JD/MBA RESOURCE GUIDE 2020–2021

Columbia Law School
435 West 116th Street
New York, NY 10027
212-854-2640

Columbia Business School
3022 Broadway
New York, NY 10027
212-854-5553

Note: Information contained in this guide is subject to change.
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Dear JD/MBA Student,

Congratulations and welcome to the Columbia University JD/MBA Program! We are delighted to have you here and hope that you will enjoy your time at Columbia.

This guide was developed by staff and faculty at the Law School and the Business School, as well as the Richard Paul Richman Center for Business, Law, and Public Policy. It contains contact information for the various staff and faculty who are familiar with and involved in the JD/MBA program. This document also includes a programmatic guide to the curriculum, an explanation of the Business School’s class bidding system, and an introduction to career management resources.

We would also like to introduce you to the Richman Center, which is yet another resource available to you. In addition to its mission of informing policy decisions based on research, collaboration, and dialogue between practitioners and academics in law and business, the Richman Center believes that supporting Columbia’s JD/MBA students is an important part of developing future leaders. The Richman Center team is looking forward to meeting you and supporting you throughout your JD/MBA experience.

We know the 2020–21 academic year will be unique, as the public health situation continues to create challenges both in and outside of the classroom. As Columbia moves forward as a community, we are here to help and support you through whatever lies ahead. Our offices, whether in-person or virtual, are always open to you.

We hope that you will take advantage of the resources that are available to you at both schools and through the Richman Center. If you have any questions or if there is anything we can do to assist you, please let us know. We are happy to help!

Best of luck!

Columbia Business School Administration
Columbia Law School Administration
Richard Paul Richman Center for Business, Law, and Public Policy
Business School Administration

**Tricia Baione**  
Executive Director, Career Education and Advising  
pmb2119@gsb.columbia.edu

Tricia oversees JD/MBA career education and advising at the Business School’s Career Management Center, and acts as the main liaison for JD/MBA students.

**Kristen Casano**  
Assistant Director, Advising and Academic Success  
kc3369@gsb.columbia.edu

Kristen is part of the academic advising team and serves as the JD/MBA dual degree advisor. Academic advisors empower students to take action on their academic goals by sharing resources and guidance to help students make informed academic and life decisions.

**Cecilia Manzolillo**  
Interim Dean of Students  
Senior Associate Director, MBA Career Education and Advising  
cm3548@gsb.columbia.edu

Cecilia leads Academic Affairs and Student Life for the Full-Time MBA Program and manages and executes the disciplinary process for academic and behavioral cases. She also supports JD/MBAs in all things careers at CBS, advising students pursuing careers in financial services, real estate, and energy and infrastructure, and JD/MBAs who are interested in business roles after initial careers in law. Cecilia partners with multiple student clubs and is a member of the Diversity, Equity, and Inclusion Standing Committee at the Business School.
Law School Administration

Robert Ford
Director of Student Services
rf2659@columbia.edu

Robert is part of the Student Services team and serves as the JD/MBA dual degree academic advisor at the Law School.

Mary Herrington
Associate Director of Career Advising for Dual Degrees
Director of the Reuben Mark Initiative for Columbia Law School
jml94@columbia.edu

Mary advises on careers in law firms, in-house legal departments, investment banking, consulting, and business. She also manages the Reuben Mark Initiative, a joint initiative between the Law School and Business School that designs courses and programs exploring leadership skills and strategies to create an optimal organizational culture, taking shape at the Law School as the In-House Counsel Lab.

Christy Pastore
Director of Registration Services
cpastore@law.columbia.edu

Registration Services assists students with registering for courses, academic rules and requirements, as well as the bar certification. The office also manages the requirements for examinations and proctoring arrangements, and serves as a liaison with the University for academic records.

Yadira Ramos-Herbert
Dean of Students
yramos-herbert@law.columbia.edu

Yadira is responsible for managing the overall student experience (academic affairs and student life) at the Law School for JD students.

Marta Ricardo
Assistant Dean and Dean of Career Services
marta.ricardo@law.columbia.edu

Dean Ricardo and the Office of Career Services and Professional Development help students and alumni evolve and flourish as professionals, as well as explore opportunities in the private sector.
JD/MBA Faculty Committee

In conjunction with the Law School Dean of Students and the Business School Associate Dean for the MBA Program, these faculty members thoroughly review courses for potential cross-listing.

