JD/MBA RESOURCE GUIDE 2018–2019

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Note: Information contained in this guide is subject to change.
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Welcome Letter
September 2018

Dear JD/MBA Student,

Congratulations and welcome to the Columbia University JD/MBA Program! We are delighted to have you and expect that you will enjoy your time here.

This booklet was developed by staff and faculty at the Law School and the Business School, as well as the Richard Paul Richman Center for Business, Law, and Public Policy. It contains contact information for the various staff and faculty who are familiar with and involved in the JD/MBA program. This booklet is also a programmatic guide to the curriculum, an explanation of the Business School’s class bidding system and includes both schools’ academic calendars for your reference. In addition, you will find an introduction to career management including the services that are available to you as you engage in career planning.

We would also like to introduce you to the Richman Center, which is yet another resource available to you. In addition to its mission of informing policy decisions based on research, collaboration, and dialogue between practitioners and academicians in law and business, the Richman Center believes that supporting Columbia’s JD/MBA students is an important part of developing future leaders. The Richman Center staff is looking forward to meeting you and supporting you throughout your JD/MBA experience.

We hope that you will take advantage of the resources that are available to you at both schools and through the Richman Center. If you have any questions or if there is anything we can do to assist you, please let us know. We are happy to help!

Best of luck!

Columbia Business School Administration
Columbia Law School Administration
Richard Paul Richman Center for Business, Law, and Public Policy
Business School Administration

Zelon Crawford, Assistant Dean and Dean of Students
Email: zec2001@gsb.columbia.edu

Zelon is responsible for managing the overall student experience. She leads all aspects of Academic Affairs and Student Life for the Full-Time MBA Program and manages and executes the disciplinary process for academic and behavioral cases.

Rachel Dobkins, Senior Associate Director, Advising and Academic Success
Email: rmd2185@gsb.columbia.edu

Rachel leads the academic advising team, and is serving as the interim JD/MBA dual degree advisor. Academic advisors empower students to take action on their academic goals by sharing resources and guidance to help students make informed academic and life decisions.

Tricia Bayone, Director, Career Education and Advising
Email: pmb2119@gsb.columbia.edu

Tricia oversees JD/MBA career education and advising at the Business School’s Career Management Center, and acts as the main liaison for JD/MBA students.
Law School Administration

Jordana Confino, Assistant Director, Academic Counseling
Email: jc4951@columbia.edu

Jordana is the primary academic counseling contact for JD/MBA dual degree students at the Law School.

Mary Herrington, Assistant Director of Career Advising
Email: jml94@columbia.edu

Mary is the specialist career advisor to the JD/MBA program and students interested in careers in investment banking, consulting, and business, as well as careers at private sector law firms and in-house legal departments.

Hazel May, Assistant Dean and Dean of Registration Services
Email: hmay@law.columbia.edu

Registration Services assists students with registering for courses, academic rules and requirements, and bar certification. The office also manages the requirements for examinations and proctoring arrangements, and serves as liaison with the central University for academic records.

Yadira Ramos-Herbert, Assistant Dean and Dean of Students
Email: yramos-herbert@law.columbia.edu

Yadira is responsible for managing the overall student experience (academic affairs and student life) at the Law School for JD students.

Marta Ricardo, Assistant Dean and Dean of Career Services
Email: marta.ricardo@law.columbia.edu

Dean Ricardo and the Office of Career Services and Professional Development help students and alumni evolve and flourish as professionals, as well as explore opportunities in the private sector.
JD/MBA Faculty Committee

In conjunction with the Law School Dean of Students and the Business School Associate Dean for the MBA Program, these faculty members thoroughly review courses for potential cross-listing.

**Avery Katz**  
Milton Handler Professor of Law; Vice Dean

**Larry Glosten**  
S. Sloan Colt Professor of Banking and International Finance

**Jeffrey Gordon**  
Richard Paul Richman Professor of Law; Co-Director of the Richard Paul Richman Center

**James Liebman**  
Simon K. Rifkind Professor of Law

**Eric L. Talley**  
Isidor and Seville Sulzbacher Professor of Law

**Pierre Yared**  
Professor of Business; Co-Director of the Richard Paul Richman Center
The Richman Center

The Richard Paul Richman Center is a joint initiative between Columbia Law School and Columbia Business School. The center fosters dialogue on emerging policy questions where business and markets intersect with the law. The Richman Center organizes and hosts lectures, conferences, and forums to bring students, faculty members, alumni, and industry representatives together to exchange perspectives on timely topics at the intersection of business and law. In addition, the Richman Center supports the JD/MBA community by providing a mentorship program, alumni breakfasts, mentorship opportunities, and networking events. JD/MBA students also have access to invitation-only events hosted by the center.

