JD/MBA RESOURCE GUIDE 2019–2020

Columbia Law School
435 West 116th Street
New York, NY 10027
212-854-2640

Columbia Business School
3022 Broadway
New York, NY 10027
212-854-5553

Note: Information contained in this guide is subject to change.
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Dear JD/MBA Student,

Congratulations and welcome to the Columbia University JD/MBA Program! We are delighted to have you here and hope that you will enjoy your time at Columbia.

This guide was developed by staff and faculty at the Law School and the Business School, as well as the Richard Paul Richman Center for Business, Law, and Public Policy. It contains contact information for the various staff and faculty who are familiar with and involved in the JD/MBA program. This document also includes a programmatic guide to the curriculum, an explanation of the Business School’s class bidding system, and an introduction to career management resources.

We would also like to introduce you to the Richman Center, which is yet another resource available to you. In addition to its mission of informing policy decisions based on research, collaboration, and dialogue between practitioners and academics in law and business, the Richman Center believes that supporting Columbia’s JD/MBA students is an important part of developing future leaders. The Richman Center team is looking forward to meeting you and supporting you throughout your JD/MBA experience.

We hope that you will take advantage of the resources that are available to you at both schools and through the Richman Center. If you have any questions or if there is anything we can do to assist you, please let us know. We are happy to help!

Best of luck!

Columbia Business School Administration
Columbia Law School Administration
Richard Paul Richman Center for Business, Law, and Public Policy
Business School Administration

**Zelon Crawford**, Assistant Dean and Dean of Students  
Email: zec2001@gsb.columbia.edu

Zelon is responsible for managing the overall student experience. She leads all aspects of Academic Affairs and Student Life for the Full-Time MBA Program and manages and executes the disciplinary process for academic and behavioral cases.

**Katrina Maurer**, Associate Director, Advising and Academic Success  
Email: km3476@gsb.columbia.edu

Katrina is part of the academic advising team and serves as the JD/MBA dual degree advisor. Academic advisors empower students to take action on their academic goals by sharing resources and guidance to help students make informed academic and life decisions.

**Tricia Bayone**, Director, Career Education and Advising  
Email: pmb2119@gsb.columbia.edu

Tricia oversees JD/MBA career education and advising at the Business School’s Career Management Center, and acts as the main liaison for JD/MBA students.
Law School Administration

Robert Ford, Assistant Director, Academic Counseling and Student Engagement
Email: rf2659@columbia.edu

Robert is part of the Student Services team and serves as the JD/MBA dual degree academic advisor at the Law School.

Mary Herrington, Associate Director of Career Advising for Dual Degrees
Email: jml94@columbia.edu

Mary is the specialist career advisor to the JD/MBA program and students interested in careers in investment banking, consulting, and business, as well as careers at private sector law firms and in-house legal departments.

Hazel May, Assistant Dean and Dean of Registration Services
Email: hmay@law.columbia.edu

Registration Services assists students with registering for courses, academic rules and requirements, as well as the bar certification. The office also manages the requirements for examinations and proctoring arrangements, and serves as a liaison with the University for academic records.

Yadira Ramos-Herbert, Assistant Dean and Dean of Students
Email: yramos-herbert@law.columbia.edu

Yadira is responsible for managing the overall student experience (academic affairs and student life) at the Law School for JD students.

Marta Ricardo, Assistant Dean and Dean of Career Services
Email: marta.ricardo@law.columbia.edu

Dean Ricardo and the Office of Career Services and Professional Development help students and alumni evolve and flourish as professionals, as well as explore opportunities in the private sector.
JD/MBA Faculty Committee

In conjunction with the Law School Dean of Students and the Business School Associate Dean for the MBA Program, these faculty members thoroughly review courses for potential cross-listing.