- **Talia Gillis**  
  Associate Professor of Law

- **Christopher Mayer**  
  Paul Milstein Professor of Real Estate; Co-Director of the Paul Milstein Center for Real Estate

- **Larry Glosten**  
  S. Sloan Colt Professor of Banking and International Finance

- **David Schizer**  
  Dean Emeritus; Harvey R. Miller Professor of Law and Economics

- **Jeffrey Gordon**  
  Richard Paul Richman Professor of Law; Co-Director of the Richard Paul Richman Center

- **Elizabeth Scott**  
  Harold R. Medina Professor of Law; Vice Dean for Curriculum

- **Nkonye Iwerebon**  
  Associate Dean and Dean of Admissions

- **Stephen P. Zeldes**  
  Benjamin Rosen Professor of Finance and Economics  
  Columbia Business School
The Richman Center

The Richard Paul Richman Center is a joint initiative of Columbia Law School and Columbia Business School. The center fosters dialogue on emerging policy questions where business and markets intersect with the law. The Richman Center organizes and hosts lectures, conferences, and forums to bring students, faculty members, alumni, and industry representatives together to exchange perspectives on timely topics at the intersection of business and law. In addition, the Richman Center supports the JD/MBA community by providing a mentorship program, alumni breakfasts, networking hours, and other events. JD/MBA students also have access to the center’s invitation-only conferences.

Conferences and Forums

The Richman Center organizes invitation-only conferences, forums, faculty workshops, and public symposia that engage prominent academics, industry professionals, policymakers, and journalists to exchange ideas on timely topics at the intersection of Business and Law. Recent conferences have included the following:

**Green New Deal: Visionary or Misguided?**
October 2019

**2019 Global Business Forum: Resource Sustainability—Challenges and Opportunities for Global Business**
April 2019

**Corporate Governance “Counter-narratives”: On Corporate Purpose and Shareholder Value(s)**
March 2019; organized by the Ira M. Millstein Center for Global Markets and Corporate Ownership, with support from the Richard Center

**Symposium on Central Banking and Delegated Power**
October 2018; co-sponsored with the Stephen Friedman Fund in Business Law; the Center on Global Economic Governance; and the MPA program in Economic Policy Management

**2018 Global Business Forum: Changing Demographics and Global Business**
April 2018

Executive Education

The Richman Center continues to develop Executive Education programs to present current research and applications to policy makers. Executive Education programs have included the following:

- November 6–7, 2015: Reviving US Economic Growth
- July 29–30, 2013: Facilitating Economic Growth in the United States
Public Lecture Series

The Richman Center’s Public Lecture Series aims to bridge theory and practice by inviting distinguished practitioners and policymakers to share their perspectives and engage in active dialogue on social, political, and economic issues with current relevance.

The following lectures were held in the 2019–20 academic year:

May 19, 2020: Leading a Mission-Driven Organization (Webinar)
May 5, 2020: The Global Economy After the Coronavirus (Webinar)
February 24, 2020: The Global Consequences of the US Tax Cuts and Jobs Act of 2017
February 19, 2020: The Brussels Effect: How the EU Rules the World, a Book Talk with Anu Bradford
November 19, 2019: Public Aspects of Private Equity
November 12, 2019: Fintech Banking at the Crossroads
October 30, 2019: The End of Shareholder Primacy? Understanding the Business Roundtable Statement

Mentorship Program

The mentorship program pairs current students with JD/MBA alumni working in a student’s area of interest. Students are eligible to apply after completing one year at the Law School; applications are available through the Richman Center at the beginning of the academic year. If you are interested in learning more, feel free to reach out to Kathleen Rithisorn, kr2315@gsb.columbia.edu.

Pairings are based on students’ and mentors’ responses to a questionnaire and an in-person interview with each mentee. The mentor-mentee relationship is designed to last for one academic year and may be renewed. Students are encouraged to reach out to their mentors at least three times a year through phone calls, emails, or in-person meetings. The program is intended to help enrich the JD/MBA curriculum with a focus on career guidance. It is not tied to an internship or job opportunity.
**JD/MBA Career Panels**

The Richman Center hosts regular events to bring students and alumni together for career advice and planning. Past career panelists have included Cynthia Mullock (JD/MBA ’04, founder and CEO, 5 Perry Street), Lex Sokolin (JD/MBA ’13, investor and global director/partner, Autonomous Research), Lee Cooper (JD/MBA ‘15, entrepreneur-in-residence, RA Capital Management), and Jesse Greene (JD/MBA ’75, Columbia Business School Executive in Residence).