Conferences and Forums
The Richman Center organizes invitation-only conferences, forums, faculty workshops, and public symposia that engage prominent academics, industry professionals, policymakers, and journalists to exchange ideas on timely topics at the intersection of Business and Law.

Recent conferences have included the following:
- Government Debts: Constraints and Choices (April 2017, Chicago)
- Engaged Investor Project (December 2017, New York)

Executive Education
The Richman Center continues to develop Executive Education programs to present current research and applications to policy makers.

Executive Education programs have included the following:
- November 6–7, 2015: Reviving US Economic Growth
- July 29–30, 2013: Facilitating Economic Growth in the United States

Public Lecture Series
The Richman Center’s Public Lecture Series aims to bridge theory and practice by inviting distinguished practitioners and policymakers to share their perspectives and engage in active dialogue on social, political, and economic issues with current relevance.

The following lectures were held in the 2017-18 academic year:
- Lessons in Leadership: Andrea Jung
  With Andrea Jung, president and CEO of Grameen America
• **The Economic Implications of the New Tax Law**  
With Michael Graetz, Columbia Alumni Professor of Tax Law; Daniel Shefter, former partner at Goldman Sachs; and Robert Willens, president of Robert Willens LLC

• **Regulating Cryptocurrencies: The Future of Bitcoin, Ether, and Other Tokens**  
With Brian Quintenz, CFTC Commissioner; Lee Schneider, partner at McDermott Will and Emery; R.A. Farrokhnia, adjunct associate professor at Columbia Business and Engineering Schools; and Gary DeWaal, special counsel at Katten Muchin Rosenman

• **Cyber Defense Tools: Limitations and Opportunities**  
Judith Germano, senior fellow at the NYU Center for Cybersecurity and NYU Center on Law & Security; Timothy Ryan, principal at Ernst & Young LLP; Matthew Waxman, Liviu Librescu Professor of Law and the faculty chair of the National Security Law Program at Columbia Law School

• **Conversation with Sheelah Kolhatkar, Author of Black Edge**  
With Sheelah Kolhatkar, author and staff writer at the New Yorker

**Mentorship Program**
The mentorship program pairs current students with JD/MBA alumni working in a student’s area of interest. All students are eligible to apply; applications are available through the Richman Center at the beginning of the academic year.

Pairings are based on students’ and mentors’ responses to a questionnaire and an in-person interview with each mentee. The mentor-mentee relationship is designed to last for one academic year and may be renewed. Students are encouraged to reach out to their mentors at least three times a year through phone calls, emails, or in-person meetings. The program is intended to help enrich the JD/MBA curriculum with a focus on career guidance. It is not tied to an internship or job opportunity.

**JD/MBA Career Panel**
The Richman Center hosts regular events to bring students and alumni together for career advice and planning. Past career panelists have included Cynthia Mullock (JD/MBA ’04, founder and CEO, 5 Perry Street), Lex Sokolin (JD/MBA ’13, investor and global director/partner, Autonomous Research), Lee Cooper (JD/MBA ’15, entrepreneur-in-residence, RA Capital Management), and Jesse Greene (JD/MBA ’75, Columbia Business School Executive in Residence).
Richman Center Events 2018–2019

**JD/MBA Welcome Lunch**
Held in collaboration with Business and Law staff  
September 5, 2018

**Annual JD/MBA Dinner**
For students, faculty, staff, and alumni  
September 13, 2018

**Public Lecture Series**
Multiple during both semesters—dates TBD; check Richman Center website

**JD/MBA Happy Hour**
Once a semester—dates TBD

**JD/MBA Reception**
To honor graduating students  
April 2019

For more information and an updated schedule of events, visit [gsb.columbia.edu/richman/events](gsb.columbia.edu/richman/events) or email Elen Aghekyan, [ea2838@gsb.columbia.edu](mailto:ea2838@gsb.columbia.edu).
Richman Center Leadership

In conjunction with the Law School Dean of Students and the Business School Associate Dean for the MBA Program, these faculty members thoroughly review courses for potential cross-listing.