Avery Katz  
Milton Handler Professor of Law

Larry Glosten  
S. Sloan Colt Professor of Banking and International Finance

Jeffrey Gordon  
Richard Paul Richman Professor of Law; Co-Director of the Richard Paul Richman Center

James Liebman  
Simon K. Rifkind Professor of Law

Eric L. Talley  
Isidor and Seville Sulzbacher Professor of Law

Pierre Yared  
MUTB Professor of International Business; Co-Director of the Richard Paul Richman Center
The Richman Center

The Richard Paul Richman Center is a joint initiative of Columbia Law School and Columbia Business School. The center fosters dialogue on emerging policy questions where business and markets intersect with the law. The Richman Center organizes and hosts lectures, conferences, and forums to bring students, faculty members, alumni, and industry representatives together to exchange perspectives on timely topics at the intersection of business and law. In addition, the Richman Center supports the JD/MBA community by providing a mentorship program, alumni breakfasts, networking hours, and other events. JD/MBA students also have access to the center’s invitation-only conferences.

Conferences and Forums

The Richman Center organizes invitation-only conferences, forums, faculty workshops, and public symposia that engage prominent academics, industry professionals, policymakers, and journalists to exchange ideas on timely topics at the intersection of Business and Law. Recent conferences have included the following:

April 2019

Corporate Governance “Counter-narratives”: On Corporate Purpose and Shareholder Value(s)
March 2019; organized by the Ira M. Millstein Center for Global Markets and Corporate Ownership, with support from the Richard Center

Symposium on Central Banking and Delegated Power
October 2018; co-sponsored with the Stephen Friedman Fund in Business Law; the Center on Global Economic Governance; and the MPA program in Economic Policy Management

2018 Global Business Forum: Changing Demographics and Global Business
April 2018

Engaged Investor Project
December 2017

Executive Education

The Richman Center continues to develop Executive Education programs to present current research and applications to policy makers. Executive Education programs have included the following:

- November 6–7, 2015: Reviving US Economic Growth
- July 29–30, 2013: Facilitating Economic Growth in the United States
Public Lecture Series

The Richman Center’s Public Lecture Series aims to bridge theory and practice by inviting distinguished practitioners and policymakers to share their perspectives and engage in active dialogue on social, political, and economic issues with current relevance.

The following lectures were held in the 2018–19 academic year:

Lessons in Leadership: John D. Bassett III, Chair of Vaughan-Bassett Furniture Co.
April 17, 2019

Fintech Startups and Financial Health
March 5, 2019

The Rise of Chinese Fintech: Lessons for the United States
February 25, 2019

Business, Investing Strategy, and Geopolitics in the Middle East: Profit and Growth Amid Headwinds?
November 13, 2018

ESG and Public Funds: Risks and Opportunities in Investment Practices?
November 7, 2018

Trade Under Trump
October 25, 2018

Mentorship Program

The mentorship program pairs current students with JD/MBA alumni working in a student’s area of interest. Students are eligible to apply after completing one year at the Law School; applications are available through the Richman Center at the beginning of the academic year.

Pairings are based on students’ and mentors’ responses to a questionnaire and an in-person interview with each mentee. The mentor-mentee relationship is designed to last for one academic year and may be renewed. Students are encouraged to reach out to their mentors at least three times a year through phone calls, emails, or in-person meetings. The program is intended to help enrich the JD/MBA curriculum with a focus on career guidance. It is not tied to an internship or job opportunity.
JD/MBA Career Panels

The Richman Center hosts regular events to bring students and alumni together for career advice and planning. Past career panelists have included Cynthia Mullock (JD/MBA ’04, founder and CEO, 5 Perry Street), Lex Sokolin (JD/MBA ‘13, investor and global director/partner, Autonomous Research), Lee Cooper (JD/MBA ‘15, entrepreneur-in-residence, RA Capital Management), and Jesse Greene (JD/MBA ‘75, Columbia Business School Executive in Residence).