**Richman Center Events 2020–2021**

**JD/MBA Welcome Back Forum**
Held in collaboration with Business School and Law School staff
September 2020

**Public Lecture Series**
Multiple events through the academic year—dates announced each semester; check Richman Center website for details

**JD/MBA Virtual Happy Hour**
Once a semester—dates vary and will be announced by email

**Annual JD/MBA Dinner**
For students, faculty, staff, and alumni
Spring 2021

**JD/MBA Reception**
To honor graduating students
Spring 2021

For more information and an updated schedule of events, visit gsb.columbia.edu/richman/events or email Kathleen Rithisorn, kr2315@gsb.columbia.edu
Richman Center Leadership

In conjunction with the Law School Dean of Students and the Business School Associate Dean for the MBA Program, these faculty members thoroughly review courses for potential cross-listing.

Jeffrey Gordon
Richard Paul Richman Professor of Law

David Schizer
Dean Emeritus; Harvey R. Miller Professor of Law and Economics

Costis Maglaras
Dean; David and Lyn Silfen Professor of Business
Columbia Business School

Pierre Yared
MUTB Professor of International Business

Edward Morrison
Charles Evans Gerber Professor of Law

Stephen P. Zeldes
Benjamin Rosen Professor of Finance and Economics
Columbia Business School

Richman Center Administration

Kathleen Rithisorn
Director
kr2315@gsb.columbia.edu

Joshua Safier
Executive Director
jms131@gsb.columbia.edu
Student Life

Staff from the Law School, Business School, and Richman Center organize informal events, including lunches, dinners, happy hours, and group activities, to allow JD/MBA students to meet their peers. Organizers publicize these events throughout the year. If you have an idea for a JD/MBA group activity, feel free to reach out to the Richman Center for support.

Find out more about student organizations at the Business School: https://www8.gsb.columbia.edu/programs/mba/student-life/student-organizations/clubs

Find out more about student organizations and journals at the Law School: https://www.law.columbia.edu/community-life/student-life/student-organizations-journals

Current students and alumni of the JD/MBA program are encouraged to join a dedicated group on LinkedIn: https://www.linkedin.com/groups/8677256

As of Fall 2020, Columbia Business School will also begin offering its alumni an online community, My CBS, through Hivebrite. The Richman Center and Alumni Relations will share details about the platform, including how to sign up.
Academics

Program Overview

Columbia University offers a three-year and a four-year JD/MBA program. Students in the three-year program spend their first year at the Law School completing the first-year Foundation Curriculum requirements. In the second year, students reside at the Business School, where they complete the core curriculum requirements and may begin taking electives at both schools. In the third year of the program, students reside at the Law School but may register for courses at both schools, including courses that are cross-listed by both the Business School and the Law School and therefore count toward both degrees.

Students in the four-year program reside at the Law School for a total of five semesters and at the Business School for a total of three semesters. Upon completing at least one continuous academic year in residence at each school, students have flexibility as to which of their remaining semesters to spend at the Law School and which to spend at the Business School. (Students may also complete two full academic years at the Law School before enrolling at the Business School.)

The three-year program is an accelerated program designed for students who wish to complete their studies and enter the job market a year earlier than traditional joint-degree programs allow. The four-year program enables students to take more electives and fully explore the opportunities at both schools.

Graduation Requirements

To complete the JD/MBA program, students on both the three-year and four-year tracks must earn a minimum of 71 credits at the Law School and 45 credits at the Business School. (Exception: students who first matriculated at the Law School in 2017 must complete a total of 72 credits at the Law School.) This includes joint electives, which count towards both degrees.

Students must complete all JD requirements, including the first-year Foundation Curriculum; a course in Legislation and Regulation, a minimum of 40-hours of pro bono work; major writing; minor writing; at least 6 points of experiential coursework credit; and a Professional Responsibility course. At the Business School, students are able to test out of some core curriculum classes through exemption exams, and may replace them with elective credits.
Law School Curriculum

Please note that this information is subject to variation.

