at the Business school, you do not bid. You are assigned core classes, and you may pick up additional elective courses in add/drop rounds—no bid points are spent in add/drop periods. Bidding begins later in the fall term when you select your second semester classes.
- Bidding information sessions will occur in November; please be sure to attend one in order to learn how the process works.
  - Special note for three-year JD/MBA students. Due to the limited amount of time they spend at the Business School (two instead of three semesters), three-year JD/MBAs are given special consideration during bidding. During Spring registration (i.e., in advance of their second semester at the Business School), three-year JD/MBAs are able to participate in rounds 1A and 1B of bidding—rounds that are normally reserved for students who have completed at least two semesters at the Business School. Please see Scott Van Pelt (sjv2110@gsb.columbia.edu; Uris 113) if you have any questions.
ACADEMICS
Cross-Listed Courses

*Subject to change – please refer to web list for the most updated information:*
http://web.law.columbia.edu/jd-mba/coursework

Law School Courses Cross-Listed at the Business School

The following courses may be counted toward the MBA degree as if they were Business School courses. They will not be included in the 3 credits students are permitted to take outside the Business School.

**This list may contain courses that are not being offered in the current semester.**

- L8247  Advanced Bankruptcy
- L6202  Advanced Corporate Law: Mergers & Acquisitions
- L6931  Advanced Corporate Law: Theories and Practice
- L6293  Antitrust and Trade Regulation
- L8246  Architecture of Financial Regulation
- L6536  Bankruptcy Law
- L6347  Capital Markets Regulations
- L6221  Commercial Transactions
- L6231  Corporations
- L6233  Corporate Reorganization & Bankruptcy
- L6230  Corporate Taxation
- L6107  Deals
- L6346  Electronic Commerce
- L6242  Environmental Law
- L6256  Federal Income Taxation
- L6382  International Finance
- L9061  International Commercial Arbitration
- L6040  International Environmental Law
- L8032  International Financial Transactions
- L6936  Investment Banking
- L6338  Patents (3-unit & 4-unit offerings)
- L8180  Private Investment Funds
- L6362  Professional Responsibility Issues in Business Practice
- L6922  Real Estate Finance
- L6483  Real Estate Transactions
- L6538  Secured Transactions
L6423  Securities Regulation
L9303  Strategic International Commercial Transactions
L6320  Taxation of Financial Instruments
L6389  The Law of Transactions
L9467  Seminar: Contracts, Collaboration & Interpretation

ACADEMICS
Cross-Listed Courses cont.

L9253  Seminar: Deals Workshop: The Art of the Deal
L9065  Seminar: International Banking and Financial Law
L9069  Seminar: Law and Economics
L9462  Seminar: Law in Emerging Markets

BUSINESS COURSES CROSS-LISTED WITH THE LAW SCHOOL
*Open only to JD/MBA students; If student waives out of one of the required CORE classes, s/he should replace with a cross-listed course.

The following courses may be counted toward the JD degree as if they were Law School courses. They will not be included in the 12 credits students are permitted to take outside the Law School.

CORE B6300* Corporate Finance* (3 pts)
CORE B6001* Accounting (Financial Accounting)* (3 pts)
CORE B6200* Managerial Economics* (1.5 pts)
CORE B6100* Managerial Statistics* (1.5 pts)
B8307  Advanced Corporate Finance
B8114  Applied Regression Analysis
B9310  Behavioral Finance (seminar – Ph. D. course)
B8214  Business in Society
B8306  Capital Markets and Investments
B8343  Corporate Governance
B8329  Credit Markets & Leveraged Buy-Outs: The Good, the Bad, the Ugly (added September 2015)
B8376  Distressed Value Investing
B8008  Earnings Quality and Fundamental Analysis
B8221  Economics of Health Care & Pharmaceuticals
B8216  Economics of Strategic Behavior
B8009  Financial Statement Analysis and Valuation
B8315*  Game Theory and Business*
B8117  Healthcare Industry in the 21st Century
B8211*  Incentives and Performance*
B8318  Investment Banking Tax Factors
CAREER MANAGEMENT

Introduction

The Career Management Offices at both schools are available to assist students with career planning and the recruiting process. Students have access to Career Services at the Law School in their first year, and at both schools from their second year of the program, upon completion of Orientation at the Business School. Most students participate in the Law School On-Campus Interview Program to secure a law internship after their first year of law school. Those who know they will pursue a career in business or would like business experience may apply on their own for business internships. These students should discuss this option early on with their career advisors at the Law School in order to best prepare.

JD/MBA students will have access to the Business School Career Management Center once they complete orientation at the Business School (for the three-year program this is during the start of their second year of the program). JD/MBA students who want to secure a business internship during the second summer of the program should not participate in the Law School’s private sector Early Interview Program (EIP) in August following their first year. Instead, they should attend Orientation at the Business School and go through the steps necessary to identify and present themselves as suitable for an MBA summer internship in the summer following the second year of the program. Four-Year JD/MBA students should note that on-campus recruiting at the Business School is available only once for a summer internship and only once for a full-time job. Career advisors at the Business School can help students decide when it is right to interview on-campus for a summer internship either between years two and three or between years three and four. Once students complete Orientation at the Business School, and the Business School’s mandatory two-part Interview Essentials program, they have access to off-campus job postings for summer internships and full-time positions. Three-Year JD/MBA students who wish to secure summer employment in law during the second summer of the program may participate in EIP (to the extent that the dates do not conflict with Orientation at the Business School).

Third-year students may have secured either a full-time law or business job through their summer internships. Students who have not, or those who wish to continue looking during their third year in the program, can participate in second-year on-campus recruiting at the Law School for full-time jobs in the private sector and/or the public sector/public interest arenas. For those pursuing positions in business, interview preparation takes place in September preceding the start of interviews for full-time jobs beginning in October of a student’s third year in the program. In order to participate in full-time recruiting at the Business School, students must have completed the Business School’s mandatory two-part Interview Essentials program during
their second year. Career advisors are available at both schools for students pursuing employment in industries or at companies of interest beyond on-campus recruiting.

Many students have a career path in mind upon entering the program. However, many do not. Both the Richman Center and the Business School’s Career Management Center supports students as they explore their options by providing opportunities to network with alumni, faculty and their peers.