Richman Center Events 2019–2020

JD/MBA Welcome Lunch
Held in collaboration with Business School and Law School staff
September 4, 2019

Annual JD/MBA Dinner
For students, faculty, staff, and alumni
September 9, 2019

Public Lecture Series
Multiple events through the academic year—dates announced each semester; check Richman Center website for details

JD/MBA Happy Hour
Once a semester—dates vary and will be announced by email

JD/MBA Reception
To honor graduating students
April 2020

For more information and an updated schedule of events, visit gsb.columbia.edu/richman/events or email Elen Aghekyan, ea2838@gsb.columbia.edu
Richman Center Leadership

In conjunction with the Law School Dean of Students and the Business School Associate Dean for the MBA Program, these faculty members thoroughly review courses for potential cross-listing.

Jeffrey Gordon  
Richard Paul Richman Professor of Law

David Schizer  
Dean Emeritus; Harvey R. Miller Professor of Law and Economics

Glenn Hubbard  
Dean Emeritus; Russell L. Carson Professor of Finance and Economics

Pierre Yared  
MUTB Professor of International Business

Edward Morrison  
Charles Evans Gerber Professor of Law
Richman Center Administration

Joshua Safier
Executive Director
Email: jms131@gsb.columbia.edu

Kathleen Rithisorn
Director
Email: kr2315@gsb.columbia.edu

Elen Aghekyan
Program Manager
Email: ea2838@gsb.columbia.edu
Student Life

Staff from the Law School, Business School, and Richman Center organize informal events, including lunches, dinners, happy hours, and group activities, to allow JD/MBA students to meet their peers. Organizers publicize these events throughout the year.

Alumni of the JD/MBA program are encouraged to join a dedicated group on LinkedIn: https://www.linkedin.com/groups/8677256
Academics

Program Overview

Columbia University offers a three-year and a four-year JD/MBA program. Students in the three-year program spend their first year at the Law School completing the first-year Foundation Curriculum requirements. In the second year, students reside at the Business School, where they complete the core curriculum requirements and may begin taking electives at both schools. In the third year of the program, students reside at the Law School but may register for courses at both schools, including courses that are cross-listed by both the Business School and the Law School and therefore count toward both degrees.

Students in the four-year program reside at the Law School for a total of five semesters and at the Business School for a total of three semesters. Upon completing at least one continuous academic year in residence at each school, students have flexibility as to which of their remaining semesters to spend at the Law School and which to spend at the Business School. (Students may also complete two full academic years at the Law School before enrolling at the Business School.)

The three-year program is an accelerated program designed for students who wish to complete their studies and enter the job market a year earlier than traditional joint-degree programs allow. The four-year program enables students to take more electives and fully explore the opportunities at both schools.

Graduation Requirements

To complete the JD/MBA program, students on both the three-year and four-year tracks must earn a minimum of 71 credits at the Law School and 45 credits at the Business School. (Exception: students who first matriculated at the Law School in 2017 must complete a total of 72 credits at the Law School.) This includes joint electives, which count towards both degrees.

Students must complete all JD requirements, including the first-year Foundation Curriculum; a course in Legislation and Regulation, a minimum of 40-hours of pro bono work; major writing; minor writing; at least 6 points of experiential coursework credit; and a Professional Responsibility course. At the Business School, students are able to test out of some core curriculum classes through exemption exams, and may replace them with elective credits.
Law School Curriculum

Please note that this information is subject to variation.

First Year of Law School: Fall

**Legal Methods**, the centerpiece of the Foundation Curriculum, serves as an introduction to legal institutions and processes, as well as to the skills necessary in the professional use of case law and legislation.

**Legal Practice Workshop I**, which provides training in the analysis of legal problems and in the hands-on use of a variety of legal materials.

**Civil Procedure**, which establishes the fundamental aspects of the civil litigation process in the United States.

**Contracts**, which provides a thorough introduction to the law of contracts, including the examination of fraud and the bargaining process, among other issues.

**Torts**, which introduces our students to the different bases of tort liability and the various functions of tort law.

First Year of Law School: Spring

**Legal Methods II**, which serves as a continuation of the skills built in Legal Methods I.

**Foundation Year Moot Court**, which represents, for some, their first practical exposure to the dynamics of a courtroom.

**Constitutional Law**, which introduces students to constitutional law, providing a foundation for more specialized courses on the Constitution and for public law courses generally.