First Year of Law School: Fall

Legal Methods, the centerpiece of the Foundation Curriculum, serves as an introduction to legal institutions and processes, as well as to the skills necessary in the professional use of case law and legislation
Legal Practice Workshop I, which provides training in the analysis of legal problems and in the hands-on use of a variety of legal materials
Civil Procedure, which establishes the fundamental aspects of the civil litigation process in the United States
Contracts, which provides a thorough introduction to the law of contracts, including the examination of fraud and the bargaining process, among other issues
Torts, which introduces our students to the different bases of tort liability and the various functions of tort law

First Year of Law School: Spring

Legal Methods II, which serves as a continuation of the skills built in Legal Methods I
Foundation Year Moot Court, which represents, for some, their first practical exposure to the dynamics of a courtroom
Constitutional Law, which introduces students to constitutional law, providing a foundation for more specialized courses on the Constitution and for public law courses generally
Criminal Law, which explores major problems of the criminal law and its administration, with an emphasis on the issues that necessarily arise in the formation and application of a satisfactory penal code
Legal Practice Workshop II, which serves as a continuation of the research, writing, and analytical skills built in Legal Practice Workshop I
Property, which poses fundamental questions about efficiency and fairness in dealing with ownership that are mediated through the legal system

In addition, the First-Year Elective provides our students with the opportunity to explore the vast breadth and depth of our curriculum as early as their first year.
Law School Curriculum (Continued)

Please note that this information is subject to variation.

Graduation Requirements to Guide Course Selection

71 academic credits (minimum)\(^1\)
   - Satisfactory completion of all required Foundation courses
   - Satisfactory completion of a course in Legislation and Regulation
   - Satisfactory completion of a course in the area of Professional Responsibility

2 writing credits, at least one of which meets the criteria of the Major Writing Credit, as defined under Rule 1.4 of the Rules for the JD Degree

Mandatory Pro Bono service of a minimum of 40 hours; to certify completion of an established pro bono project, students must complete an exit questionnaire and their supervising attorneys must submit a supervisor's report to Social Justice Initiatives

6 points of experiential credit

JD/MBA Residency Distribution

The four-year program consists of five semesters (71 credits) at Columbia Law School, in combination with three terms (45 credits) at Columbia Business School. Students in the three-year program will still complete the same number of credits, but spend four semesters in residence at Columbia Law School and two at Columbia Business School.

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\(^1\) Exception: Students who first matriculated at the Law School in 2017 must complete a total of 72 credits at the Law School.
## Business School Curriculum

### First Year Business School: First Semester Core Courses

<table>
<thead>
<tr>
<th>Pre-Term</th>
<th>1st half (A-term)</th>
<th>2nd half (B-term)</th>
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<tbody>
<tr>
<td></td>
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<tr>
<td></td>
<td>*B6500: LEAD: People, Teams, Organizations (1.5 credits, during Orientation)</td>
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<tr>
<td></td>
<td>B6001: Accounting 1: Financial Accounting (3 credits)</td>
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<tr>
<td></td>
<td>(this course begins during Orientation and goes through the semester)</td>
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<tr>
<td></td>
<td>B6001: Accounting 1: Financial Accounting (3 credits)</td>
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<tr>
<td></td>
<td>B6100: Managerial Statistics (1.5 credits)</td>
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<td></td>
<td>B6502: Strategy Formulation (1.5 credits)</td>
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<td></td>
<td>B6200: Managerial Economics (1.5 credits)</td>
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<tr>
<td></td>
<td>B6300: Corporate Finance (3 credits)</td>
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<td></td>
<td>B6101: Business Analytics (1.5 credits)</td>
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<td></td>
<td>B6601: Marketing (1.5 credits)</td>
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<td></td>
<td>B6201: Global Economic Environment (1.5 credits)</td>
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</tbody>
</table>

*Note: LEAD occurs during Orientation, and all sessions are mandatory.