Jeffrey Gordon
Richard Paul Richman Professor of Law

David Schizer
Dean Emeritus; Harvey R. Miller Professor of Law and Economics

Glenn Hubbard
Dean; Russell L. Carson Professor of Finance and Economics

Edward Morrison
Charles Evans Gerber Professor of Law

Pierre Yared
Professor of Business
Richman Center Administration

Joshua Safier
Executive Director
Email: jms131@gsb.columbia.edu

Kathleen Rithisorn
Director
Email: kr2315@gsb.columbia.edu

Elen Aghekyan
Program and Communications Manager
Email: ea2838@gsb.columbia.edu
Student Life

Staff from the Law School, Business School, and Richman Center organize informal events, including lunches and happy hours, to allow JD/MBA students to meet their peers. These events will be publicized by email throughout the year.

The JD/MBA program administers a closed Facebook group page for current students: https://www.facebook.com/groups/338581472971284/.

Alumni of the JD/MBA program are encouraged to join a dedicated group on LinkedIn: https://www.linkedin.com/groups/8677256
Academics

Program Overview

Columbia University offers a three-year and a four-year JD/MBA program. Students in the three-year program spend the first year of the program at the Law School completing the first-year foundation curriculum requirements. In the second year, students reside at the Business School, where they complete the core curriculum requirements and may begin taking electives at both schools. In the third year of the program, students reside at the Law School but may register for courses at both schools, including courses that are cross-listed by both the Business School and the Law School and therefore count toward both degrees.

Students in the four-year program reside at the Law School for a total of five semesters and at the Business School for a total of three semesters. Upon completing at least one continuous academic year in residence at each school, students have flexibility as to which of their remaining semesters to spend at the Law School and which to spend at the Business School. (Students may also complete two full academic years at the Law School before enrolling at the Business School.)

The three-year program is an accelerated program designed for students who wish to complete their studies and enter the job market a year earlier than traditional joint-degree programs allow. The four-year program enables students to take more electives and fully explore the opportunities at both schools.

Graduation Requirements

To complete the JD/MBA program, students on both the three-year and four-year tracks must earn a minimum of 71 credits at the Law School and 45 credits at the Business School. (Exception: Students who first matriculated at the Law School in 2017 must complete a total of 72 credits at the Law School.) This includes joint electives, which count towards both degrees.

Students must complete all JD requirements, including the first-year Foundation Curriculum; a minimum of 40-hours of pro bono work; major writing; minor writing; at least 6 points of experiential coursework credit; and a Professional Responsibility course. At the Business School, students are able to test out of some core curriculum classes through exemption exams, and may replace them with elective credits.
Law School Curriculum
Please note that this information is subject to variation.

First Year of Law School: Fall

- **Legal Methods**, the centerpiece of the Foundation Curriculum, serves as an introduction to legal institutions and processes, as well as to the skills necessary in the professional use of case law and legislation
- **Legal Practice Workshop I**, which provides training in the analysis of legal problems and in the hands-on use of a variety of legal materials
- **Civil Procedure**, which establishes the fundamental aspects of the civil litigation process in the United States
- **Contracts**, which provides a thorough introduction to the law of contracts, including the examination of fraud and the bargaining process, and among other things
- **Torts**, which introduces our students to non-contractual wrongs for which private compensation is sought under the common law

First Year of Law School: Spring

- **Legal Methods II**, which serves as a continuation of the skills built in Legal Methods I
- **Foundation Year Moot Court**, which represents, for some, their first practical exposure to the dynamics of a courtroom
- **Constitutional Law**, which introduces students to constitutional law, providing a foundation for more specialized courses on the Constitution and for public law courses generally
- **Criminal Law**, which explores major problems of the criminal law and its administration, with an emphasis on the issues that necessarily arise in the formation and application of a satisfactory penal code
- **Legal Practice Workshop II**, which serves as a continuation of the research, writing, and analytical skills built in Legal Practice Workshop I
- **Property**, which poses fundamental questions about efficiency and fairness in dealing with ownership that are mediated through the legal system

First-Year Elective, which provides our students with the opportunity to explore the vast breadth and depth of our curriculum as early as their first year.
Law School Curriculum (Continued)
Please note that this information is subject to variation.

Graduation Requirements to Guide Course Selection

71 academic credits (minimum)\(^1\)
- Satisfactory completion of all required foundation courses
- Satisfactory completion of a course in the area of professional responsibility

2 writing credits, at least one of which meets the criteria of the Major Writing Credit, as defined under Rule 1.4 of the Rules for the J.D. Degree.