**Criminal Law**, which explores major problems of the criminal law and its administration, with an emphasis on the issues that necessarily arise in the formation and application of a satisfactory penal code.

**Legal Practice Workshop II**, which serves as a continuation of the research, writing, and analytical skills built in Legal Practice Workshop I.

**Property**, which poses fundamental questions about efficiency and fairness in dealing with ownership that are mediated through the legal system.

In addition, the **First-Year Elective** provides our students with the opportunity to explore the vast breadth and depth of our curriculum as early as their first year.
Law School Curriculum (Continued)

Please note that this information is subject to variation.

Graduation Requirements to Guide Course Selection

71 academic credits (minimum)\(^1\)
- Satisfactory completion of all required Foundation courses
- Satisfactory completion of a course in Legislation and Regulation
- Satisfactory completion of a course in the area of Professional Responsibility

2 writing credits, at least one of which meets the criteria of the Major Writing Credit, as defined under Rule 1.4 of the Rules for the JD Degree

Mandatory Pro Bono service of a minimum of 40 hours; to certify completion of an established pro bono project, students must complete an exit questionnaire and their supervising attorneys must submit a supervisor's report to Social Justice Initiatives

6 points of experiential credit

JD/MBA Residency Distribution

The four-year program consists of five semesters (71 credits) at Columbia Law School, in combination with three terms (45 credits) at Columbia Business School. Students in the three-year program will still complete the same number of credits, but spend four semesters in residence at Columbia Law School and two at Columbia Business School.

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\(^1\) Exception: Students who first matriculated at the Law School in 2017 must complete a total of 72 credits at the Law School.
# Business School Curriculum

## First Year Business School: First Semester Core Courses

<table>
<thead>
<tr>
<th>Pre-Term</th>
<th>1st half (A-term)</th>
<th>2nd half (B-term)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>*B6500: LEAD: People, Teams, Organizations (1.5 credits, during Orientation)</td>
<td></td>
</tr>
<tr>
<td>1st half (A-term)</td>
<td>B6300: Corporate Finance (3 credits)</td>
<td>B6001: Accounting 1: Financial Accounting (3 credits)</td>
</tr>
<tr>
<td>2nd half (B-term)</td>
<td>B6100: Managerial Statistics (1.5 credits)</td>
<td>B6010: Business Analytics (1.5 credits)</td>
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<td></td>
<td>B6502: Strategy Formulation (1.5 credits)</td>
<td>B6601: Marketing (1.5 credits)</td>
</tr>
<tr>
<td></td>
<td>B6200: Managerial Economics (1.5 credits)</td>
<td>B6201: Global Economic Environment (1.5 credits)</td>
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</tbody>
</table>

*Note: LEAD occurs during Orientation, and all sessions are mandatory.

## First Year Business School: Second Semester Core Courses

<table>
<thead>
<tr>
<th>1st half (A-term)</th>
<th>2nd half (B-term)</th>
</tr>
</thead>
<tbody>
<tr>
<td>B6102: Operations Management (1.5 credits)</td>
<td>½ term elective*</td>
</tr>
<tr>
<td>½ term elective*</td>
<td>Elective*</td>
</tr>
<tr>
<td>½ term elective*</td>
<td>Elective*</td>
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</tbody>
</table>

*Electives are not core courses. You may choose to add a mixture of full-term electives or half-term electives as you see fit. Note that enrollment in twelve credits makes you a full-time student. Cross-listed electives and other B-school electives can be used to fulfill the remainder of your 45 required credits.
Business School Curriculum (Continued)

Bidding and Course Registration

At the Business School, enrollment in non-core classes occurs through a process known as “bidding.” Dual degree students are granted a lifetime allocation of 9,000 bid points.

In your first term at the Business School, you do not bid. You are pre-registered for core classes, and you may pick up additional elective courses in add/drop rounds, during which no bid points are involved. Bidding for spring semester coursework begins halfway through the semester.

Mandatory bidding training modules and optional Q&A sessions will occur in November; please be sure to complete this training to learn how the process works.