### First Year Business School: Second Semester Core Courses

<table>
<thead>
<tr>
<th>1st half (A-term)</th>
<th>½ term elective*</th>
<th>Elective*</th>
<th>Elective*</th>
<th>Elective*</th>
</tr>
</thead>
<tbody>
<tr>
<td>B6102: Operations Management (1.5 credits)</td>
<td>½ term elective*</td>
<td>Elective*</td>
<td>Elective*</td>
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<td>½ term elective*</td>
<td>½ term elective*</td>
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<td>½ term elective*</td>
<td>½ term elective*</td>
</tr>
</tbody>
</table>

*Electives are not core courses. You may choose to add a mixture of full-term electives or half-term electives as you see fit. Note that enrollment in twelve credits makes you a full-time student. Cross-listed electives and other B-school electives can be used to fulfill the remainder of your 45 required credits.
Business School Curriculum (Continued)

**Bidding and Course Registration**

At the Business School, enrollment in non-core classes occurs through a process known as “bidding.” Dual degree students are granted a lifetime allocation of 9,000 bid points.

In your first term at the Business School, you do not bid. You are pre-registered for core classes, and you may pick up additional elective courses in add/drop rounds, during which no bid points are involved. Bidding for spring semester coursework begins halfway through the semester.

Mandatory bidding training modules and optional Q&A sessions will occur in November; please be sure to complete this training to learn how the process works.

**Note:** Three-year JD/MBAs are given special consideration during bidding out of consideration for the limited amount of time they spend at the Business School (two terms instead of three). During Spring registration, three-year JD/MBAs are able to participate in round 1 of bidding—this round is normally reserved for students who have completed at least two semesters at the Business School. Please see your cluster adviser at the Business School if you have any questions.
Cross-Listed Courses

Many courses are cross-listed between the two schools, providing JD/MBA students flexibility in their choices. These courses count simultaneously toward credit requirements at both schools. Below is a sample of such courses, but please note that the list is subject to change. Refer to the online catalog for the most updated information:
https://www.law.columbia.edu/academics/dual-degrees/three-year-jdmba-program

Law School Courses Cross-Listed at the Business School

L8247 Advanced Bankruptcy
L6202 Advanced Corporate Law: Mergers & Acquisitions
L6931 Advanced Corporate Law: Theories and Practice
L6293 Antitrust and Trade Regulation
L8246 Architecture of Financial Regulation
L6536 Bankruptcy Law
L6221 Commercial Transactions
L6231 Corporations
L6233 Corporate Reorganization & Bankruptcy
L6230 Corporate Taxation (added August 2014)
L6107 Deals (added June 2015)
L6346 Electronic Commerce
L861* Entrepreneurship and Community Development Clinic (added December 2018)
L6242 Environmental Law
L6256 Federal Income Taxation (added August 2014)
L6382 International Finance
L9061 International Commercial Arbitration
L6040 International Environmental Law
L8032 International Financial Transactions
L6424 International Securities Regulation
L6936 Investment Banking (added August 2014)
L6916* Litigation, Economics, and Statistics (added December 2018)
L6338 Patents (3-unit and 4-unit offerings) (added August 2014)
L8180 Private Investment Funds
L6362 Professional Responsibility Issues in Business Practice
L6922 Real Estate Finance
L6483 Real Estate Transactions
L6391 Regulation of Financial Institutions
L6538 Secured Transactions
L6423 Securities Regulation
L6320 Taxation of Financial Instruments
L6389 The Law of Transactions
L8011* The Technology, Business, Law, and Policy of AI (added December 2018)
L6337* Trade Secrets (added December 2018)
L9467 S: Contracts, Collaboration and Interpretation
L9253 S: Deals Workshop: The Art of the Deal (ALL SECTIONS as of June 2015)
L9065 S: International Banking and Financial Law
L9069 S: Law and Economics
L9462 S: Law in Emerging Markets
L8202 S: Leadership and Org. Character: Role of Inside Counsel (added December 2018)
L8294^ S: Managing Human Rights (added December 2018)

**Business Courses Cross-Listed at the Law School**

The following courses may be counted toward the JD degree as if they were Law School courses. They will not be included in the 12 credits students are permitted to take outside of the Law School.