Mandatory Pro Bono service of a minimum of 40 hours. To certify completion of an established pro bono project, students must complete an exit questionnaire and their supervising attorneys must submit a supervisor's report to Social Justice Initiatives.

6 points of experiential credit

JD/MBA Residency Breakdown

The four-year program consists of five semesters (71 credits) at Columbia Law School, in combination with three terms (45 credits) at Columbia Business School. Students in the three-year program will still complete the same number of credits, but spend four semesters in residence at Columbia Law School and two at Columbia Business School.

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\(^1\) Exception: Students who first matriculated at the Law School in 2017 must complete a total of 72 credits at the Law School.
## Business School Curriculum

### First Year Business School: First Semester Core Courses

<table>
<thead>
<tr>
<th>Pre-Term</th>
<th>1st half (A-term)</th>
<th>2nd half (B-term)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>B6500: LEAD: People, Teams, Organizations (1.5 credits, during Orientation)</td>
<td>B6300: Corporate Finance (3 credits) (this course begins during Orientation and goes through the semester)</td>
</tr>
<tr>
<td></td>
<td>B6001: Accounting 1: Financial Accounting (3 credits)</td>
<td>B6101: Business Analytics (1.5 credits)</td>
</tr>
<tr>
<td>1st half (A-term)</td>
<td>B6100: Managerial Statistics (1.5 credits)</td>
<td>B6601: Marketing (1.5 credits)</td>
</tr>
<tr>
<td>2nd half (B-term)</td>
<td>B6502: Strategy Formulation (1.5 credits)</td>
<td>B6200: Managerial Economics (1.5 credits)</td>
</tr>
</tbody>
</table>

*Note: LEAD occurs during Orientation, and all sessions are mandatory.

### First Year Business School: Second Semester Core Courses

<table>
<thead>
<tr>
<th>1st half (A-term)</th>
<th>2nd half (B-term)</th>
</tr>
</thead>
<tbody>
<tr>
<td>B6102: Operations Management (1.5 credits)</td>
<td>1/2 term elective*</td>
</tr>
<tr>
<td>1/2 term elective*</td>
<td>1/2 term elective*</td>
</tr>
<tr>
<td>Elective*</td>
<td>Elective*</td>
</tr>
</tbody>
</table>

*Electives are not core courses. You may choose to add a mixture of full-term electives or half-term electives as you see fit. Note that enrollment in twelve credits makes you a full-time student. Cross-listed electives and other B-school electives can be used to fulfill the remainder of your 45 required credits.*
Business School Curriculum

Bidding and Course Registration

At the Business School, enrollment in non-core classes occurs through a process known as “bidding.” Dual degree students are granted a lifetime allocation of 9,000 bid points.

In your first term at the Business School, you do not bid. You are pre-registered for core classes, and you may pick up additional elective courses in add/drop rounds, during which no bid points are involved. Bidding for spring semester coursework begins in November.

Mandatory bidding training modules and optional Q&A sessions will occur in November; please be sure to complete this training to learn how the process works.

Note: Three-year JD/MBAs are given special consideration during bidding out of consideration for the limited amount of time they spend at the Business School (two terms instead of three). During Spring registration, three-year JD/MBAs are able to participate in round 1 of bidding—this round is normally reserved for students who have completed at least two semesters at the Business School. Please see your cluster adviser at the Business School if you have any questions. Please reach out to Rachel Dobkins (rmd2185@gsb.columbia.edu) if you have any questions.
Cross-Listed Courses

Many courses are cross-listed between the two schools, providing JD/MBA students flexibility in their choices. These courses count simultaneously toward credit requirements at both schools. Below is a sample of such courses, but please note that courses are subject to change. Refer to the online catalog for the most updated information: http://web.law.columbia.edu/jd-mba/coursework

Law School Courses Cross-Listed at the Business School

The following courses may be counted toward the MBA degree as if they were Business School courses.