Note: Three-year JD/MBAs are given special consideration during bidding out of consideration for the limited amount of time they spend at the Business School (two terms instead of three). During Spring registration, three-year JD/MBAs are able to participate in round 1 of bidding—this round is normally reserved for students who have completed at least two semesters at the Business School. Please see your cluster adviser at the Business School if you have any questions.
Cross-Listed Courses

Many courses are cross-listed between the two schools, providing JD/MBA students flexibility in their choices. These courses count simultaneously toward credit requirements at both schools. Below is a sample of such courses, but please note that the list is subject to change. Refer to the online catalog for the most updated information: http://web.law.columbia.edu/jd-mba/coursework

Law School Courses Cross-Listed at the Business School

The following courses may be counted toward the MBA degree as if they were Business School courses.

L8247 Advanced Bankruptcy
L6202 Advanced Corporate Law: Mergers & Acquisitions
L6931 Advanced Corporate Law: Theories and Practice
L6293 Antitrust and Trade Regulation
L8246 Architecture of Financial Regulation
L6536 Bankruptcy Law
L6347 Capital Markets Regulations
L6221 Commercial Transactions
L6231 Corporations
L6233 Corporate Reorganization & Bankruptcy
L6230 Corporate Taxation
L6107 Deals
L6346 Electronic Commerce
L8631 Entrepreneurship and Community Development Clinic
L6242 Environmental Law
L8214 Ethics on the Edge: Business, Non-Profit, Government
L6256 Federal Income Taxation
L6939 Financial Crises, Regulatory Responses
L6382 International Finance
L9061 International Commercial Arbitration
L6040 International Environmental Law
L8032 International Financial Transactions
L6936 Investment Banking
L6916 Litigation, Economics, and Statistics
L6701 The Media Industries: Public Policy and Business Strategy
L6338 Patents (3-unit & 4-unit offerings)
L8180 Private Investment Funds
L6362 Professional Responsibility Issues in Business Practice
L6922 Real Estate Finance
L6483 Real Estate Transactions
L6391 Regulation of Financial Institutions
L6538 Secured Transactions
L6423  Securities Regulation
L9303  Strategic International Commercial Transactions
L8016  Structural Change in Public Education and Social Change Lab
L6320  Taxation of Financial Instruments
L6389  The Law of Transactions
L8011  The Technology, Business, Law and Policy of AI
L6337  Trade Secrets
L9467  Seminar: Contracts, Collaboration & Interpretation
L9253  Seminar: Deals Workshop: The Art of the Deal
L9065  Seminar: International Banking and Financial Law
L9069  Seminar: Law and Economics
L9462  Seminar: Law in Emerging Markets
L8202  Seminar: Leadership & Org. Character: Role of Inside Counsel
L8294  Seminar: Managing Human Rights
**Business Courses Cross-Listed at the Law School**