CORE B6300* Corporate Finance
CORE B6001* Accounting (Financial Accounting)
CORE B6200* Managerial Economics
CORE B6100* Managerial Statistics
B8307 Advanced Corporate Finance
B8114 Applied Regression Analysis
B9310 Behavioral Finance (seminar—Ph.D. course)
B8214 Business in Society
B8306 Capital Markets and Investments
B8343 Corporate Governance
B8329 Credit Markets & Leveraged Buyouts: The Good, the Bad, the Ugly
B8376 Distressed Value Investing
B8008 Earnings Quality and Fundamental Analysis
B8221 Economics of Health Care and Pharmaceuticals
B8216 Economics of Strategic Behavior
B8586 Entrepreneurial Strategy (added Nov. 2018)
B8009 Financial Statement Analysis and Valuation
B8459 Foundations of Private Equity (added Nov. 2018)
B8315* Game Theory and Business
B8117 Health Care Industry in the 21st Century
B8211* Incentives and Performance
B8318 Investment Banking Tax Factors
B8510 Managerial Negotiations
B8325 Mergers & Acquisitions
B8453 Real Estate Debt Markets
B8331 Real Estate Finance (added Sept. 2015)
B8332 Real Estate Transactions
Career Management

Overview

Career advisors at both schools are available to support you with career counseling, long-term planning and the JD/MBA recruiting process. You have access to the Office of Career Services (OCS) at the Law School starting in your first year and to the Business School’s Career Management Center (CMC) starting with MBA Orientation. Access to both OCS and CMC continue through your lifelong alumni tenure.

Careers in Law

During the spring term of their 1L year, JD/MBA students may participate in the Law School’s Spring On-Campus Interview Program to secure a summer law internship, apply to various positions posted within the Law School’s job postings database and/or apply to public sector positions through the Public Interest Law Careers Fair. Those who know that they will pursue a career in business, or would like business experience, may apply on their own for business internships. Students interested in non-law internships should discuss this option with their career advisor at the Law School as early as possible.

After completing the first year in the program, three-year JD/MBA students who wish to secure private sector summer internships in law during the summer following their 2L year may participate in the Law School’s Winter Interview Program (WIP). The Winter Interview Program includes a wide range of law firms from various markets for their summer associate programs. Many summer associate programs convert to full-time offers of employment to join the law firms following graduation. Students interested in participating in both WIP and the Business School’s offerings should consult with career advisors at both schools.

A select number of business employers recruit directly for JD candidates through OCS. Whether to apply through the OCS channel or through the CMC (as described below) may depend on the circumstances and the individual candidate.

Students interested in judicial clerkships may seek advice from the Office of Judicial Clerkships (OJC). Students interested in careers in government or public interest can seek career advising from the office of Social Justice Initiatives (SJI). Each of OCS, OJC, and SJI can provide advice and support on application timelines and requirements.

Careers in Business

JD/MBA students who begin with the Business School as an August-entrant will begin to engage with the CMC once in the summer prior to matriculation at the Business School. (For students in the three-year program, this is during the start of their second year with the Law School). JD/MBA students who begin with the Business School as an January-entrant will have an initial overview after their admission, and then will engage more directly during the Business School Orientation.

It is strongly encouraged that JD/MBA students who are focused on securing a business internship during the second summer of the program should meet with a CMC Advisor and participate in the offerings of the Business School’s CMC beginning at Orientation and go
through the steps necessary to be competitive for an MBA summer internship. Note that the January-entrant MBA program is not designed to support a formal, 10-week summer internship.

Four-year JD/MBA students should note that on-campus recruiting at the Business School is available only once for a summer internship and only once for a full-time job. CMC Advisors at the Business School can help students decide the best timing to interview on-campus for a summer internship either between years two and three or between years three and four.

Once students complete the Business School’s Orientation, they have access to all MBA job opportunities and recruiting events; completion of the mandatory two-part Interview Essentials program during the first term of the MBA is required to gain access to on-campus applications for summer internships and full-time positions.

**Employment Searches during the Final Year**

Third-year students may have secured either a full-time law or business job through their summer internships. Students who have not, or those who wish to continue looking during their third year in the program, can apply to opportunities listed in the Law School’s job postings database in the fall of their 3L year or participate in the Law School’s Fall On-Campus Interview Program for fulltime law jobs in the private and/or public sectors. Opportunities may also be available during WIP for 3L students. Students conducting employment searches during their 3L year should consult with OCS on their job search strategy and applications at the start of the academic year.

Career advisors at both schools are also available to students pursuing employment in industries or companies beyond on-campus recruiting. Many students have a career path in mind upon entering the program, but not all do. The Richman Center and the career management offices at both schools enable students explore their options by providing opportunities for self-assessment, industry-based resources, and guidance for networking with alumni, faculty, and peers.