L8247 Advanced Bankruptcy
L6202 Advanced Corporate Law: Mergers & Acquisitions
L6931 Advanced Corporate Law: Theories and Practice
L6293 Antitrust and Trade Regulation
L8246 Architecture of Financial Regulation
L6536 Bankruptcy Law
L6347 Capital Markets Regulations
L6221 Commercial Transactions
L6231 Corporations
L6233 Corporate Reorganization & Bankruptcy
L6230 Corporate Taxation
L6107 Deals
L6346 Electronic Commerce
L6242 Environmental Law
L6256 Federal Income Taxation
L6382 International Finance
L9061 International Commercial Arbitration
L6040 International Environmental Law
L8032 International Financial Transactions
L6936 Investment Banking
L6338 Patents (3-unit & 4-unit offerings)
L8180 Private Investment Funds
L6362 Professional Responsibility Issues in Business Practice
L6922 Real Estate Finance
L6483 Real Estate Transactions
L6538 Secured Transactions
L6423 Securities Regulation
L9303 Strategic International Commercial Transactions
L6320 Taxation of Financial Instruments
L6389 The Law of Transactions
L9467 Seminar: Contracts, Collaboration & Interpretation
L9253 Seminar: Deals Workshop: The Art of the Deal
L9065 Seminar: International Banking and Financial Law
L9069 Seminar: Law and Economics
L9462 Seminar: Law in Emerging Markets
Business Courses Cross-Listed at the Law School

The following courses may be counted toward the JD degree as if they were Law School courses. They will not be included in the 12 credits students are permitted to take outside of the Law School.

- CORE B6300 Corporate Finance (3 pts)
- CORE B6001 Accounting (Financial Accounting) (3 pts)
- CORE B6200 Managerial Economics (1.5 pts)
- CORE B6100 Managerial Statistics (1.5 pts)
- B8307 Advanced Corporate Finance
- B8114 Applied Regression Analysis
- B9310 Behavioral Finance (seminar – Ph. D. course)
- B8214 Business in Society
- B8306 Capital Markets and Investments
- B8343 Corporate Governance
- B8329 Credit Markets & Leveraged Buy-Outs: The Good, the Bad, the Ugly
- B8376 Distressed Value Investing
- B8008 Earnings Quality and Fundamental Analysis
- B8221 Economics of Health Care & Pharmaceuticals
- B8216 Economics of Strategic Behavior
- B8009 Financial Statement Analysis and Valuation
- B8315 Game Theory and Business
- B8117 Healthcare Industry in the 21st Century
- B8211 Incentives and Performance
- B8318 Investment Banking Tax Factors
- B8510 Managerial Negotiations
- B8325 Mergers & Acquisitions
- B8332 Real Estate Transactions
- B8536 Strategy and Competition in Pharmaceuticals and Biotechnology
Career Management

Overview

The career management offices at both schools are available to assist students with career advising and planning and the recruiting process. Students have access to Career Services at the Law School in their first year, and at both schools from their second year of the program, upon completion of orientation at the Business School.

Most students participate in the Law School’s Spring On-Campus Interview Program to secure a summer law internship after their first year of law school. Those who know they will pursue a career in business or would like business experience may apply on their own for business internships. These students should discuss this option early on with their career advisors at the Law School in order to best prepare.

After completing their first year in the program, three-year JD/MBA students who wish to secure summer employment in law during the second summer of the program may participate in the Law School’s Early Interview Program (EIP) for private sector careers in law.

JD/MBA students will have access to the Business School Career Management Center once they complete orientation at the Business School (for the three-year program this is during the start of their second year of the program). JD/MBA students who want to secure a business internship during the second summer of the program should not participate in the Law School’s EIP in August following their first year. Instead, they should attend Orientation at the Business School and go through the steps necessary to identify and present themselves as suitable for an MBA summer internship in the summer following the second year of the program. Four-Year JD/MBA students should note that on-campus recruiting at the Business School is available only once for a summer internship and only once for a full-time job.

Career advisors at the Business School can help students decide when it is right to interview on-campus for a summer internship either between years two and three or between years three and four. Once students complete Orientation at the Business School as well as the Business School’s mandatory two-part Interview Essentials program, they have access to off-campus job postings for summer internships and full-time positions.

Third-year students may have secured either a full-time law or business job through their summer internships. Students who have not, or those who wish to continue looking during their third year in the program, can participate either in the Law School’s EIP for third year law student opportunities or participate in the Law School’s Fall On-Campus Interviewing Program for full-time law jobs in the private sector and/or the public sector.

For those pursuing positions in business, interview preparation takes place in September preceding the start of interviews for full-time jobs beginning in October of a student’s third year in the program. In order to participate in full-time recruiting at the Business School, students must have completed the Business School’s mandatory two-part Interview Essentials program during their second year.
Career advisors are available at both schools for students pursuing employment in industries or at companies of interest beyond on-campus recruiting.

Many students have a career path in mind upon entering the program, but not all do. The Richman Center as well as career management offices at both schools support students as they explore their options by providing opportunities to network with alumni, faculty, and their peers.