The following courses may be counted toward the JD degree as if they were Law School courses. They will not be included in the 12 credits students are permitted to take outside of the Law School.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>CORE B6300</td>
<td>Corporate Finance (3 pts)</td>
<td></td>
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<tr>
<td>CORE B6001</td>
<td>Accounting (Financial Accounting) (3 pts)</td>
<td></td>
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<tr>
<td>CORE B6200</td>
<td>Managerial Economics (1.5 pts)</td>
<td></td>
</tr>
<tr>
<td>CORE B6100</td>
<td>Managerial Statistics (1.5 pts)</td>
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<tr>
<td>B8307</td>
<td>Advanced Corporate Finance</td>
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<tr>
<td>B8114</td>
<td>Applied Regression Analysis</td>
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</tr>
<tr>
<td>B9310</td>
<td>Behavioral Finance (seminar—PhD course)</td>
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<tr>
<td>B8214</td>
<td>Business in Society</td>
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<tr>
<td>B8306</td>
<td>Capital Markets and Investments</td>
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<tr>
<td>B8343</td>
<td>Corporate Governance</td>
<td></td>
</tr>
<tr>
<td>B8329</td>
<td>Credit Markets &amp; Leveraged Buy-Outs: The Good, the Bad, the Ugly</td>
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<tr>
<td>B8376</td>
<td>Distressed Value Investing</td>
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<tr>
<td>B8008</td>
<td>Earnings Quality and Fundamental Analysis</td>
<td></td>
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<tr>
<td>B8221</td>
<td>Economics of Health Care &amp; Pharmaceuticals</td>
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<tr>
<td>B8216</td>
<td>Economics of Strategic Behavior</td>
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<tr>
<td>B8586</td>
<td>Entrepreneurial Strategy</td>
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<tr>
<td>B8009</td>
<td>Financial Statement Analysis and Valuation</td>
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<tr>
<td>B8459</td>
<td>Foundations of Private Equity</td>
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<tr>
<td>B8315</td>
<td>Game Theory and Business</td>
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<tr>
<td>B8117</td>
<td>Healthcare Industry in the 21st Century</td>
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<tr>
<td>B8211</td>
<td>Incentives and Performance</td>
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<tr>
<td>B8318</td>
<td>Investment Banking Tax Factors</td>
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<tr>
<td>B8510</td>
<td>Managerial Negotiations</td>
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</tr>
<tr>
<td>B8325</td>
<td>Mergers &amp; Acquisitions</td>
<td></td>
</tr>
<tr>
<td>B8453</td>
<td>Real Estate Debt Markets</td>
<td></td>
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<tr>
<td>B8331</td>
<td>Real Estate Finance</td>
<td></td>
</tr>
<tr>
<td>B8332</td>
<td>Real Estate Transactions</td>
<td></td>
</tr>
<tr>
<td>B8536</td>
<td>Strategy and Competition in Pharmaceuticals and Biotechnology</td>
<td></td>
</tr>
</tbody>
</table>
Career Management

Overview

The career management offices at both schools are available to assist students with career advising and planning and the recruiting process. Students have access to Career Services at the Law School from their first year, and at both schools from their second year of the program, upon completion of orientation at the Business School.

Students may participate in the Law School’s Spring On-Campus Interview Program to secure a summer law internship after their first year at the Law School. Those who know that they will pursue a career in business or would like business experience may apply on their own for business internships. These students should discuss this option with their career advisors at the Law School as early as possible.

After completing their first year in the program, three-year JD/MBA students who wish to secure summer employment in law during the second summer of the program may participate in the Law School’s Early Interview Program (EIP) for private sector careers in law.

JD/MBA students will have access to the Business School Career Management Center once they complete orientation at the Business School (for students in the three-year program, this is during the start of their second year). JD/MBA students who want to secure a business internship during the second summer of the program should not participate in the Law School’s EIP following their first year. Instead, they should attend orientation at the Business School and go through the steps necessary to identify and present themselves as suitable for an MBA summer internship. Four-year JD/MBA students should note that on-campus recruiting at the Business School is available only once for a summer internship and only once for a full-time job.

Career advisors at the Business School can help students decide when it is right to interview on-campus for a summer internship either between years two and three or between years three and four. Once students complete the Business School’s orientation and mandatory two-part Interview Essentials program, they have access to off-campus job postings for summer internships and full-time positions.

Third-year students may have secured either a full-time law or business job through their summer internships. Students who have not, or those who wish to continue looking during their third year in the program, can participate either in the Law School’s EIP for third-year law student opportunities or the Law School’s Fall On-Campus Interview Program for full-time law jobs in the private and/or public sectors.

For those pursuing positions in business, interview preparation at the Business School takes place in September, preceding interviews for full-time jobs that begin in October during students’ third year. In order to participate in full-time recruiting at the Business School, students must have completed the Business School’s mandatory two-part Interview Essentials program during their second year.
Career advisors at both schools are also available to students pursuing employment in industries or companies beyond on-campus recruiting.

Many students have a career path in mind upon entering the program, but not all do. The Richman Center and the career management offices at both schools are happy to help students explore their options by providing opportunities to network with alumni, faculty, and peers.